

ND REALTOR®

August 2025

Summer Issue

Interview With The Candidates

The NDAR Nominating Committee and Executive Committee met in June and interviewed the following candidates to be presented to the membership to be elected to office at the September 11, 2025, Board of Directors meeting in Rapid City: Desri Neether (Bismarck Mandan) – NDAR President Elect. Amber Carlton (Fargo Moorhead) and Ben Kappel (Badlands) for Vice President. Kristin Oban will automatically advance to the office of NDAR President.

The following are questions answered by each NDAR candidate for office. Please note an absentee ballot can be found on page 7 if you will not be present at the General Membership Meeting in Rapid City, SD during the REALTOR® Convention of the Dakotas.



Desri Neether

Capital Real Estate Partners
Bismarck Mandan

For President Elect

Please share why you have decided to submit your name to run for office to serve your peers and the real estate industry as a whole?

I have decided to run for office because I believe in the future of our association, the power of our REALTOR® voice, and the value REALTORS® bring to consumers and the communities they serve. Over the past 2 years, I've had the privilege of serving on the North Dakota Association of REALTORS®

Desri Neether see page 3



Amber Carlton

Berkshire Hathaway HomeService
Premier Properties - Fargo Moorhead

For Vice President

Please share why you have decided to submit your name to run for office to serve your peers and the real estate industry as a whole?

Throughout my leadership journey with NDAR I have served on several committees, task forces, and the board of directors. This year while serving as the Director at Large we implemented EOS (Entrepreneurial Operating System). This has been a wonderful undertaking to get our staff and our

Amber Carlton see page 5



Ben Kappel

eXp Realty
Badlands

For Vice President

Please share why you have decided to submit your name to run for office to serve your peers and the real estate industry as a whole?

I've really enjoyed being involved with Government Affairs, especially the opportunity to testify at the Capitol on bills that impact both our industry and our state. That experience gave me a deeper understanding of how policy shapes our day-to-day work as REALTORS®, and it made me want to

Ben Kappel see page 5

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President's Message



Jamie McLean
2025 NDAR President

Greetings Colleagues,

As the summer sun warms our beautiful North Dakota landscape, I hope this message finds you enjoying both professional success and personal rejuvenation during this vibrant season. On behalf of the North Dakota Association of Realtors, I extend my warmest appreciation to each of you for your unwavering

dedication to excellence in our profession.

The first half of 2025 has demonstrated the remarkable resilience and adaptability of our real estate community. Your commitment to maintaining the highest standards of integrity and professionalism continues to elevate our industry across the state. The collaborative spirit that defines our association has been particularly evident as we navigate the evolving real estate landscape together.

I am particularly gratified by the tremendous success of our recent "Engage and Elevate Tour," which has been a cornerstone initiative for our association this year. The comprehensive tour reached every local board across North Dakota, creating meaningful opportunities for professional development and community building. The enthusiasm and participation we witnessed at each location was truly inspiring. From Williston to Fargo, from Grand Forks to Dickinson, the engagement from our members exceeded our expectations and reinforced the vibrant community we have cultivated together.

The tour provided an invaluable platform for exchanging innovative ideas, addressing regional challenges, and celebrating local successes. I was personally enriched by the conversations with so many dedicated professionals who bring unique perspectives to our collective work. Your insights, questions, and suggestions have already begun to inform our strategic planning and will continue to shape our association's direction. The connections forged and strengthened during these visits exemplify the collaborative spirit that distinguishes our professional community.

I am pleased to share some significant news that exemplifies the strength of our broader real estate community. The North Dakota Association of Realtors has received a \$50,000 grant from the REALTORS® Relief Foundation to provide essential assistance to victims of the recent tornados that affected several of our communities. This generous support will help our neighbors rebuild their lives and homes during this challenging time. The grant demonstrates the profound impact of our professional

network and reinforces the values of service and community that are fundamental to our association. We express our deepest gratitude to the REALTORS® Relief Foundation for their timely and meaningful contribution to our recovery efforts. This assistance will make a tangible difference for many families across our state as they work to restore stability and security in the aftermath of these devastating events.

While summer traditionally brings increased activity to our market, it also offers an invaluable opportunity for professional development and community building. I encourage you to remain engaged with our association resources during these months. Our educational programs, networking opportunities, and leadership initiatives are designed to enhance your expertise and expand your professional capabilities.

The real estate profession demands continuous learning and

President's Message see page 3

North Dakota Association of REALTORS®

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2025 Officers

President:

Jamie McLean

Integra Realty Group

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President Elect:

Kristin Oban

Century 21 Morrison Realty

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Vice President:

Desri Neether

Capital Real Estate Partners

400 East Broadway Ave

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Past President:

Nick Olson

BHHS Premier Properties

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Fargo, ND 58103

701-356-3600

olson.nick1@gmail.com

Director at Large:

Amber Carlton

BHHS Premier Properties

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Desri Neether continued from page 1

Board of Directors and Executive Committee, and I've held leadership roles at both the state and local levels for more than 9 years. These experiences have given me a strong understanding of our association, key initiatives, the challenges ahead on both a state and national platform, and the opportunities that lie within the ever-evolving landscape of our real estate industry. With all this, I feel prepared, passionate, and ready to step into the role of President Elect to serve our members.

What previous leadership positions have you held either within the REALTOR® organization or outside of it?

- Vice President of NDAR -2025
- Director-At-Large NDAR -2024
- Past President-Bismarck/Mandan Board of REALTORS® -2020
- President-Bismarck/Mandan Board of REALTORS®-2019
- President Elect-Bismarck/Mandan Board of REALTORS®-2018
- Vice President-Bismarck/Mandan Board of REALTORS®-2017

How (or why) did you get started in real estate?

I worked in the corporate pharmacy world for 10 years and worked my way up the ladder, but found that other people were continuously deciding my pay structure, job role, etc. I have an entrepreneurial spirit, so I decided to get started in real estate to allow myself to determine my future, my pay, and my career plan. One of the great things about real estate is there are endless opportunities and avenues to explore.

What is the most memorable moment in your real estate career?

I've been fortunate to have many memorable moments throughout my career. Being named North Dakota REALTOR® of the Year in 2019 was a true honor, and launching my own brokerages—Capital Real Estate Partners in North Dakota and PHX Real Estate Partners in Scottsdale, AZ—in 2024 was another

major milestone. Most rewarding of all has been the privilege of helping countless clients successfully navigate their real estate experiences.

What are your strengths?

- Knowledge of current initiatives and our current strategic plan at NDAR.
- Knowledge of where NAR is currently at and where they are headed.
- I am a practitioner myself, so I understand the challenges, current practices, as I'm in trenches with everyone else both as an agent and broker.
- On a legislative level, I am tuned in to what's going on both on a state and national level and legislation that affects private property rights and REALTORS®.
- I am confident in my leadership and communication skills to succeed in this role.

What are your specific plans or ideas for NDAR?

- Strengthen REALTOR® Advocacy
- Stay ahead of legislation that affects our members and real estate
- Continue to build relationships with policymakers
- Mentorship & leadership development: prepare future leaders within NDAR to ensure a strong succession plan
- Increase Member Involvement: Foster inclusivity and collaboration through committees, task forces, advocacy, and events
- Continue to deliver tangible benefits and resources to our members
- Enhance Communication: keeping members informed and connected through transparency & consistent updates
- Support housing affordability efforts around the state
- Continue to integrate the EOS systems to help streamline NDAR's operating systems and processes and hold leadership accountable to our goals and issues.
- Continue to proactively identify potential challenges and threats to our industry and members, ensuring NDAR and its members remain prepared and ahead of the curve.

President's Message continued from page 2

adaptation. As we move forward, let us remain committed to deepening our knowledge base and refining our skills. The strength of our association lies in our collective expertise and our shared commitment to serving our clients with excellence.

Our community thrives when we support one another. I invite you to participate in our ongoing professional development opportunities and to share your insights and experiences with fellow members. The exchange of knowledge and best practices enriches us all and strengthens our professional community.

As we look toward the autumn months, let us maintain the momentum we have built together. The values that unite us—integrity, professionalism, and dedication to service—will continue to guide our efforts and distinguish our association.

I extend my sincere gratitude for your contributions to our association and to the real estate profession in North Dakota. Your work makes a meaningful difference in the lives of countless individuals and families across our state.

Wishing you continued success and fulfillment in your endeavors.

With appreciation,

Jamie McLean
NDAR President

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or email:

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Thank You!



Summer Travels: NDAR's June Meetings and Statewide Tour



NDAR
North Dakota Association of Realtors®

NDAR's Board of Directors & committees met in Grand Forks this June for two days of meetings. Committees that met were: Nominating Task Force, RPAC Fundraising Committee, Communications Committee, Government Affairs Committee, and Professional Development Committee. Thank you to everyone on our committees and our Board for their work over these two days!

In addition to the meetings, NDAR's Executive Committee and staff visited each local board for the Engage & Elevate Tour—a chance to discuss changes to legislation, updated forms, and other important topics. We appreciate everyone who attended—it was great to connect with members around the state and discover ways to better serve each local board.



Next up—Rapid City!

Amber Carlton *continued from page 1*

leadership teams' roles defined, systems in place, and all rowing in the same direction towards accomplishing our goals. To ensure our momentum with EOS keeps moving forward is truly why I am running for Vice President of NDAR.

What previous leadership positions have you held either within the REALTOR® organization or outside of it?

I have served on the NDAR Board of Directors since 2018. In 2023 I was FM REALTORS® President. I have chaired almost all of the committees on the state and local levels. This year and next I was selected to be on the REthink Council for HomeServices of America (Berkshire Hathaway HomeServices' parent company).

How (or why) did you get started in real estate?

My journey into real estate was twofold. One major reason was to help people, which is still my mission today "Helping people achieve their goals". The other reason was to get into interior design. I briefly worked for a staging company in Denver, CO and learned quickly that I love real estate and staging is not the career path for me. However, I do still love helping builders and clients with their design selections.

What is the most memorable moment in your real estate career?

The most memorable moments in my real estate career have been helping my clients who didn't think they would ever be able to be homeowners. Helping them achieve their goal of homeownership is the best feeling. When they receive the keys, seeing the pride they have through the tears of joy in their eyes. You can't beat that!

What are your strengths?

My strong points are organization, follow-through, and making people laugh.

What are your specific plans or ideas for NDAR?

My plan for NDAR starts with implementing EOS all the way through the organization. This will be crucial to achieving our goals which include fostering the next generation of our leaders, communicating our wins, helping our local associations, providing necessary forms, advocating for our members, and so much more.

Ben Kappel *continued from page 1*

be even more involved. Running for Vice President feels like the right next step to continue that work. I also see how this role will help me grow personally and professionally, by expanding my knowledge, building relationships across the state, and staying ahead of the issues that affect our members. It's a chance to serve while continuing to learn and grow.

What previous leadership positions have you held either within the REALTOR® organization or outside of it?

- Chair of the Government Affairs Committee for Badlands Board of REALTORS®
- Member of the North Dakota Association of REALTORS® Government Affairs Committee
- Board member for District 34 Republicans and Chair of Precinct 1
- 8 years in the North Dakota National Guard, including leadership during state flood response in Bismarck and Minot
- Over 10 years of management and operational roles in the oil and gas industry

How (or why) did you get started in real estate?

During my time in the oil and gas industry, I worked hard to invest in real estate, and that's when I first realized the power and potential it holds. That experience lit a spark and set a long-term goal for me to eventually become a REALTOR®. Real estate felt like a natural transition, one that matched my self-motivation and desire for a career where I could be fully responsible for my own success. This is something I've been working toward for a long time. Now that I'm in the business, I find myself constantly encouraging others to invest in real estate too. It's more than just a career; it's something I truly believe in and want others to benefit from as well.

What is the most memorable moment in your real estate career?

I'll never forget the time I accidentally opened the bathroom door on a client during a showing... No matter how hard I try to forget it. Safe to say, always knock first!!

What are your strengths?

- Direct and honest communication
- Eagerness to get involved and share ideas
- Creative problem-solving
- I like to think ahead and plan for problems that may never actually arise
- I also believe in knowing the rules, and helping others understand them also

What are your specific plans or ideas for NDAR?

I'd like to focus on helping share information between our different boards and MLS areas, especially when something is working well in one region that others might not know about. NDAR does a solid job communicating major updates, but there's still room to help connect the dots between the larger and smaller boards when it comes to tools, processes, or rule interpretations that could benefit everyone.

I'm a big believer in making leadership accessible. If we want more agents to get involved, we need to make leadership feel approachable, relevant, and useful. The current team does a great job setting that tone, and I'd love to continue building on that momentum.



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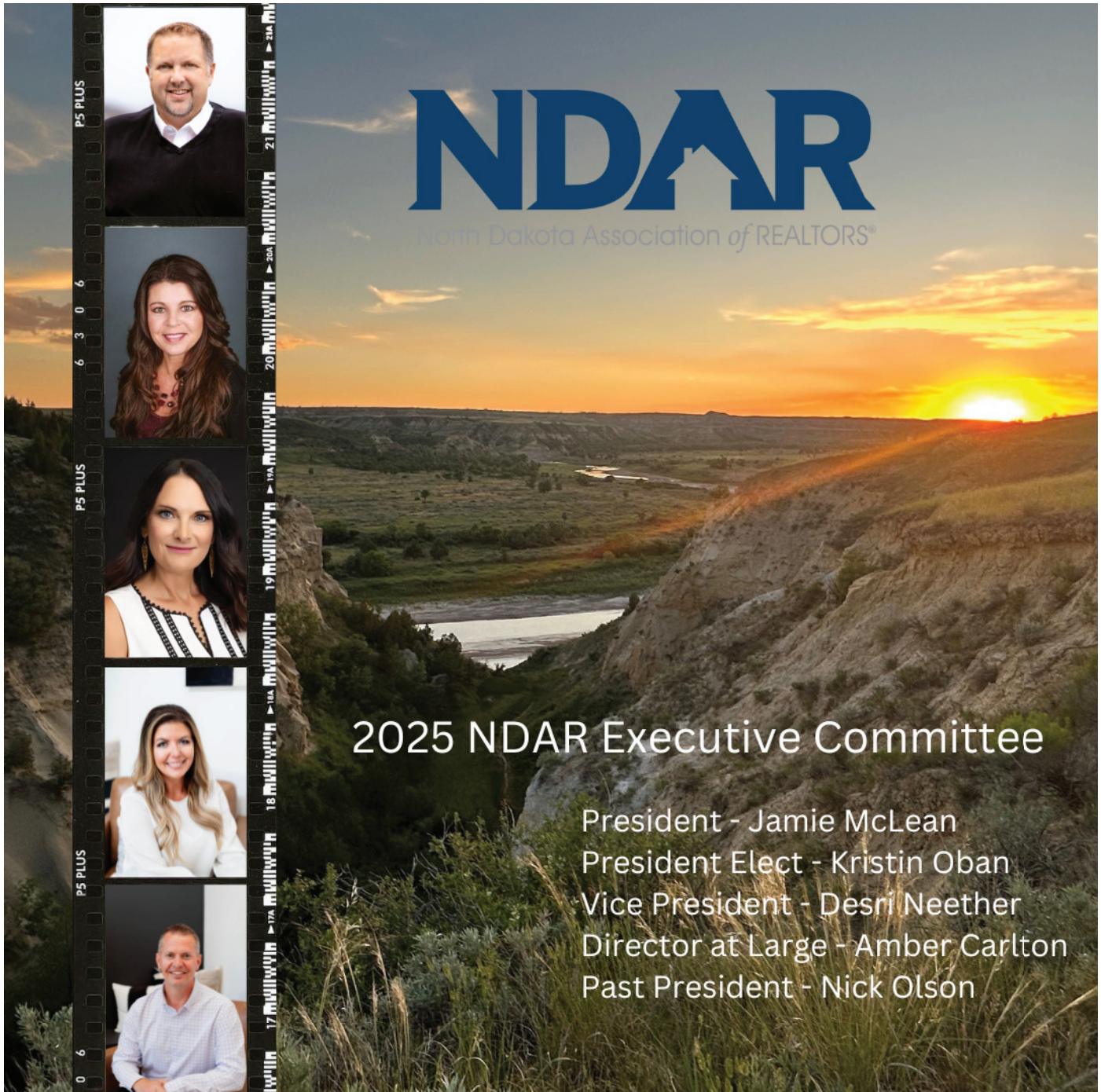
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Skip Greenberg

Realtor/Broke, ABR, CRB, CRS, GRI





NDAR

North Dakota Association of REALTORS®

2025 NDAR Executive Committee

President - Jamie McLean
 President Elect - Kristin Oban
 Vice President - Desri Neether
 Director at Large - Amber Carlton
 Past President - Nick Olson



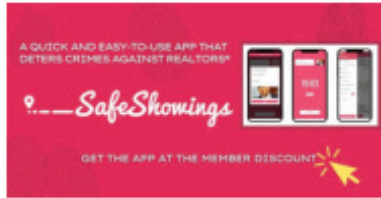
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OFFICIAL NOTICE OF MEETING

ALL REALTOR® members of the NDAR are hereby notified of the Annual General Membership Meeting as follows: Thursday, September 11, 2025, 2:00 pm MT at The Monument in Rapid City, SD.

ELECTION OF OFFICERS

The Election

The election of officers shall take place electronically from Tuesday, August 5th – Monday, September 1st with election results to be announced on Thursday, September 11th at the General Membership Meeting.

ARTICLE VIII. Section 1. Nominating Task Force

The Task Force shall nominate at least one candidate for each office which is filled by election of the membership. Additional candidates, who must be members in good standing, may be placed into nomination by submitting a nominating petition, provided by the Association that contains signatures of at least 75 NDAR REALTOR® members in good standing with no more than 50% of such signatures from members of any one local association. Such petition must be received at the Association office no later than 45 days before the election.

Nominations by the Nominating Task Force and by petitions shall be disseminated to the general membership at least 30 days prior to the election.

National Directors - The Task Force shall nominate candidates for the position of NAR Director to the National Association of REALTORS®.

ARTICLE VI. Section 1. Annual Membership Meeting

The Association shall hold an Annual Membership Meeting at a time and place designated by the Board of Directors. The

meeting may be held in conjunction with the Annual Convention of the Association. Special meetings may be called by the Board of Directors of the Association. Members, as listed in Article II, Section 1. B, C, D, and I and who are considered to be in good standing per Article III, Section 3, are entitled to fully participate and vote on all matters which come before the Annual Membership Meeting without any further restriction as to qualifications.

Section 1(A). Voting procedures for REALTOR® Members. Voting in Person

REALTOR® and REALTOR® Associate members who are present at the annual or special membership meeting and who are members in good standing shall be entitled to vote at such meetings.

Absentee Voting

REALTORS® and REALTOR® Associates who are members in good standing and who are not present at the annual or special membership meeting may vote by absentee ballot. Absentee ballots will be published to members by the Association with descriptions of the substance of any proposals at least 30 days prior to a membership meeting.

Section A(1). Absentee Ballots

Absentee ballots must be received by the Association office 10 days prior to the annual membership meeting or special membership meeting.

2025 ABSENTEE VOTING BALLOT

Any REALTOR® member who will **not** be able to attend the General Membership Meeting on September 11, 2025, at 2:00 pm may vote via the electronic link below. **ALL ELECTRONIC BALLOTS MUST BE RECEIVED AT THE NDAR OFFICE NO LATER THAN THE CLOSE OF BUSINESS ON SEPTEMBER 1, 2025.**

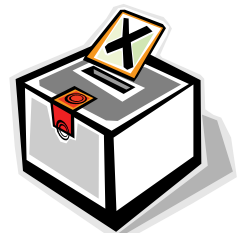
NDAR Election of Officers

The Nominating Task Force places in nomination the following REALTORS®:

**Note: Kristin Oban automatically advances to President per Bylaws.*

For President Elect: ☐ Desri Neether

For Vice President: ☐ Amber Carlton
☐ Ben Kappel



Absentee Electronic Voting Link: <https://rogorman.wufoo.com/forms/m1c2k0lc0qpp5kx/>

Mail in Ballots must be received at the NDAR office no later than September 1, 2025.

NDAR ♦ 1616 Capitol Way ♦ Bismarck, ND 58501 ♦ Phone: 701-355-1010 ♦ e-mail: info@ndrealtors.com

Chips From The Board

Badlands

BOARD OF REALTORS®

The Badlands Board of REALTORS® has had a busy and rewarding season, focused on member engagement, community support, and industry advocacy.

To kick off the summer, members of our leadership team traveled to Washington, D.C. to participate in the National Association of REALTORS® Legislative Meetings. The sessions provided valuable insights on national issues affecting our industry and reinforced the importance of ongoing advocacy at every level.

We also held our annual RPAC Picnic on June 19th at Eagles Park. The event brought together members and Business Partners for an afternoon of fun including cornhole games and plenty of time to connect and unwind!



As we move into the second half of the year, the Badlands Board remains focused on providing meaningful opportunities for connection, education, and advocacy for our members.

Chloe Gunderson
Association Executive



Bismarck-Mandan BOARD OF REALTORS®

BMBOR held its 5th Annual Charity Golf Scramble on June 19th.

Twenty-five teams teed off at Tom O'Leary Golf Course in support of three incredible Bismarck-Mandan charities.

The weather couldn't have been better, and it was an amazing opportunity for REALTORS® and business partners to come together, have some fun, and give back to our community.

The golf tournament raised over \$13,000 for charity!

On August 7th, BMBOR will be holding a summer social and will announce BMBOR's candidate for ND Realtor® of the Year at the event.



The Inaugural Task Force is finalizing plans for this year's Inaugural Celebration, themed Fire and Ice. During the event, BMBOR will present awards for BMBOR REALTOR® of the Year, Affiliate of the Year, and Rising Star. Incoming BMBOR leadership will be formally inducted, and outgoing leaders will be recognized for their service. The event will be held on November 6th.

Wendy Spencer
Association Executive

Fargo-Moorhead REALTORS®

On June 20, we closed the office while our staff volunteered at the Longest Open House! FMR member Kyle Olson hosted a record-breaking 66-hour open house to raise funds for Alzheimer's research. We were proud to support such a meaningful cause!



After our original tournament date was rained out, we hosted FMR's 36th Annual Golf Outing at the Meadows in Moorhead on June 23. Despite the initial weather challenges, we had a great turnout and enjoyed beautiful weather on our rescheduled date.



FMR's Member Appreciation Week took place June 21–25! We had a great time celebrating our members with daily giveaways and social media trivia. On June 23, FMR YPN hosted the Midweek Mixer at Brewhalla as part of the festivities. The event was a great success, featuring free food, drinks, and ice cream for attendees.



Looking ahead, our Awards Gala will be held on August 5 at the Avalon Events Center. We'll be presenting awards like REALTOR® of the Year and Business Partner of the Year as part of the evening's celebration. We look forward to recognizing those members who often go unrecognized!

Marti Kaiser,
Association Executive

Chips From The Board continued from page 9

Grand Forks Area Association of REALTORS®

We kicked off the summer with the St. Joseph's Summer Lunch Program, where we've been helping distribute free lunches to local children throughout their summer break.



Our Yard of the Week program is back in partnership with the Grand Forks Herald! Since June 21st, we've been recognizing some of the most beautifully kept yards in our community.



Shirley Dukart



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On July 17th, we hosted our annual Mission BBQ, serving up delicious grilled meals for residents of Northland's Rescue Mission and the surrounding neighborhood.

Coming up next:

Annual Golf/Cornhole Tournament – Thursday, July 31st

Stars Event – Monday, August 12th, where we'll be recognizing our Affiliate of the Year, REALTOR® of the Year, and Rookie of the Year.

Mike Thompson,
Association Executive

High Plains Association OF REALTORS®

High Plains members hosted a Spring Clean-Up at Meidinger Park during the NAR REALTOR® Volunteer Days. This is the second year we have adopted this park through a program with Jamestown Parks and Rec.

Our annual Summer Event was on the evening of June 18 at Drift Prairie Brewery in Jamestown. We ate chicken wings, tacos and kuchen shooters. Our appetizers and meals were partly sponsored





by FCCU and Bank Forward, with our dessert sponsored by Gate City Bank. We had a prize raffle to fundraise for the United Way, with our prizes sponsored by Great North MLS, and a 50/50 Raffle to fundraise for RPAC/Issues and Mobilization. We held a cornhole tournament. We had six teams compete and the winners received \$100. Nate and Kayla Wilier won for the second year in a row! Congrats to them!

Our 2025 ROTY nomination process has begun, and we'll announce the winner at our July Membership meeting. We hope to enjoy the lovely warm weather while it lasts!

Laura Stafslein,
Association Executive

Minot BOARD OF REALTORS®

That was a quick summer! Although, it still feels like May with all of this rain.

Speaking of May, we held our Q2 Membership Meeting on the 22nd at the Auditorium. Elly Deslauriers with the Minot Park District spoke on the Property Tax vs Sales Tax proposal and was very informative, even though the proposal did not pass.

On July 14th we held our annual Golf Social in conjunction with the Minot Association of Builders. It was a packed event with 30 teams. The day could not have gone better with perfect weather, great people and delicious food. (Well, we won't talk about how 'some' people golfed...) As part of the golf social, we also held 3 Par Poker for RPAC and raised \$935. A round of appreciation goes out to all of our volunteers and sponsors for the event. YOU are the only way we can keep holding these opportunities.



A huge thank you to the North Dakota Association of Realtors leadership team for bringing the Engage and Elevate Tour to Minot. The information and face time for our members is invaluable.

Our next venture is Cornhole for RPAC, scheduled for August 21st at Sports on Top.

Beth Mayer,
Association Executive

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Williston BOARD OF REALTORS®

Williston Board of REALTORS® Supports Disabled Residents Through Yard Cleanup

The Williston Board of REALTORS® recently completed a community service project assisting disabled residents with yard cleanup and outdoor maintenance. Members volunteered their time to help improve safety and curb appeal for homeowners unable to manage these tasks themselves.



We're proud of the difference our members are making and look forward to continuing our outreach efforts.

Abby Steen,
Association Executive

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The MONUMENT

444 Mt Rushmore Rd N, Rapid City
September 10-12, 2025

REGISTRATION INFORMATION

Please fill out a separate registration form for each registrant including guests

Date of Registration _____

First Name _____ Last Name _____

9-Digit Member ID Number (if known) _____ Local Board _____

License Number _____ ☐ MN ☐ ND ☐ SD ☐ Other _____

Type of CE: ☐ Renewal ☐ Post Licensure Type of License: ☐ Broker ☐ Broker Associate ☐ Salesperson

Address _____

City _____ State _____ Zip _____

Contact Phone _____ Email _____

Company Name _____

If you have special meal accommodations required, please list them here:

If you have accessibility needs or accommodations required, please list them here:

ADVANCED REGISTRATION (AUGUST 1 - 31, 2025)

- ☐ REALTOR® / Assn. Staff Registration - \$290
- ☐ Licensee Non-Member Registration Fee - \$340
- ☐ Affiliates / Business Partners - \$180
- ☐ Unlicensed Spouse / Guest - \$130

PAYMENT DETAILS

- ☐ My check made payable to SD REALTORS® is enclosed. Please mail payment to:

South Dakota REALTORS® | PO Box 1175 | Pierre, SD 57501

- ☐ I am paying via credit card. Please scan the QR code to be redirected to the online registration portal.

Scan for online registration



Refund Policy: With a written cancellation on or before July 31, 2025, the South Dakota REALTORS® will refund your registration fee minus the administrative processing fee of \$40. After July 31, 2025 and through August 15, 2025, one-half of the registration fee will be refunded. No refunds available after August 15, 2025. No shows will not be refunded. All refund requests will be processed following the convention.

All requests for refund must be sent to the South Dakota REALTORS® at PO Box 1175, Pierre, SD 57501 or e-mail to sdar@sdrealtor.org

Did You Know?



Jill Beck
NDAR CEO

Summer Edition – REALTORS® in Action!

Did you know that summer is one of the busiest times of year for real estate activity across North Dakota? Of course you did!! With longer days, warmer weather, and families planning moves before school starts, NDAR members across the state are working hard to serve their communities both in real

estate and in community involvement.

From open houses to local events, your fellow REALTORS® are making an impact beyond the transactions. Whether it's volunteering at summer events, supporting housing initiatives, or continuing their education to stay sharp, it's been a season full of engagement.

Your state leadership has also been on the move! A summer tour to all seven local boards was strategically timed to provide important updates on legislative changes taking effect August 1st and to discuss new and updated statewide forms. We were able to fit in other hot topics to discuss as well. Leadership appreciated the opportunity to meet with members face-to-face, answering questions and sharing the latest developments right where you work and live.

Here are a few key legislative updates that impact our industry directly:

- **Wholesaling:** Individuals involved in wholesaling must be licensed—after August 1st, this applies to all real estate sales, not just residential.
- **Radon Disclosure:** A new requirement adds radon-related information to disclosure obligations for sellers. While we have had radon on our property condition disclosure under the environmental issues section, there is now specific language spelled out in the legislation that must be provided. The Forms Committee has created a new form and modified existing forms to comply with this change.
- **HOA/Condo Association Disclosures:** Sellers must now provide buyers with additional details regarding homeowners' and condo associations. The Forms Committee also created a new form to comply with this change.

Most legislative changes take effect August 1st unless otherwise specified in the legislation. My question is whether the new 80 mph speed limit on the interstates within our borders will impact our industry.

In addition, our **statewide forms** have been reviewed and updated to reflect these changes. Other forms have been revised, and several new ones have been released to better serve members and clients in this evolving legal landscape.

Please see elsewhere in the newsletter for information on the REALTOR® Relief Foundation grant to assist North Dakota homeowners impacted by the tornadoes that hit our state from June 19-June 27. Note the deadline for the application period is August 27, 2025.

As we soak up the sunshine, let's also celebrate the hard work happening across our profession—in the field, at the Capitol, and in every local boardroom. Summer might be heating up, but so is our commitment to staying informed and connected!

Note: Please let us know if there is any legislation you feel we should look at that impacts our industry. We are already looking ahead to next legislative session!

Become a FirstHome Certified Agent



Connect your clients with NDHFA's homeownership programs.

Access marketing materials and website listing.

For more information, contact NDHFA's homeownership division or your local real estate board.

NORTH DAKOTA
housing
FINANCE AGENCY



Dettlaff Appointed To Lead Housing Finance Agency

BISMARCK, ND – The North Dakota Industrial Commission has appointed Brandon Dettlaff as the executive director of the North Dakota Housing Finance Agency (NDHFA). Dettlaff will assume the role upon the June 13 retirement of current executive director, Dave Flohr.

“Brandon has an excellent understanding of North Dakota’s affordable housing needs and has provided strong leadership as the head of North Dakota Housing Finance Agency’s homeownership division,” said commission members in a joint statement. “His extensive experience with the agency’s housing programs and strong stakeholder relationships in the housing and home mortgage industries position him well to lead the agency and continue the successful execution of critical programs that provide access to safe, affordable housing for our citizens”.

Dettlaff began his career with the Housing Finance Agency in 2007, and has held several positions, moving into the role of homeownership director in May of 2020. The homeownership division helps North Dakotans, primarily first-time buyers, become successful homeowners by offering homebuyer education, down payment and closing cost assistance, and affordable mortgage loans.

“I am grateful to the members of the Industrial Commission for putting their trust in me to lead the North Dakota Housing Finance Agency,” said Dettlaff. “And, I would like to thank all my colleagues at the agency for their commitment to our mission of addressing affordable housing needs, working towards ensuring every North Dakotan has a safe and affordable place to call home.”

The Commission also expressed their gratitude to Dave Flohr for his 41 years of exceptional service to the Housing Finance Agency and the State of North Dakota.

A self-supporting state agency, NDHFA is dedicated to making housing affordable for all North Dakotans. In addition to helping individuals and families achieve homeownership, the agency supports the development of and ensures the continued availability of safe and affordable rental housing for vulnerable households including low-wage workers, elderly, disabled and homeless individuals and families.

The Industrial Commission of North Dakota, consisting of Governor Kelly Armstrong as chairman, Attorney General Drew Wrigley, and Agriculture Commissioner Doug Goehring oversees the agency.

Media Contact: Amber Schmalz, (701) 328-8074 or aschmalz@nd.gov

REALTOR® Convention of the Dakotas
The Monument, Rapid City SD
September 10-12, 2025

T It's time to Travel

ARRIVAL
PASSPORT
to
SUCCESS
September 10-12, 2025
DISCOVER YOUR DESTINATION

Stroll through Vendors
Enjoy a First Time Social
Golf at Red Rocks Country Club
Educators: Robert Morris & Rich Sands

REALTOR® CONVENTION OF THE DAKOTAS



TrustFunds just made it even easier to submit earnest money requests—no matter the agent’s MLS availability. We’re excited to announce a new enhancement to the TrustFunds platform that gives agents and brokers more flexibility when submitting earnest money requests. Whether the buyer’s agent is unavailable, not part of the MLS, or the buyer is unrepresented, TrustFunds has you covered.

This update is part of our ongoing commitment to simplify and secure the earnest money process through the power of MLS integration.

What’s New?

1. Buyer’s Agent is in the MLS but Unavailable

- The buyer’s agent will receive an email notification and have full access to the transaction in their TrustFunds Transaction Table and History Report—just as if they had sent the request themselves.
- The agent can select any TrustFunds Registered Earnest Money Holder as documented in the fully executed purchase agreement.

2. Buyer’s Agent is NOT part of the MLS

- The buyer’s agent will receive status notifications via email but will not have access to the TrustFunds Transaction Table or History Report since they are not part of the participating MLS.
- The listing agent can send the History Report to the buyer’s agent.
- The listing agent can choose either the listing broker or a TrustFunds registered title company to hold the funds, as outlined in the purchase agreement.
- The buyer will receive an email identifying the listing agent as the sender, along with their contact information.

3. Buyer is Unrepresented

- The listing agent can select the “Buyer is not represented” option to initiate the request.
- The listing agent may choose the listing broker or a TrustFunds registered title company to hold the funds.
- All communications and notifications will be sent directly from the listing agent.

Why It Matters:

This enhancement ensures that transactions can move forward smoothly—even when the buyer’s agent is unavailable or not part of the MLS. It’s another way TrustFunds is making real estate transactions more efficient, secure, and agent friendly.

Need Help?

For questions or support, reach out to our fantastic TrustFunds Support Team.



North Dakota Real Estate Commission
1120 College Dr Ste 204
Bismarck ND 58501
www.realestatend.org

Update from N.D. Real Estate Commission

NDAR newsletter

August 2025

New laws effective August 1, 2025

License law changes (HB 1125) –

https://ndlegis.gov/assembly/69-2025/regular/bill-index/bi1125.html?bill_year=2025&bill_number=1125

- Changed renewal language – to allow flexibility in scheduling renewals to permit renewals on the current schedule or another schedule.
 - Does NOT require any change in current renewal schedule, but provides flexibility.
- Added to wholesaling law -- to require disclosure when wholesaling any real property – not just residential.
- Will allow -- broker applicants to take the broker exam before completing pre-licensure course.
- Added language -- to specify license required for referrals and sharing commissions with out-of-state brokers.
- Thank you to licensee Rep. Scott Louser for serving as the sponsor of this bill.
- Note: NDREC decided to change the administrative rule, so a CE course could be less than 2 hours, but this change must be proposed and approved through the administrative rule change process, which has not yet begun.

Impact on your licensed practice – radon health statement (SB 2204) -- https://ndlegis.gov/assembly/69-2025/regular/bill-index/bi2204.html?bill_year=2025&bill_number=2204

- Must include required radon health information on property condition disclosure statement.

Affecting all licensing boards (SB 2308, SB 2395) –

https://ndlegis.gov/assembly/69-2025/regular/bill-index/bi2395.html?bill_year=2025&bill_number=2395

- 2308—New Governor's boards review task force -- will study all boards and commissions to assess for "inefficiencies and duplication," to recommend to legislature ways to minimize and streamline "operations through the consolidation or elimination of boards." Task force must include a representative of a licensing board.

https://ndlegis.gov/assembly/69-2025/regular/bill-index/bi2395.html?bill_year=2025&bill_number=2395

- 2395 – Uniform standards for all licensing boards set -- which NDREC already meets, and all licensing boards must report annually to Labor Commissioner. Uniform license standards for all licensing boards are -- out-of-state applicants to be licensed if they meet outlined criteria, must annually research possibility for joining an interstate compact, 10-day window to issue license, provisional license option, electronic application required, can require an exam on applicable ND law, annual report to Labor Commissioner, all CE requirements must be available virtually or remote, board website must contain information on how to contact officer of Governor.

2025-2026 N.D. Real Estate Commission (NDREC)

- Meetings begin at 8:30 a.m. on the following Thursdays in 2025 – August 21, October 16; and 2026 – January 29, March 26 and May 7, subject to change.
- 2025-2026 Commission – Sandra Meyer, chair; Steven Bitz, vice chair; members – Steven Link, Tate Cymbaluk, Scott Breidenbach.

2025-2026 members of the North Dakota Real Estate Commission are: Sandra Meyer, chair; Steven Bitz, vice chair; members: Steven Link, Tate Cymbaluk, Scott Breidenbach. Executive director: Jeanne Prom. Legal counsel: David Phillips.



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North Dakota Association of REALTORS®

Calendar of Events

2025



Aug 11-12	Leadership Summit,	Chicago, IL
Aug 21	NDREC Meeting,	Bismarck, ND
Sept 10-12	REALTOR® Convention of the Dakotas,	Rapid City, SD
Oct 16	NDREC Meeting,	Bismarck, ND
Oct 22-23	NDAR October Education	Bismarck, ND
Nov 12-17	NAR Convention,	Houston, TX
Dec 5	ND REALTOR® Ring Day,	Statewide



2026

March 24-27	AE Institute,	Minneapolis, MN
June 13-18	REALTORS® Legislative Mtgs.,	Washington, DC
Aug 24-25	Leadership Summit,	Chicago, IL
Nov 6-8	NAR Convention,	New Orleans, LA
Dec 4	ND REALTOR® Ring Day,	Statewide

Legislative Dates:

Session Starts – Jan 7th
Crossover for Bills – Feb 28
80th & Last Day Session – May 2

2025 NDREC Meetings

August 21, October 16

2026 NDREC Meetings

January 29, March 26, May 7



Was your home damaged in the tornadoes?

WE WANT TO HELP.

The deadline is August 27th to apply for a grant
from the REALTORS® Relief Foundation

REALTORS®
RELIEF
FOUNDATION

NDAR
North Dakota Association of REALTORS®

*stock image for demonstrative purposes only

If your home was damaged in the ND tornadoes between June 19-27, 2025, NDAR's grant through REALTORS® Relief Foundation (RRF) may be able to provide assistance.

NDAR has been approved for \$50,000 from RRF to assist ND citizens who had significant damage to their homes, up to \$1,000 per household. Grants are first-come, first-served, and the application deadline is August 27, 2025.

The grant is for damage to primary, owner-occupied residences (second homes, sheds, silos, etc. are not included). Renters can also apply if they were displaced due to tornado damage. Applicants can apply for funds toward a mortgage, rent at a new location, or hotel costs (those with paid-off mortgages can also apply, up to \$500 per household).

To apply, fill out the application, attach the supporting documents, and email your application to info@ndrealtors.com. If you encounter issues or have questions, you can email info@ndrealtors.com or call 701-355-1010 for assistance. Please include "RRF" in your subject line to ensure your email is properly processed.

Want more info? Visit [ndrealtors.com/rrf-tornado-damage-grant/](https://www.ndrealtors.com/rrf-tornado-damage-grant/) for more information or to start an application.

ND REALTOR®

NEWSLETTER

***This exclusive electronic statewide newsletter is produced
3 times a year, as directed by the ND Association of REALTORS®***

This publication is located on our website:
www.ndrealtors.com



*NDAR promotes businesses that are
members of our organization.
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sarah@nordaknorth.com



Updated June 2025

NDAR

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