

the REALTOR® Report



News for you from the ND Association of REALTORS®
May 12, 2022

2022 REALTOR® Convention of the Dakotas – Register Today!

SEPTEMBER 12-14, 2022



REALTOR® CONVENTION OF THE DAKOTAS
RAMKOTA HOTEL & CONFERENCE CENTER - 800 3RD ST.
BISMARCK ND | WWW.RAMKOTABISMARCK.COM

“Celebrating Our Past, Inspiring Our Future”

Registration & all information for the 2022 REALTOR® Convention of the Dakotas is available on our [convention website](#). This year the convention is in beautiful Bismarck ND on September 12-14 & will mark the historic 50 years of joint conventions between NDAR & South Dakota REALTORS®. Get registered today – and book your accommodations early if you want to stay at the headquarters hotel!

Support Ukraine Refugees Along With NDAR



NDAR President Shawn Ostlie is asking North Dakota Realtors to support the [World Central Kitchen](#) that is positioned at locations around the borders of the Ukraine to provide meals for people who are leaving their homes. People have left everything behind and have no money or family to lean on. NDAR has a “team” page to support this cause. Give whatever you are willing to give and know that you are helping to provide meals for people who are not able to get food on their own. The people of the Ukraine will be rebuilding for years to come and this is something we can do for them now. Thank you for your kindness and generosity.

Here is the NDAR team donation link: [NDAR World Central Kitchen Team Link](#)

Competition.realtor: A Site Worth Knowing About

A new website created by NAR, [Competition.Realtor](#), serves as a hub of information about how REALTORS® and local MLS broker marketplaces create competitive, efficient, pro-consumer markets. The site is a resource for media, consumers and elected officials and is meant to empower members to serve as informed ambassadors. It houses fact sheets, FAQs, articles, infographics and other information that explains the current real estate landscape, provides updates on NAR actions and legal matters, and illustrates how REALTORS® are consumer champions.

NDAR Board of Directors & Committee Mtgs. – June 8-9 in Medora



All Members Welcome!
View the schedule & Details [HERE](#)

NAR 2023 Committee Application Process Open Until Tomorrow! - May 13th

It is that time of year again!

NAR's 2023 Committee Application Process is **open now through May 13**. We are excited to get passionate members to serve on the national committees. Please help us reach them by sharing this information with your members. For your use, I have attached various marketing assets. If you need any assistance with brainstorming ways to share this information, please don't hesitate to reach out to me. I am happy to be a resource to you!

Once the application window closes, **State Association Executives will have from May 16 – May 27** to review applications, submit state representative recommendations, and rank committee applications for members within your state.

Here's a quick breakdown of important pieces of the 2023 process:

- [Appointment Timeline](#)
- [FAQs](#)
- [Committee Composition & Structure](#)
- [Appointment Policies](#)

NAR's Center for Financial Wellness – Webinar March 23rd

NAR's Center for Financial Wellness will be hosting an upcoming webinar: The Wealthy Woman: Infinite Banking Strategies for REALTORS® on Wednesday, March 23, 1-2 p.m. CT featuring Presenter: Rachel Marshall.

Today, about half of women out-earn their husbands and partners. As women's incomes rise, so does the need to take an active role in managing household finances to meet your current and future needs. During this workshop, Rachel will show you the "seven generation" mindset to make the best financial decisions, walk you through a system for managing money that makes you feel wealthy, and demonstrate the power of life insurance as a warehouse of wealth.

Learn more and register today! [Registration & Info](#)

NDAR Member Benefit / Midas IQ – Free Webinars



NDAR Member Benefit Time!

Webinar: May 17th at 2:00 pm CT

Title: Stop Paying Taxes You Don't Owe... A Guide to Keeping What's Yours

Register [HERE](#)

93% of small business owners are paying more than they should to the IRS. And that includes freelancers and side hustlers. Our presenter on the webinar will be former IRS attorney Sandy Botkin. By the end of this webinar, you'll walk away with the information you need to find an extra \$10,000 or more on your taxes.

ND REALTORS® Health Benefits Center



The ND REALTORS® Health Benefits Center is the *only* health benefits solution endorsed by ND REALTORS®, providing independent contractors and sole business owners an opportunity to take control of and save on healthcare expenses for themselves and their dependents. It will be worth checking to see if you can save versus traditional ACA Exchange or private insurance market plans.

[Click here to visit the official ND REALTORS® Health Benefits Center website](#), and get started today. This will bring you to a page that has a quick, easy process to learn more and get a quote.

To apply and ultimately establish your plan, you must be an Independent Contractor, Business Owner, or Sole Proprietor with a federal Tax ID (easy to register for one through the IRS website); complete a short health questionnaire and be accepted; and be an active member of ND REALTORS® (please note that you must have a RE license). A federal tax ID can be from an LLC, S-corp, or other sole prop structure. You can see your rates instantly and qualifying is a quick process.

NAR Webinar: Center for REALTOR® Financial Wellness – May 25 at 1pm CT

Self-employment is great, but without an employer to withhold taxes from your paycheck, how do you make sure you're paying your taxes correctly? Learn about when estimated taxes are due, how to pay them, how to calculate what you owe, and what to do if you miss a payment at NAR's Center for REALTOR® Financial Wellness webinar on Wednesday, May 25th from 1:00-2:00pm CT.

A certified enrolled agent (E.A.) and CFP® will also discuss state taxes, safe harbors, and some tips for managing your tax payments in a two-earner household.

To learn more about the Center for REALTOR® Financial Wellness [click here](#).

<https://www.c2ex.realtor/>

**2022 NDAR C2EX CHALLENGE!
YOU HAVE THE CHANCE TO WIN THE \$1000 DRAWING OR ONE
OF THE MANY \$100 GIFT CARD DRAWINGS AT THE 2022
CONVENTION OF THE DAKOTAS IN SEPTEMBER!**

**ANY NDAR MEMBER WHO HAS BECOME C2EX ENDORSED
FROM THE VERY BEGINNING THROUGH SEPTEMBER 1ST IS
ELIGIBLE FOR THE DRAWING. (YOU MUST BE A REGISTERED
ATTENDEE AT THE CONVENTION & PRESENT TO WIN.)**



[NDAR C2EX Page HERE](#)