

the REALTOR® Report



News for you from the ND Association of REALTORS®
March 16, 2022



2022 REALTOR® Convention of the Dakotas – Registration & Info Will be Available March 22!

SEPTEMBER 12-14, 2022



REALTOR® CONVENTION OF THE DAKOTAS
RAMKOTA HOTEL & CONFERENCE CENTER - 800 3RD ST.
BISMARCK ND | WWW.RAMKOTABISMARCK.COM

Registration & all information for the 2022 REALTOR® Convention of the Dakotas will be available on March 22nd! Including the registration website! The convention this year is in beautiful Bismarck ND on September 12-14 & will mark the historic 50 years of joint conventions between NDAR & South Dakota REALTORS®.

NDA Spring Appraisal Seminar



The NDA Board of Directors is excited to offer the association's 2022 Spring Education Offering on April 1, 2022 at the First International Bank and Trust conference room in Bismarck, ND. See the flyer [HERE](#) for details on the seminar and registration information. **Space is limited!**

Valuation by Comparison: Residential Analysis and Logic (Appraisal Institute Seminar) presented by Mark V. Smeltzer, MAI, SRA, AI-RRS from Pittsburg, PA.

Location: **First International Bank and Trust, 1601 N 12th Street, Bismarck, ND**

Rooms are available at the Radisson located at 605 E Broadway Ave. Room Rates: **\$99 per night** ask for the **NDA Room Block** you may call 701-712-6475 to reserve your room.

To Register for the Seminar (\$150): <https://bit.ly/35J2Fd5>

Required Textbook (\$50): <https://bit.ly/3429aXt>

NAR 2023 Committee Application Process Open Until May 13th

It is that time of year again!

NAR's 2023 Committee Application Process is **open now through May 13**. We are excited to get passionate members to serve on the national committees. Please help us reach them by sharing this information with your members. For your use, I have attached various marketing assets. If you need any assistance with brainstorming ways to share this information, please don't hesitate to reach out to me. I am happy to be a resource to you!

Once the application window closes, **State Association Executives will have from May 16 – May 27** to review applications, submit state representative recommendations, and rank committee applications for members within your state.

Here's a quick breakdown of important pieces of the 2023 process:

- [Appointment Timeline](#)
- [FAQs](#)
- [Committee Composition & Structure](#)
- [Appointment Policies](#)

REALTOR® Broker Summit – Phoenix, AZ | April 5-6



Join NAR in Phoenix, AZ, on April 5-6 for the return of 2022 REALTOR® Broker Summit, NAR's most exciting and exclusive broker event!

The REALTOR® Broker Summit offers an incredible two days of learning, exclusive insights, and in-person networking. Connect with industry experts, discover technologies, and obtain strategies to take home to your clients, agents, and business.

Invest in your business with great general sessions such as: **NAR Legal Update & Risk Management, Value Propositions and Agent Motivation, Marketing & Branding Strategies, Next Generation social media, Technology, and much more!** Network with fellow brokers and bring your learnings home to benefit your agents, clients, and business.

Registration includes opening day networking lunch, cocktail reception, and breakfast on day two!

REALTOR® Broker Summit registration for NAR members is \$349.00. Secure your seat today!

Visit the official [REALTOR® Broker Summit site](#) to register or to learn more.

NAR's Center for Financial Wellness – Webinar March 23rd

NAR's Center for Financial Wellness will be hosting an upcoming webinar: The Wealthy Woman: Infinite Banking Strategies for REALTORS® on Wednesday, March 23, 1-2 p.m. CT featuring Presenter: Rachel Marshall.

Today, about half of women out-earn their husbands and partners. As women's incomes rise, so does the need to take an active role in managing household finances to meet your current and future needs. During this workshop, Rachel will show you the "seven generation" mindset to make the best financial decisions, walk you through a system for managing money that makes you feel wealthy, and demonstrate the power of life insurance as a warehouse of wealth.

Learn more and register today! [Registration & Info](#)

High Plains Fair Housing Center – Free Webinars



High Plains FHC is continuously adding new events and registration is open. You can register for many of our FREE webinars now!

- 2/24/2022 Fair Housing Webinar for Landlords and Property Managers
- 3/15/2022 Disability Protections in Housing - Your Fair Housing Rights
- 3/24/2022 Fair Housing Design and Construction Requirements
- 3/30/2022 Fair Housing in Lending and Sales
- 4/19/2022 Disability Protections in Housing - Your Fair Housing Rights

You can register for any or all of our webinars online [HERE](#)

ND REALTORS® Health Benefits Center



The ND REALTORS® Health Benefits Center is the *only* health benefits solution endorsed by ND REALTORS®, providing independent contractors and sole business owners an opportunity to take control of and save on healthcare expenses for themselves and their dependents. It will be worth checking to see if you can save versus traditional ACA Exchange or private insurance market plans.

[Click here to visit the official ND REALTORS® Health Benefits Center website](#), and get started today. This will bring you to a page that has a quick, easy process to learn more and get a quote.

To apply and ultimately establish your plan, you must be an Independent Contractor, Business Owner, or Sole Proprietor with a federal Tax ID (easy to register for one through the IRS website); complete a short health questionnaire and be accepted; and be an active member of ND

REALTORS® (please note that you must have a RE license). A federal tax ID can be from an LLC, S-corp, or other sole prop structure. You can see your rates instantly and qualifying is a quick process.

Registration Opens Feb. 16th – 2022 REALTORS® Legislative Meetings



NAR Member: FREE

Non-Member: \$125 for full conference, \$40 expo only

Guest: FREE, only when registered with a NAR Member

The REALTORS® Legislative Meetings is where NAR members take an active role to advance the real estate industry, public policy and the association. REALTORS® come to the Washington, DC area for Capitol Hill visits, special issues forums, committee meetings, legislative activities and the industry trade show. This year's Legislative Meetings take place **May 1-6, 2022**, and the REALTORS® Trade Expo takes place May 3-4, 2022. The event is held annually near Washington, DC each May.

Location: Gaylord National Resort & Convention Center, 201 Waterfront Street, National Harbor USA, Maryland 20745

[Registration Info](#)

Good News for Real Estate – Breaking News

President Biden signed a long-awaited spending deal into law Tuesday afternoon at a White House ceremony attended by Vice President Kamala Harris and dozens of members of Congress.

The \$1.5 trillion bipartisan bill funds the government through the fiscal year ending Sept. 30 and contains many NAR advocacy priorities, including flood insurance, affordable housing, and transportation.

“This bill is significant for President Biden because the U.S. has been operating under continuing resolutions that funded the government based on spending levels set by the previous administration and Congress,” says Shannon McGahn, chief advocacy officer for NAR. “It is the president’s first big spending deal that will guide his priorities in the coming years.”

“Annual spending bills are the bread and butter of our advocacy operation,” McGahn continues. “This measure contains all 12 appropriations bills that fund the government rolled into one package. We work throughout the year to ensure provisions important to the housing sector get the attention they deserve during this process.”

NAR’s policy team analyzed the 2,700-page bill, [offering a summary of provisions critical to the real estate sector](#), which supports nearly 20% of the entire economy. Highlights:

- **Flood insurance:** Extends the NFIP through Sept. 30 and provides significant funding for communities to respond to and mitigate the impacts of future disasters, with \$276 million for flood mapping.
- **Broadband:** Includes more than \$550 million to expand rural broadband services on top of broadband funding included in the American Rescue Plan and bipartisan infrastructure bill last year.

- **Fair housing:** Contains \$85 million for fair housing activities, including the Department of Housing and Urban Development's Fair Housing Initiatives Program, Fair Housing Assistance Program, and the National Fair Housing Training Academy. This level represents an increase of \$12.5 million above the FY 2021 enacted level.
- **Violence Against Women Act:** Reauthorizes this legislation and establishes the Violence Prevention Office at HUD. NAR was part of the original group of housing industry supporters that helped craft the housing provisions of the bill.
- **Transportation & Infrastructure:** Provides the remaining funding to implement programs and spending in the Bipartisan Infrastructure Framework, which was passed in November. Provides more than \$10 billion to upgrade the nation's water infrastructure.

Among other things, the package also revives the EB-5 Visa Regional Center Program, increases funding to combat money laundering, and supports Small Business Administration efforts to help underserved entrepreneurs.

[Read NAR's full analysis of provisions important to real estate.](#)