

the REALTOR® Report



News for you from the ND Association of REALTORS®
February 17, 2021

NDAR Continuing Education Classes – With Daryl Braham Online!

NDAR will be presenting 2 classes coming up on February 24, 2021 and another on March 3, 2021 virtually online via Zoom!

(3 CE ND Approved hours per class)

Understanding Money - Setting Yourself up for Success - Wednesday, February 24th

1:00 pm - 4:00 pm (cst)

Code of Ethics - Wednesday, March 3rd

1:00 pm - 4:00 pm (cst)

Enrollment is limited for these classes so register early! We cannot accommodate as many students holding it virtually, as it still needs to be monitored according to NDREC Rules. Read the Recommendations & Rules for taking online CE classes with NDAR.

Virtual Online Class Rules

You can also attend class in groups (which some have done in the past) but will need to contact NDAR prior to arrange this. Group requirements read [HERE](#)

For those that have never taken a virtual class or meeting - Don't worry! Zoom is easy & detailed instructions will be provided to you before class right to your email. *(After NOON the day prior to classes) **There is no mandatory topic for ND this year (2021).***

Use the link below to register for class choice – you will then be taken to the online payment page. *Note: If you experience issues with paying online change your browser - the best to use has been Chrome.*

Click Here to Register Online: [REGISTER ME!](#)

View & Print the Flyer Here: [FLYER](#)

For any education questions you may have please read the updated 2021 Continuing Education FAQ here.

<https://www.ndrealtors.com/wp-content/uploads/2021/01/CE-FAQ-2021.pdf>

NAR Code of Ethics Tool – Do You Need Code of Ethics This Year?

NAR has launched a new tool that allows members to check their training status, choose their preferred Code of Ethics training format (online or in person), and go directly to the training options available to them. The Code of Ethics Training Selection tool is available at nar.realtor/code-of-ethics-training-selection.

The Code of Ethics training is a triennial requirement – each member must take an approved course every **three** years. The current triennial cycle is January 1, 2019 to December 31, 2021.

ND REALTORS® Good Citizen 101

It is hard to believe that North Dakota is already one month into the 67th Legislative Session! With the COVID-19 pandemic and resulting precautions, there have been many changes to the way the assembly operates.

In order to best assist our NDAR members across the state, we have put together a helpful guide of how-tos. This information will help you, the citizen, to navigate the various challenges of this session and ensure that you are able to make an impact in North Dakota's politics. NDAR also has bill tracking for bills that are specific to the real estate industry. To access the NDAR bill tracking, [go here](#).

Spare Key – Hope Across America Groove Gala a Virtual Celebration

One of our favorite nonprofits – Spare Key – reached a major milestone in 2020! Spare Key has always been part of the Dakotas Convention – and REALTORS® have answered the call.

Spare Key's mission is to help families facing real hardship pay real bills in real time. Founded in Minnesota, they've been expanding their reach to help more families than ever before facing medical crises. They launched their [Help Me Bounce](#) platform in 2018 to provide donors with a DIRECT line to families in need. They've taken themselves out as the middleman to help more families than ever facing devastating medical crises. When you donate on Help Me Bounce, 100% of your donation goes directly to the family YOU choose!

In 2020, Spare Key expanded the Help Me Bounce platform to help families in ALL 50 STATES across America!

They went from serving families in 5 states to all 50 in just two years! And that, my friends, is cause for celebration!

You're invited to THE virtual celebration of 2021!

On Saturday, February 27th at 7pm CST, our favorite nonprofit, Spare Key, is hosting its first ever virtual celebration to commemorate a major milestone in their history! And {INSERT COMPANY NAME} is showing our support by sponsoring the night!

Spare Keys serves families in medical crises by connecting them with donors that want to help alleviate the financial stress that follows.

In 2020, Spare Key expanded their Help Me Bounce platform to help families in ALL 50 STATES across America!

Help Spare Key celebrate their ability to serve more families than ever facing real hardship pay real bills in real time.

Join in for an hour of fun, entertainment, and surprises. Registration is FREE so don't delay, sign up here:

bit.ly/HopeAcrossAmerica

#HopeAcrossAmerica #bounceandnotbreak

Commercial Members: *March 10 Real Estate Forecast Summit: Commercial Update*

NAR will host its *Real Estate Forecast Summit: Commercial Update* on Wednesday, March 10 from 2-3 p.m. Eastern. The summit will provide an outlook on the changing commercial real estate market. For more information, including how to register and the event's agenda and speakers, please visit <https://www.nar.realtor/events/nar-real-estate-forecast-summit>.

2021 Convention of the Dakotas

The 2021 REALTOR® Convention of the Dakotas, a one-of-a-kind experience that brings together the most talented and driven professionals in the industry. This year, the convention will be held in Pierre, SD, on September 15-17. Go to <https://www.2021conventionofthedakotas.com/> to learn more.

Congrats to NDAR Convention Registration Winner Todd Fettig! He registered early and was entered into the contest – and won!

Year-Round Safety Resources

Want to help yourself avoid risky situations that could mean the difference between life and death? Visit the [REALTOR® Safety Program](#) year round for tools, tips, and resources to keep yourself safe on the job.

The goal of the REALTOR® Safety Program is to reduce the number of safety incidents that occur in the industry, so every REALTOR® comes home safely to his or her family every night. We will accomplish this goal together with our members by improving the Safety Culture in the industry: Talk about safety; create a safety plan and follow it; and encourage your fellow REALTORS® to do the same.

Fairhaven: A Fair Housing Simulation is Live

Fairhaven: A Fair Housing Simulation is an interactive online simulation where learners confront discrimination in real estate from the point of view of both agent and client. This simulation is made available at no cost.

In the fictional town of Fairhaven, agents work against the clock to sell homes, confronting different scenarios where discrimination gets in the way. Learners make choices about how to handle each scenario and receive feedback they can apply to their daily business interactions. In an innovative approach, the course also places agents in the role of a client experiencing discrimination. The client point-of-view scenarios are paired with powerful testimonials illustrating the impact of housing discrimination in real people's lives.

NAR members can navigate to <https://fairhaven.realtor> and log in using their NAR single sign-on credentials to launch the platform. The training takes 60-100 minutes to complete, depending upon the learner's performance.

Check Out the All-New REALTOR® Store

NDAR encourages you to check out the all-new REALTOR® Store. It's been redesigned to help our agents quickly find the tools and resources you can put into practice to get results. Go [here](#) to visit the store.

Let Others See Your Community Pride in Action

With 72% of REALTORS® volunteering, NAR represents an army of good. The challenge to NAR's 1.4 million members: Tally five million hours between November 2020 and November 2021 to show the immense impact REALTORS® make across the country.

Then, share details and photos about your volunteer projects so the National Association of REALTORS® can feature your work on social media. Shining a spotlight on your community service can inspire others to give back. To brag about the important role your brokerage plays in your community, go to nar.realtor.rgn.