

North Dakota Association of REALTORS® present:

# “Understanding Money – Setting Yourself up for Success” and “Code of Ethics”

Live Online (Virtual) - Via Zoom

Limited Enrollment! Register Online!

You will be redirected to the online payment page immediately after registering.

Payment is required prior to class to ensure your spot – registration is only complete upon payment.

## February 24 & March 3

**Wednesday, February 24**

**1:00 pm – 4:00 pm (cst)**

**Understanding Money – Setting Yourself Up for Success**

Instructor: Daryl Braham

*3 hours ND elective CE (21-005-C)*

Did you know that in the US it is more common for business professionals to NOT understand business financials than to actually understand them? By taking this class you will learn the basics of business financial statements, how a P&L works with your Balance Sheet, and why you should be paying more attention. As a 1099 wage earner, you ARE the President and CEO of your own business, this knowledge, as a refresher or for your first time, will give you the tools to strengthen your business, ensure you are prepared for the financial ups and downs involved and get you ready to break through to the next level of success. We'll even cover assets, liabilities, gains, and losses, and how one entry done the wrong way can have drastic implications for your success!

**Wednesday, March 3**

**1:00 pm – 4:00 pm (cst)**

**Code of Ethics** (Required every 3 yrs. current cycle is 2019 –2021)

Instructor: Daryl Braham

*3 hours ND elective CE (21-002-C)*

This class will provide instruction of the REALTORS® Code of Ethics. The instructor will share the duties and obligations imposed on REALTORS® and how these requirements can be implemented into their daily operations to avoid potential marketplace problems and give their buyers and sellers ethical services. This class meets the National Association of REALTORS® ethical triennial training requirement.

Daryl has been a certified NAR instructor for over 15 years, and has been helping members throughout the US even longer. He is a past local and state Association President, an RVP, an NAR Liaison twice, and has owned his own coaching company for almost 2 decades. He is a broker, a retired financial advisor, and has been in real estate since 1998. He brings passion filled real-world fun examples to help members understand money and ethics in real estate today.



**RULES FOR ONLINE CONTINUING EDUCATION:**

Just as in the classroom, the rules for CE apply here as well.

- ✦ Students will be monitored for participation.
- ✦ Performing other tasks on your equipment is not allowed during class time.
- ✦ The instructor will provide time for breaks
- ✦ At no time should the student log off during the class
- ✦ If you must step away from your computer for any reason, use the chat feature to let your monitor know.
- ✦ In order to receive continuing education, the Virtual Attendance Attestation Form **MUST** be emailed to [robyn@ndrealtors.com](mailto:robyn@ndrealtors.com) or faxed to 866-665-1011 within 24 hours of the conclusion of the course.
- ✦ Be aware of your surroundings as the monitors must be able to see you and the other participants will be able to see you as well.
- ✦ Behavior must be as if you are in a live class so there should be no childcare, no driving, no moving around inside or outside, no showings, etc. Act as if you are

- ✦ in a live classroom – if you wouldn't do it there don't do it!
- ✦ Monitors have the right to refuse CE to anyone not adhering to these rules.

**KEEP YOUR CE CERTIFICATES!**

Each REALTOR®/Licensee is responsible for keeping their CE certificates. If you have lost a certificate you will have to get a duplicate from the entity that sponsored the course you attended.

**Note:**

Every North Dakota licensee (except those that are exempt) will need 9 hours of continuing education by November 15, 2021. There is **NO** Mandatory Topic for 2021.



Check here if you plan on attending the classes and will need assistance relating to a disability.

Send in registration please attach a business card or print:

Register & Pay Online at:

<https://rogorman.wufoo.com/forms/p1sjc86b0bzsqqt/>

Name \_\_\_\_\_  
 Company \_\_\_\_\_  
 Address \_\_\_\_\_  
 Email: \_\_\_\_\_

MC     Visa     Disc     AmEx     Check

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

CC Code # \_\_\_\_\_

Exp Date \_\_\_\_\_ Signature \_\_\_\_\_

**If mailing send form and payment to:**  
 NDAR  
 318 W Apollo Avenue – Bismarck, ND 58503  
 Fax: 866-665-1011 [robyn@ndrealtors.com](mailto:robyn@ndrealtors.com)

**ONLINE REGISTRATION!**  
<https://rogorman.wufoo.com/forms/p1sjc86b0bzsqqt/>

**For Office Use Only**

Date: \_\_\_\_\_ Amt: \_\_\_\_\_ Ck #: \_\_\_\_\_ EC#: \_\_\_\_\_

ND REALTOR® Member	Two Days Prior to Class	One Day Prior to Class	Not available day of class
<input type="checkbox"/> Code of Ethics 3/3/21	\$50	\$75	-
<input type="checkbox"/> Understanding Money- 2/24/21	\$50	\$75	-
<b>Non-Member</b>			
<input type="checkbox"/> Code of Ethics 3/3/21	\$75	\$100	-
<input type="checkbox"/> Understanding Money- 2/24/21	\$75	\$100	-

**Calculate your total:**

# of classes \_\_\_\_\_ X fee \_\_\_\_\_ = \$ \_\_\_\_\_

*Both members & non members can register and pay online. No log-in credentials required.*

**REFUND POLICY**

Full refund (less \$10 processing fee if registration was paid by credit card) may be returned only if notice of cancellation is submitted in writing to the ND Association of REALTORS® **five days prior** to classes. Refund of half the fee will be returned upon receipt of **written cancellation no later than two days prior to classes. NO REFUNDS OR CREDITS THEREAFTER.** Any refunds will be mailed following the seminar. Email refund requests to [robyn@ndrealtors.com](mailto:robyn@ndrealtors.com), fax to 866-665-1011, or mail to 318 W Apollo Avenue, Bismarck, ND 58503.