

the REALTOR® Report



News for you from the ND Association of REALTORS®
May 5, 2020

EXTENDED Enrollment! - NAR Funds Members TeleHealth for REALTORS®

Access to telemedicine is essential as we continue to stay home and stay safe. NAR members' response to the recently announced NAR-funded, 2-month TeleHealthSM benefit has been so tremendous so they are now making the opportunity available through May 31st. Simply put, nothing is more important than the health and welfare of our members. If you need telemedicine, it's here for you. **Upon the conclusion of the free period, members will be able to continue their coverage for just \$7/month (a 50% savings), so they can continue to rely on effective virtual healthcare and protect themselves and their loved ones. As an additional benefit, the prior activation fee is also waived.* [Telehealth Offer](#)



NDAR Newsletter Now Online!

The new edition of the NDAR Newsletter is now available online! Due to many offices having limited hours and shipping/receiving issues our Spring Edition is now online only. Read it here: [NDAR NEWSLETTER](#)

Now is the Time to Get Your C2EX Endorsement!

You can lead the way. Commitment to Excellence empowers you to enhance and showcase your high level of professionalism. It gives you an advantage in an increasingly competitive market and shows consumers you're committed to conducting business at the highest standards. Be committed to excellence. [VIEW NDAR FLYER](#) (Please print & pass it on!) Get started today at: [C2EX](#)



NAR Offering Many Discounts on Designations!

Through NAR's Right Tools, Right Now program, the Center for REALTOR® Development is offering the following discounts.

Now through May 31, 2020:
30% off **ALL** [online courses](#)

Now through May 31, 2020 – the following online courses have FREE features:

[NAR's ePRO® Certification Course](#)

[Pricing Strategies: Mastering the CMA \(PSA\)](#)

[Real Estate Investing: Build Wealth Representing Investors and Becoming One Yourself](#)

Now through June 30, 2020 – the following online course is 50% off:

[At Home With Diversity®\(AHWD\)](#)

New Pandemic Unemployment Assistance Guide

Applying for Pandemic Unemployment Assistance (PUA) can prove to be a challenging puzzle. To help REALTORS® navigate this process, NAR created a new resource, "PUA & YOU: The Pandemic Unemployment Assistance Guide for REALTORS®". In this video, two labor and employment attorneys and two REALTORS® share their expertise and offer advice on the unemployment application process. Share this helpful resource with your members through your communication channels today. [VIEW VIDEO](#)

NDAR Education Caravan

NDAR is working on reschedule dates for live education classes. We know many of you have cancelled & received refunds for the postponed April Education, but there are also those that have had us hold and keep your registration active. We will keep everyone posted as we work towards our education solution. **Remember you CAN take all of your CE online - including the mandatory topic.**

As many of you may be spending more time working from home you can complete all of your continuing education hours online for the year. The mandatory topic this year for North Dakota is in Risk Management, so you can use the approved providers that we list on our website (under education) to cover that - and much more! There has been confusion at times that a "class" is mandatory when in fact it is a "topic" that is actually mandatory.

Visit our NDAR education page - look under online education choosing from a variety of providers (CE Shop, McKissock, RealEstateCE) - then start searching all of your education options. It is based on ND when you use our link (from NDAR site) - all classes are approved for ND and any class approved for ND covering the mandatory topic will always have an approval number starting with MAN. Visit the [NDAR EDUCATION PAGE](#)

Taking Online Classes, Live Classes, and Mandatory Topic Rules

Are you taking or have already taken a Mandatory Topic for this year online, but still planning on taking the NDAR class (once rescheduled)?

If you want the CE hours for both they cannot be "substantively identical" to count for CE credits.

In addition to the online course 21-020 MAN 9 (Technology Tools, Trends, & Risk Management), another course 20-707 MAN (Marketing, Advertising and Social Media Compliance) offered by the CE Shop are not "substantively identical" to the NDAR sponsored course, so YES if taken you could then get 3 CE hours for both classes.

However, these 3 online courses below are "substantively identical" to NDAR's Risk Management class, so if they would be taken online now and later you decided to attend the live NDAR class (once rescheduled) you would NOT be able to count the 3 CE hours. (but you would have already satisfied your mandatory requirement).

1. 20-798 MAN – "The Dr. Is In: Diagnosing Your Risk Management" offered by McKissock
2. 21-065 – "Risk Awareness" offered by WebCE.
3. 21-018-C-MAN – "Risk Reduction Measures" provided by InspireU

Only 1 of the "substantively identical" courses can count toward the annual 9 CE hours needed to renew or the hours needed to reactivate or meet post-licensure education requirements, whether the hours taken are mandatory or elective.

Remember – For a list of all classes APPROVED by the ND Real Estate Commission (*both online & live*) visit their [WEBSITE](#).

IRS News for Everyone May 2020 – New Updated IRS Info

The goal of this month's newsletter is to help you find things on IRS.gov related to the CARES Act and other new legislation.

[IRS NEWSLETTER](#)

First Ever Virtual REALTORS® Legislative Meetings

Committee Meetings are being conducted virtually and most are only open to committee members but a few forums and sessions are being streamed. The General Session, Economic Forum with Lawrence Yun (great session) and more are being streamed for all members to participate and experience without traveling to DC. See message below from NAR along with registration link.

We are a collective force of 1.4 million REALTORS® who know that the buying and selling process is much more than a transaction. At local, state, and national levels, NAR advances issues important to the real estate profession and the livelihood of REALTORS®. Register for our first-ever virtual REALTORS® Legislative Meetings to join us in the fight to protect and defend the real estate industry.

[Registration Info](#)



Tech Helpline – This FREE Tech Support Service is Already Yours

You pay nothing per call because Tech Helpline service is already included in your North Dakota Association of REALTORS® membership dues.

Call as many times as you need. No hidden costs.

We will only verify your membership. We won't ask for payment.

Tech Helpline New Informational Video!

<https://www.youtube.com/watch?v=F76-OggTldI&feature=youtu.be>

Email: Support@TechHelpline.com Call: (866)-432-3029

Chat Online: <http://chat.techhelpline.com>

Mon. - Fri. 8 am to 7 pm & Sat. 8 am to 4 pm (Central Time)

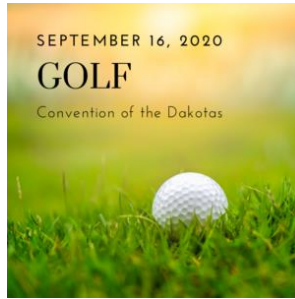


Brochure Encourages Homeowners to Work With REALTORS® - Download it Today!

Help homeowners who are struggling to meet their loan obligations by sharing the Protect Your Investment brochure. This informational brochure encourages homeowners to work with REALTORS® and housing counselors and offers guidance on options provided by lenders. [VIEW & PRINT BROCHURE](#)

Register Now! 2020 Convention of the Dakotas – September 16-18, 2020

The 2020 Convention of the Dakotas “2020 Vision And Beyond” will be hosted by the Grand Forks Area Association of REALTORS® in beautiful Grand Forks, ND. Visit the convention website to register, see all events, & answer any questions you may have about the event. <https://2020conventionofthedakotas.com>



VOTE BY MAIL

How it works:

1. An application will be mailed to you
2. Fill out application and return to the County Auditor's office by mail or secure dropbox.
3. Your ballot will come in the mail after your application is received.
4. Vote the ballot and return to the County Auditor's office by mail or secure drop box before Tuesday, June 9, 2020.

NDAR
NORTH DAKOTA ASSOCIATION OF REALTORS