

the REALTOR® Report



News for you from the ND Association of REALTORS®
March 5, 2020

NDAR Board of Directors & Committee Meetings

March 25-26 Williston, ND – Four Points by Sheraton

Wednesday, March 25 – Government Affairs Committee & RPAC Fundraising Committee

Thursday, March 26 – Board of Directors

All members are welcome to attend!

Detailed meeting schedule <https://www.ndrealtors.com/wp-content/uploads/2020/03/March-Mtg-Schedule.pdf>

NDAR Education Caravan (April 6-15)

2020 NDAR Education Caravan

April 6-15 (Multiple Locations)



"Risk Reduction" – by Casey Chapman
ND Approved 3 CE Hours

(*This class covers the mandatory topic for 2020 in Risk Management)

Fargo – Monday, April 6 (1:30 am – 4:30 pm)

Grand Forks – Tuesday, April 7 (8:30 am - 11:30 am)

Fargo – Tuesday, April 7 (1:30 pm-4:30 pm)

Jamestown – Wednesday, April 8 (8:30 am-11:30 am)

Williston – Tuesday, April 14 (8:00 am - 11:00 am)

Minot – Tuesday, April 14 (2:00 pm - 5:00 pm)

Bismarck – Wednesday, April 15 (8:30 am -11:30 am)

Dickinson - Wednesday, April 15 (1:00 pm - 4:00 pm) MST

Limited Enrollment! Register Today!

Online Registration & Payment Link <https://rogorman.wufoo.com/forms/roune6g10z0srn/>

Detailed Printable Flyer to mail or fax:

<https://www.ndrealtors.com/wp-content/uploads/2020/02/2020-Flyer-caravan-1.pdf>

For 2020, each licensee (unless exempt or new licensee) will be required to complete 9 hours of CE.
3 of these hours must be in a mandatory topic of Risk Management and will have a CE approval course number with MAN in it.

Required Lead Based Booklet Update

The U.S. EPA – Lead Program has updated the “Protect Your Family From Lead in Your Home” disclosure handout booklet. EPA has provided a sheet to be added in to all the booklets.

You **do not need to reprint** the booklets, just add in the new sheet of paper with them. See note below from the EPA website.

“The January 2020 version of Protect Your Family from Lead in Your Home (PYF) includes the new dust-lead hazard standards that are effective January 6, 2020. These standards are referenced on page 6. **EPA does not require users to discard older versions of the PYF document.** In order to **ensure that the updated information is provided, users should provide a PYF supplement if using prior versions of the PYF document**”.

Here is the link to the (PYF Supplement) inset page. https://www.epa.gov/sites/production/files/2020-01/documents/pyf_new_2-pg_supplement_for_older_pyf_jan_2020.pdf

Below is a link to print your own booklet (January 2020) that would have the updated information:

<https://www.epa.gov/sites/production/files/2020-02/documents/lead-in-your-home-brochure-book-land-color-2020-508.pdf>

You can find more info here:

<https://www.epa.gov/lead/real-estate-disclosures-about-potential-lead-hazards>

https://www.hud.gov/program_offices/healthy_homes/enforcement/disclosure

Limiting Cyber Liability

Failure to warn clients about wire fraud scams has meant financial loss for real estate practitioners and their clients. Read this story to help reduce liability and learn about a new comprehensive cyber insurance product available through the REALTOR Benefits® Program.

https://magazine.realtor/law-and-ethics/feature/article/2020/03/avoid-cyber-liability?AdobeAnalytics=ed_rid%3D174933%26om_mid%3D2136%7CAE%20INS%203-04-20%26om_nytpe%3DINS_Association%20Executives%20%28AE%29

Also remember the NDAR Member Benefit, TrustFunds <https://www.trustfunds.us.com/> is available to brokers in all NDAR Boards but the Williston Board at this time.

Video: Clear Cooperation Tips

The May 1 deadline for implementing the new MLS clear cooperation policy is fast approaching. Here’s what you need to know now to be in compliance, including answers to frequently asked questions about these mandatory rules.

[https://www.nar.realtor/window-to-the-law/understanding-the-mls-clear-cooperation-policy?AdobeAnalytics=ed_rid%3D174933%26om_mid%3D2136%7CAE%20INS%203-04-20%26om_nytpe%3DINS_Association%20Executives%20\(AE\)](https://www.nar.realtor/window-to-the-law/understanding-the-mls-clear-cooperation-policy?AdobeAnalytics=ed_rid%3D174933%26om_mid%3D2136%7CAE%20INS%203-04-20%26om_nytpe%3DINS_Association%20Executives%20(AE))

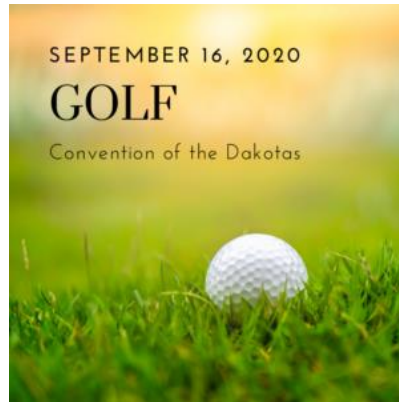
Just in Time: Cyber Insurance

Cybercrime is a serious concern in the real estate industry. With CyberPolicy®, the newest REALTOR Benefits® Program partner, REALTOR®-owned brokerages can compare, quote, and buy specialized cyber liability insurance plans featuring exclusive premium discounts and enhanced coverage.

[https://www.nar.realtor/realtor-benefits-program/risk-management/cyberpolicy?AdobeAnalytics=ed_rid%3D174933%26om_mid%3D2136%7CAE%20INS%203-04-20%26om_nytpe%3DINS_Association%20Executives%20\(AE\)&cid=CP0008](https://www.nar.realtor/realtor-benefits-program/risk-management/cyberpolicy?AdobeAnalytics=ed_rid%3D174933%26om_mid%3D2136%7CAE%20INS%203-04-20%26om_nytpe%3DINS_Association%20Executives%20(AE)&cid=CP0008)

Register Now! 2020 Convention of the Dakotas – September 16-18, 2020

The 2020 Convention of the Dakotas “2020 Vision *And Beyond*” will be hosted by the Grand Forks Area Association of REALTORS® in beautiful Grand Forks, ND. Visit the convention website to register, see all events, & answer any questions you may have about the event. <https://2020conventionofthedakotas.com>



Own Your Present. Empower Your Future. Get Your C2EX Endorsement!

You can lead the way. Commitment to Excellence empowers you to enhance and showcase your high level of professionalism. It gives you an advantage in an increasingly competitive market and shows consumers you're committed to conducting business at the highest standards. Be committed to excellence.

Get started today at <https://www.c2ex.realtor/>

***YOU** have a chance to win a \$2,000 prize package to go to the 2020 ND/SD Convention OR to the 2020 NAR Convention!*



HOW? To learn about the C2EX Program, go to <https://www.nar.realtor/commitment-to-excellence> or, go directly to <https://www.c2ex.realtor> to start right away!

Have You Gotten Your REAL ID?

Flying this year?

To avoid having to bring a passport, you'll need to obtain a REAL ID before October 1st, 2020 in order to fly anywhere within the United States.

To learn more visit <https://www.tsa.gov/news/releases/2019/10/01/dhs-reminds-travelers-deadline-real-id-compliance-one-year-away>

New Guidance on Assistance Animals

Good news for investors, property managers: New guidance aims to combat incidents in which homeowners and tenants request an assistance animal without qualifying for such an accommodation.

[https://www.nar.realtor/washington-report/new-guidance-on-assistance-animals?AdobeAnalytics=ed_rid%3D174933%26om_mid%3D1977%7CAE%20INS%202-12-20%26om_nytpe%3DINS_Association%20Executives%20\(AE\)](https://www.nar.realtor/washington-report/new-guidance-on-assistance-animals?AdobeAnalytics=ed_rid%3D174933%26om_mid%3D1977%7CAE%20INS%202-12-20%26om_nytpe%3DINS_Association%20Executives%20(AE))

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