



Benchmark Mortgage in partnership with ND Association of REALTORS® is offering: “Present a VA Offer the Seller Will Accept”



Approved for 3 ND CE Hours (CE20-004)

Learn the skills to overcome sellers’ objections to VA offers by “Myth Busting” VA stereotypes with hard facts and figures that give veterans a competitive advantage in multiple offer situations.

VA LOANS ARE AN OPPORTUNITY FOR REALTORS®, SELLERS, & LENDERS TO SAY THANK YOU FOR YOUR SERVICE

VA loans allow veterans to buy a home without a down payment and have more favorable financing terms than any other loan product

Brand Yourself As The Go-To Agent
Eligibility
Entitlement
VA Funding Fee
Unallowable Fees

VA Advantages
Max Loan Limits
Truth About VA Appraisals
Disability
Seller Concessions

Monday, January 21

Hilton Garden Inn - Grand Forks, ND

1:00 pm – 4:00 pm (Includes Refreshments)

3 hours ND CE Approved

Tuesday, January 22

BSC Energy Center - Bismarck, ND

10:00 am – 2:00 pm (Lunch Provided)

3 hours ND CE Approved

INSTRUCTOR

Jay McMaken is the founder of Military Mortgage Boot Camp. He was hired by Benchmark Mortgage as the Chief Advisor – VA Home Loans. Jay is a Retired Captain United States Marine Corps and an NAR certified MRP Instructor.



REFUND POLICY

Full refund (less \$10 processing fee if registration was paid by credit card) may be returned only if notice of cancellation is submitted in writing to the ND Association of REALTORS® **five days prior** to classes. Refund of half the fee will be returned upon receipt of **written cancellation no later than two days prior to classes. NO REFUNDS OR CREDITS THEREAFTER.** Any refunds will be mailed immediately following the seminar. Email refund requests to info@ndrealtors.com

Please attach a business card or print:

Name _____
Company _____
Address _____
City St Zip _____
Phone _____
Email _____

Method of Payment Expiration _____

MC Visa Disc AmEx Check

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REALTOR® Member	On or Before Jan 17 th	Jan 18 th or later	Amount Due:
<input type="checkbox"/> Grand Forks – Jan 21 st	\$25	\$40	
<input type="checkbox"/> Bismarck – Jan 22 nd	\$25	\$40	

Non-Member	On or Before Jan 17 th	Jan 18 th or later	Amount Due:
<input type="checkbox"/> Grand Forks – Jan 21 st	\$50	\$65	
<input type="checkbox"/> Bismarck – Jan 22 nd	\$50	\$65	

Mail or Fax Registration Form: NDAR – 318 W. Apollo Ave
Bismarck, ND 58503

Fax # 866-665-1011

Register Online: <https://goo.gl/GMqvGA>

For Office Use Only			
Date:	Amt:	Ck #:	EC#:



Check here if you plan on attending the classes and will need assistance relating to a disability.