

the REALTOR® Report



News for you from the ND Association of REALTORS®
September 23, 2016

Taxbot Webinar – Win an Apple Watch!

Have you heard about Taxbot but aren't exactly sure what it is or how it can benefit your real estate business? Please plan to attend a webinar on September 28th at 10 a.m. BONUS: REGISTER FOR AND ATTEND THE ENTIRE WEBINAR AND YOU'RE NAME WILL BE PUT INTO A DRAWING TO WIN AN APPLE WATCH! Click on link below to register:

https://spendingtracker.infusionsoft.com/go/webinar_nd/nd

2016 Convention of the Dakotas Highlights

Board of Directors and Annual Membership Meetings:

At the September BOD Meeting, Life Memberships for Bernard Pellenwessel and Edward Schnaible-Minot and Dean Nelson-Grand Forks were approved. Also approved were the 2017 Budget and a donation of \$5,000 to the REALTOR® Relief Fund to assist recently flooded areas in the south. 2015 NAR President Chris Polychron and NAR Region 8 VP Jim Cormier thanked ND REALTORS® for their support of RPAC and Calls For Action and for their dedication to the real estate industry. Polychron said the goals for 2017 NAR President Steve Brown are to increase the percent of home ownership; to preserve the Mortgage Interest Deduction and property tax deductions; to preserve federal guarantee financing through Fannie Mae and Freddie Mac and to encourage REALTORS® to plan for retirement through a course entitled, "Real Estate Investment-Building Wealth." At the Annual Membership Meeting a resolution was approved to support the 2017 Convention of the Dakotas in Aberdeen, South Dakota and seven changes to the Bylaws were approved (they were included in the August 2016 newsletter).

Election of 2017 Officers and Installation:

President – *Lyn Dwyer, RE/MAX Realty 1, Fargo*; President Elect – *Ben Schroeder, Park Co. REALTORS®, Fargo*; Vice President – *Amy Hullet, Century 21 Landmark, Bismarck* and Director at Large (appointed by President) – *To be announced soon.*

State REALTOR® of the Year: *Amy Hullet, Century 21 Landmark, Bismarck*

Dakotas CRS Chapter Officers 2017:

Chair – *Sharon Lunski, RE/MAX Grand, Grand Forks, ND*; Finance Leader/Vice Chair, – *Charlie Larkin, Diversified Real Estate, LLC, Watertown, SD*; Education Chair – *Cathie Ogdie, Ogdie Realty, Sioux Falls, SD*; Membership Chair – *TBD* and Immediate Past Chair – *Bud Hannah, RE/MAX in the Hills, Spearfish, SD.*

2016 Dakotas CRS of the Year Award: *Bud Hannah, RE/MAX in the Hills, Spearfish*

Omega Tau Rho Awards: For 10 years of dedicated service as the CEO of NDAR, *Jill Beck*, North Dakota Association of REALTORS®, Bismarck; for her 10 years of dedicated service as an Association Executive, *Marti Kaiser*, Fargo; as the 2016 NDAR President – *Cindy Harvey*, Elite Real Estate, Minot; for his leadership role as Dakota CRS chair, *Bud Hannah*, RE/MAX in the Hills, Spearfish SD; and for over 40 years of continued membership in all three levels of the REALTOR® family-local, state, and national – *Char Broten*, Reuben Liechty REALTORS®, Jamestown, and *James Hoppe*, Century 21 Morrison Realty, Bismarck.

Charities Fundraising Efforts:

Spare Key was once again the charity that was focused on at the convention. In the end it is expected to be able to count nearly \$17,872.85 in total revenue from their time in Fargo. This includes what was raised at the convention as well as the luncheon. A matching grant of \$15,000 will also be added to this total by Western Refining Northern Tier Oil Transport, which operates in the Bakken areas of Stanley and Williston, ND.

Good Neighbor Award: For recognition of her efforts in community and charitable service with the *Stutsman County Relay for Life*, Diann Loper, Midstate Realty in Jamestown, ND.

New NDAR RPAC Hall of Fame Members: Jodi Tollefson, *Park Co. REALTORS®*, Fargo; Kevin Fisher, *Park Co. REALTORS®*, Fargo; Amy Hullet, *Century 21 Landmark*, Bismarck.

Congratulations to All!!

A big *Thank you* to the Fargo Moorhead Area Association of REALTORS® for the great education and entertainment - everyone left with a smile on their face, renewed friendships, and business referrals.

For photos of the convention, check out our Facebook page at www.facebook.com/NorthDakotaRealtors

Need Education? NDAR offering end of year CE- Register today!

End of year education classes set for October 18 & 19 at the Ramada Bismarck, ND

Every ND licensee (except those that are exempt) will need 9 hours of continuing education by [November 15, 2016](#).

Issues for the Broker (open to all) *3 hours ND elective*

8:30-11:30 am Tuesday, October 18 Instructor: Casey Chapman

FirstHome Essentials *3 hours ND elective*

1:00-4:00 pm Tuesday, October 18 Instructor: Dave Flohr

Code of Ethics *3 hours ND elective*

8:30-11:30 am Wednesday, October 19 Instructor: Daryl Braham

Please visit www.ndrealtors.com homepage for registration options.

NDAR 2017 Planning Retreat October 5 & 6 – Fargo

2017 NDAR President Lynn Dwyer is inviting Board of Director reps, committee chairs, AEs and NDAR staff to a planning retreat for 2017. The retreat will take place at the Radisson Hotel, 201 5th St N., Fargo from Wed, Oct. 5, 10:30 a.m. to Thu, Oct. 6, 12 p.m. (Central Time).

Facilitator is Jodee Bock, a dynamic business communicator and founder of Bock's Office Transformational Consulting. She has 15-years of experience in corporate communications, executive coaching, training and development.

We are anticipating a high-energy, productive day with ideas from everyone on how to continue to move NDAR forward. The strategic planning discussed is vital information for those invited.

If you have not RSVP'd, please do so ASAP as meal counts were due Sept. 23. If you haven't reserved a room the number to call is 701-232-7363, but be aware that the room block guarantee ended Sept. 12.

Patent Troll to Stop Seeking Fees from Real Estate Industry

DAILY REAL ESTATE NEWS | FRIDAY, SEPTEMBER 16, 2016

In a major victory for real estate, Data Distribution Technologies, LLC—a so-called patent troll that has been demanding patent licensing fees from real estate companies—has agreed to a settlement with the National Association of REALTORS® that will prevent it from suing, or threatening to sue, real estate practitioners, brokerages, MLSs and other companies in the real estate industry that offer email alerts to consumers about new or updated listings.

<http://realtormag.realtor.org/daily-news/2016/09/16/patent-troll-stop-seeking-fees-from-real-estate-companies>

Orlando 2016 – Educate Innovate Celebrate (November 4-7)

The REALTORS® Conference & Expo is *the* place for members to get EDUCATED on future market trends, test out new INNOVATIONS that are changing real estate, and CELEBRATE the industry. Discover the bright new ideas by attending real estate's biggest event of the year.

The [REALTORS® Conference & Expo](#) is the largest meeting exclusively for real estate professionals. Be here this November in sunny Orlando!

This year's event includes:

- 100 [education sessions](#) led by industry experts
- 400 [exhibitors](#) in real estate's largest marketplace
- Four affordable [registration options](#)
- 19,000 REALTORS® and guests to network and idea share with

2017 Convention of the Dakotas

The 2017 Convention of the Dakotas “Lights, Camera, Action” will be hosted by the Aberdeen Area Association of REALTORS® in beautiful Aberdeen, SD.

Online information will be available soon.

Interested in the GRI Designation?

[GRI 2016-2017 Designation Requirements & Info \(pdf\)](#) (state specific for ND & MN

both)

*MN has been offering GRI classes for North Dakota members to apply toward the designation, their GRI online provider is at continuingedexpress.com and shows a tag on their website for ND.