

NORTH DAKOTA ASSOCIATION OF REALTORS® 2022 YEAR IN REVIEW

Education Partnerships



In 2022, NDAR partnered with High Plains Fair Housing Center and Benchmark Mortgage to offer Continuing Education opportunities to members. High Plains Fair Housing Center hosted "Real Estate & Lending Under the Fair Housing Act" and Benchmark Mortgage hosted "Plant Your Flag and VA Bootcamp."

New Life Members

Six new members have been recognized as Life Members with the North Dakota Association of REALTORS®. They are:

- Terry Anderson, Grand Forks
- Marvin Hodney, Grand Forks
- Linda Moen, Grand Forks
- Dale VanderVorst, Bismarck-Mandan
- John Wegleitner, Dickinson
- Tom Weisbeck, Bismarck-Mandan

Congratulations to these REALTORS® on achieving life membership, thank you all for your longstanding contributions to the industry! Note that in 2022, the Board of Directors moved to update the criteria for this honor and rebrand it as North Dakota REALTOR® Emertis.

Campaign for NAR 1st VP

In 2021 and 2022, North Dakota ran a campaign to elect Fargo-Moorhead member Daryl Braham as NAR's 2023 1st Vice President. Although Daryl was not ultimately elected to the position, we are confident that a significant impact was made on the national level and other small states have taken the campaign as a sign that they can make a difference. Thank you, Daryl, for all your hard work campaigning in 2022! We are so proud to call you a North Dakota REALTOR®.

Statewide Forms

In summer 2021, NDAR began the process of creating statewide versions of real estate forms for members. The Forms Committee, with members representing each local board, and WAV Group Consulting have drafted 25+ forms for use. This group has met weekly and at times bi-weekly for multiple hours at a time to accomplish this. These forms are currently in the legal review stage, and NDAR hopes to have these forms available for statewide use in 2023. Please note that these forms will not be mandatory.

Legislative Focus

In preparation for the 2023 Legislative Session, NDAR has worked diligently on two legislative issues. Two bills will be presented by NDAR in the 2023 session, concerning 40-Year Listing Contracts and Wholesaling Disclosure. As with every legislative session, NDAR will host weekly Zoom calls every Friday at noon for the length of session to provide updates and seek direction.



FPC Reappointments

Every member of Congress is assigned a REALTOR® called a Federal Political Coordinator (FPC), who operates as the voice and the face of real estate to our federal lawmakers. This past year, the three FPCs in North Dakota were reappointed to their respective positions:

- Tate Cymbaluk - Senator John Hoeven
- Greg Larson - Senator Kevin Cramer
- Neal Messer - Representative Kelly Armstrong

Thank you to our FPCs for continuing their service in 2023!

Events Summary

Candidate Campaign Training

Dates: January 26, 2022
Location: Zoom Conference Call

VA Bootcamp Education

Dates: March 1 - 10, 2022
Location: North Dakota

ND Real Estate Professionals Summit

Date: March 31, 2022
Location: Bismarck, ND

REALTORS® Legislative Meetings

Dates: May 6 - 11, 2022
Location: National Harbor, MD

Region 8 Planning Retreat

Dates: May 23 - 25, 2022
Location: Rapid City, SD

NDAR BOD & Committee Meetings

Dates: June 7 - 9, 2022
Location: Medora, ND

Meeting with Rep. Kelly Armstrong

Dates: June 27, 2022
Location: Bismarck, ND

Statewide Education Caravan

Dates: July 19 - 28, 2022
Location: North Dakota

RPAC Interviews for State Candidates

Dates: July 23, 2022
Location: Minot, ND

NAR Leadership Summit

Dates: August 8 - 9, 2022
Location: Chicago, IL

ARELLO Annual Conference

Dates: August 29 - September 2, 2022
Location: Nashville, TN

REALTOR® Convention of the Dakotas

Dates: September 12 - 14, 2022
Location: Bismarck, ND

NDHFA Statewide Housing Forum

Dates: October 5, 2022
Location: Bismarck, ND

NDAR Broker Update Call

Dates: November 3, 2022
Location: Zoom Conference Call

NAR NXT Meetings & Conference

Dates: November 9-14, 2022
Location: Orlando, FL

NDHFA/NDSU Housing Study

Our local boards partnered with the North Dakota Housing Finance Agency and NDSU to provide statewide data on current housing conditions. With this information, NDHFA and NDSU were able to develop the 2022 North Dakota Statewide Housing Needs Assessment.

Scan this QR Code with your phone's camera app to view the Statewide Housing Needs Assessment:



Professional Standards Stats

13 COMPLAINTS FILED IN 2022:

9 ETHICS COMPLAINTS

2 ethics hearings, 2 withdrawn complaints, 2 dismissed complaints & 3 upcoming hearings

4 ARBITRATION REQUESTS

2 arbitration hearings, 1 arbitration settlement & 1 withdrawn request

RPAC Success Rate

In the 2022 elections, candidates that were backed by North Dakota RPAC dollars had successful election rates of:

100% IN THE PRIMARY ELECTION

91% IN THE GENERAL ELECTION

92% OVERALL

YPN & WCR

North Dakota partnered with South Dakota REALTORS® to create a joint chapter of Young Professionals Network (YPN), Dakotas YPN. The two states are also currently partnering to develop a combined chapter of Women's Council of REALTORS® (WCR).

New Member Benefit

In 2022, NDAR partnered with Helen Hudson, CEO & Founder of SafeShowings, to offer the SafeShowings App as a REALTOR® member benefit in North Dakota. The SafeShowings App is a way to protect the REALTOR®, the homeowner, and the client. For more information, go to [SafeShowings.com](https://www.SafeShowings.com).

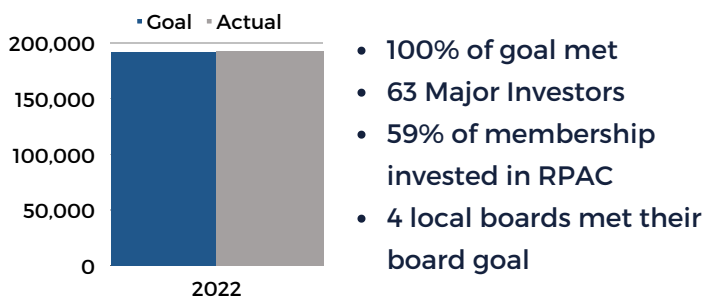
Convention of the Dakotas

The 50th anniversary of the REALTOR® Convention of the Dakotas was held on September 12-14, 2022, in Bismarck, ND! The convention hosted over 400 attendees from North & South Dakota, and showcased speakers like Captain Chad Fleming, NAR Chief Economist Lawrence Yun, and Pulitzer Prize Winning Journalist Bill Dedman. Thank you all for making our 50th Anniversary Convention truly great, we hope to see you at the 2023 convention in Sioux Falls, SD.

Administrative Rules

NDAR has partnered with the North Dakota Real Estate Commission (NDREC) over the past few years on making changes to the NDREC Administrative Rules. These adopted rule changes took effect July 1, 2022. Advertising, teams, education, and other topics will see changes in the rules. You can go to www.realestatend.org to become familiar with the changes.

RPAC Performance



State REALTOR® of the Year

Tricia Schlosser from CENTURY 21 Morrison in Bismarck, ND, was recognized as this year's State REALTOR® of the Year (ROTY) at the annual convention in Bismarck, ND. Schlosser is a foremost champion of the REALTOR® Party, and actively embodies the REALTOR® Spirit in her role as a broker. She is an asset to the industry, and wholeheartedly serves members on the local, state, and national level. Congratulations to Tricia!

Other nominees for ROTY this past year were: Tammie Braun, The Real Estate Co., Badlands; Chris Feickert, Park Company, Fargo-Moorhead; Kimmy Efta, RE/MAX Grand, Grand Forks; Loni Trapp, Ivy Real Estate Group, Jamestown; Amber Kraft, KW Inspire Realty, Minot; and Kim Semenko, NextHome Fredricksen RE, Williston.

Membership



2,150+
members statewide

NDAR's membership currently sit at 2,157 strong, and has grown by nearly 300 members in the last 5 years.

Good Neighbor Award

Kyle Olson from Keller Williams Inspire Realty in Fargo, ND, was named the 2022 Good Neighbor Award winner at the REALTOR® Convention of the Dakotas Awards & Installation Banquet. Olson has been instrumental in his volunteer efforts for the Alzheimer's Association Minnesota-North Dakota Chapter, contributing over 400 volunteer hours and recruiting others who gave over 450 hours. Olson has personally donated \$18,200 and has gathered \$25,000 in sponsorship funds. Congratulations Kyle, and thank you for being a Good Neighbor!

C2EX

For the THIRD YEAR IN A ROW, the North Dakota Association of REALTORS® has won the \$5,000 grant for the REALTORS® Commitment to Excellence Challenge. North Dakota is Committed to Excellence, thank you to all those who earned your endorsement and helped better our industry this year!