



North Dakota Association of REALTORS®

To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

### **Board of Directors Minutes**

Thursday, September 14, 2023

1:30 pm CT – Sheraton Sioux Falls & Convention Center

President Kevin Fisher called the meeting to order at 1:30 pm. He welcomed everyone and introductions were made.

Attendees were reminded of the no cell phone policy, and it was disclosed that Sarah Caldwell, Jill Beck, Jamie McLean, and Marti Kaiser would use technology during the meeting.

Candice Ewald gave the inspirational message. Wendy Spencer led the Pledge of Allegiance and Marti Kaiser led the REALTOR® Pledge.

The consent agenda was reviewed by President Kevin:

- a. Minutes from June 14, 2023 meeting (pg. 4-7)
- b. NAR Director Vote Ratification (pg. 8-9)
- c. Local Board Reports (pg. 10-13)
- d. Calendar of Upcoming Events (pg. 14)
- e. NDREC Update (pg. 15)
- f. Resolution of Appreciation to RASE and SDAR (pg. 16)
- g. RPAC Stats to Date - (pg.17)
- h. NDAR Emeritus Member Application – Perry Weekes, Bismarck Mandan (pg. 18)
- i. Ratification of Local Board Appointment (Replacing terms that expired July '23 thru June '26)

***Forms Committee: (3-year term)***

*Grand Forks – Shelly Overbo*

*Badlands – Nicole Schoeder*

A motion was made to approve the consent agenda. **M/S/C**

NAR President Tracy Kasper was introduced, and she thanked the Board of Directors for inviting her to speak at their meeting. She then gave an NAR update and addressed the recent changes to leadership. She shared that NAR is actively working with outside consultants to improve the culture of the organization and face the recent challenges head-on. Tracy then encouraged board members to create a safe space for all and support members and staff during this time.

Region 8 RVP Patty Zuzek then spoke. She thanked those in attendance for their involvement in the business. She encouraged board members to be involved in their homes and in their local schools to

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teach the upcoming generation about housing and home buying. She shared that NAR's current objectives include advocacy, affordable housing, credit access, the Inclusion Act, and flood insurance. She shared that the Riding with the Brand campaign will continue through installation in Anaheim, and associations have been given the option to cancel their planned event if desired.

Sarah Putnam, Executive Director of Spare Key, then gave a presentation on the nonprofit and played a video sharing the story of one family helped by the organization. Sarah thanked NDAR for the annual invitation to attend the REALTOR® Convention of the Dakotas and asked that attendees donate to the organization so that they can continue to help families in need.

Kevin Fisher gave the President's Report. He shared that Fargo-Moorhead member Scott Breidenbach is to be installed as ARELLO President in Montreal, QB, on September 21. As previously approved by the board, Kevin and Jill Beck will be traveling to Montreal to support Scott at his installation. Kevin then emphasized that harassment of any kind will not be tolerated and, if someone is experiencing harassment, they should contact Jill Beck, Kevin Fisher, Casey Chapman, or Nick Olson. He encouraged RPAC investments and thanked those who have invested in 2023. Finally, he shared that he will be stepping back for health reasons and President-Elect Nick Olson will be taking over some presidential roles in his absence.

Jill Beck gave a staff report and reviewed the 2023 NDAR financials. She reviewed the financials line by line, answered questions, and shared that the association's accountants are currently in the process of completing our 2022 financial review.

Jill Beck then introduced Nick Falco, Executive Director of the Realtor Relief Foundation (RRF), to speak on RRF. He shared the disasters that have received funds from RRF this year, thanked those present for their support, and encouraged those who have not yet donated to RRF to give. Jill Beck and Kevin Fisher then presented Nick with a check to RRF from NDAR for \$23,401.39.

Jill Beck then presented the 2024 proposed budget and noted any significant budget variations. A motion was made to approve the budget as proposed. **M/S/C**

Kevin Fisher presented NAR's REALTOR® Safety Pledge. A motion was made to have NDAR sign NAR's REALTOR® Safety Pledge. **M/S/C**

NAR Directors Jill Lee and Daryl Braham then gave an NAR update. Jill Lee shared that Tracy Kasper covered much of what she would have spoken to, but stated she was happy to answer questions members had on the restructuring of NAR. Daryl shared updates on NAR lawsuits and encouraged members to get involved on the HUB, NAR's platform for discourse/discussion. He then shared "179 Ways," a compilation NAR created of all the ways an agent helps clients during a transaction. Jill Beck shared that she would send "179 Ways" out to attendees. Finally, Daryl encouraged attendees to go on competition.realtor to find resources on why a competitive market is beneficial.

Kevin Fisher then recognized Grand Forks member Rita Schuster as an inductee to the North Dakota RPAC Hall of Fame.

Being no further business, the meeting adjourned at 3:08 p.m.

Respectfully submitted: Sarah Caldwell, Communications Director

## **General Membership Meeting Minutes**

Thursday, September 14, 2023

Sheraton Sioux Falls & Convention Center

President Kevin Fisher called the meeting to order at 3:08 pm.

A motion was made to approve the meeting minutes from September 13, 2022. **M/S/C**

Cindy Harvey, Nominating Task Force member, then came to the front for the election of officers. She asked for a motion to unanimously forward Jamie McLean as President-Elect and Kristin Oban as Vice President. **M/S/C**

Nick Olson then announced and recognized the 2024 Director at Large, Desri Neether.

Kevin Fisher then moved on to the flash updates and gave the RPAC Update in Chair Amber Kraft's absence. He shared that the state was currently at \$171,518 on a goal of \$192,000, and he encouraged those present to have personal conversations in their market about the importance of RPAC. He asked President's Circle (PC) investor Daryl Braham to share details on how the program operates, and Kevin then encouraged those present to consider becoming a PC investor. He recognized the local boards that have made their RPAC goals for 2023, including Bismarck-Mandan, Grand Forks, and Williston.

Tricia Schlosser then gave an update on Statewide Forms. She asked that any requests for the creation of new forms be submitted by September 20, 2023, so that the committee may begin working on the forms at their in person retreat October 9-11, 2023. She emphasized the importance of the Statewide Forms and the protection they offer members/clients and thanked the boards for their work adopting them.

Jamie McLean gave a legislative update. He shared that NDAR is closely monitoring interim session for any relevant issues. He shared that former legislator Rick Becker is working to add a constitutional amendment on the removal of property tax to the ballot and NDAR is opposed to the removal of property tax. Finally, he asked those in attendance to share any legislative issues they observe that should be addressed next legislative session.

Legal Counsel Casey Chapman gave a legal update. He shared the status of the Statewide Forms Platform contract negotiations, including the current back-and-forth of redlined contracts with DotLoop. He shared that the three education caravans hosted over the summer went well and recognized Shelly Thompson for her instruction at them. Finally, he shared that the majority of calls taken on the Legal Hotline the past few months have been regarding questions on agency.

Amber Carlton and Maureen Bartelt then invited everyone to the 2024 REALTOR® Convention of the Dakotas: We R Family, to be hosted at the Bismarck Event Center in Bismarck, ND, from September 11-13, 2024.

Being no further business, the meeting adjourned at 3:54 pm.

Respectfully submitted: Sarah Caldwell, Communications Director