

REWRITING THE REALTOR® PLAYBOOK

CONVENTION OF THE DAKOTAS

SEPTEMBER 12 - 15, 2023

Sioux Falls Convention Center | Sioux Falls, SD

Tentative Schedule

TUESDAY, SEPTEMBER 12

- 3:00PM - 5:00PM Dakota YPN Networking Event at Canaries Stadium
- 3:00PM - 6:00PM Convention Registration
- 6:00PM - 8:00PM Opening Reception + Ice Breaker Social
- 6:30PM - 8:00PM Live Entertainment: Elisabeth Hunstad

WEDNESDAY, SEPTEMBER 13

- 6:30AM - 7:15AM Yoga At The Japanese Gardens With Ignite
- 7:30AM Guest Registration
- 7:30AM - 8:30AM Coffee Bar Opens
- 8:00AM Exhibit Hall Opens
- 9:00AM - 12:00PM "The Five Step Content Formula" - CE Session
Instructor: Chelsea Pietz 3 HRS CE Approved
In SD, ND. Dakota CRS Chapter Course
- 9:00AM - 10:00AM Golfer + Golf Registration
- 10:00AM SHOTGUN Golf Tournament At Elmwood Golf Course
- 12:15PM - 1:30PM Lunch + Program
- 2:00PM - 4:00PM Wine Tasting at Maribella Ristorante
- 2:00PM - 2:45PM Breakout Sessions
- 2:45PM - 5:00PM Break + Exhibitor Booths + Explore Sioux Falls
- 4:00PM - 5:30PM RPAC Reception - (Invitation Only)
Event Hall at The Icon
- 5:00PM - 6:00PM Social Hour
- 6:00PM - 7:30PM Dinner + Event Program + Golf Awards
- 8:00PM - 9:30PM Live Entertainment: Too Drunk To Fish

THURSDAY, SEPTEMBER 14

- 8:00AM Guest Registration
- 8:00AM - 9:00AM Coffee Bar Opens
- 8:00AM Exhibitor Hall Opens
- 8:15AM - 11:15AM "Who You Are Becoming" - CE Session
Instructor: Dianna Kokoszka -
3 HRS CE Approved In SD, ND
- 11:30AM - 1:00PM Keynote Lunch: NFL Veteran, Author
& ESPN Analyst Sam Acho
- 1:30PM - 3:45PM North Dakota Board of Directors and
Membership Meeting (Board of Directors and
Annual Meeting open to all members of NDAR)
- 1:30PM - 3:45PM South Dakota Board of Directors and
Membership Meeting (Board of Directors and
Annual Meeting open to all Members of SDR)
- 3:45PM Hospitality Rooms Open
- 5:00PM - 7:00PM REALTOR® of the Year + Installation Dinner
- 7:30PM - 9:00PM Live Entertainment: Mike Riley Band

FRIDAY, SEPTEMBER 15

- 8:00AM - 8:30AM Coffee Bar Opens
- 8:00AM Exhibit Hall Opens
- 9:00AM - 12:00PM "Trust Based Ethics" - CE Session
Instructor: Mark Given - 3 HRS CE Approved
in SD, ND
- 12:00PM Exhibit Hall Closes

About Us

Rewriting the REALTOR® Playbook | Convention of the Dakotas is a four-day event that is sure to bring together more than one thousand REALTORS® and industry related professionals from South Dakota and North Dakota. The mission of the event is to empower, inspire and equip attendees with the playbook to achieve their goals.



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RewritingTheRealtorPlaybook.com



PURCHASE YOUR TICKETS TODAY!