

To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

General membership meeting

President Jill Kjorstad called the meeting to order

Nick Olson led in the Pledges and gave the invocation.

The minutes of September 12, 2019 were approved as presented.

Committee and Workgroup Updates:

<u>Government Affairs:</u> Dave Lanpher briefed the membership on the updating the property disclosure law to include all sellers. That bill language has not been completed yet but will be forwarded to the board for review and approval. Measure 3 is no longer an issue because the Supreme Court ruled that it could not be placed on the ballot. The no trespassing/hunting is in the pilot phase right now and there will likely be another bill to extend the pilot in the upcoming session.

<u>RPAC Fundraising</u>: Williston Board has exceeded their goals so congratulations. There will be a video provided to help with fundraising. The video will be completed after this week so please be looking for that.

<u>C2EX Workgroup</u>: As of this week, we are at 166 members completed C2EX which is 8%. One of our goals is to beat South Dakota. We are sitting 2nd only to Wyoming at this point. Scott Louser was the winner of the \$2,000 travel voucher for 2021 State or National Convention.

Statewide Forms Workgroup: Amber Carlton gave the report. Still work in progress.

Convention Workgroup update: Jill Beck talked about the survey done for the convention with the ranking of most important activities and other items. The teams from ND and SD will be getting together to go over the surveys and the details at a later date.

<u>TrustFunds Workgroup</u>: Phil Vanyo talked about the work done with the workgroup. The funds are about \$4,000 per month with 50 transactions per month. That has increased to 200 transactions the past 2 months since COVID. The group recommends continuing on for now but the cost is high and they are trying to negotiate a better price.

<u>Health Insurance Task Force</u>: Shane Cullen provided an update and said the work has been difficult. They are looking at Lighthouse Insurance and David Allen Capital. They will be meeting with these two groups before making a recommendation to the board.

<u>MLS</u>: Nancy Deichert reported that things are continuing to evolve regarding a regional MLS. Fargo and Grand Forks have opted out at this point. NAR is offering grant funds to boards looking at consolidating MLS functions. Work is still moving forward with good cooperation and the hard work that needs to be done. Fargo indicated that Fergus Falls and Detroit Lakes would not participate in a



statewide MLS so the Fargo board had to retreat at this point. Fargo is still open to a statewide MLS but more work needs to be done.

NDREC: Jeanne Prom reported the commission has moved office locations but are in the same building complex. They have hired Collette Weber as a new employee. Roger Cymbaluk has retired from the commission but has been replaced by Tate Cymbaluk. Sandy Meyer serves as the commission president. Renewals begin in October as usual but late fees have increased to \$100 per month. Next year, there will not be no mandatory topic for the 3 hour CE. Rice insurance is not required but you must have insurance. The Rice premium is \$187. There has been 100% completion of the CE requirement so congratulations. Prom indicated there will likely be legislation requested by the REC to update laws regarding discrimination, cease and desist, modernization, ethics, and other clean up. The REC will be working closely with NDAR on the bills. The increase in CE hours will have to go through the administrative rules process. The rule book is available in print version as well as digital. Pre-licensing is ready to go and most of the instructors are ready. Prom clarified that the pre-licensing was approved by the legislature to go forward but the REC has not completed the administrative rules process to move that forward yet.

Federal update from Zack Rubin McCary and Greg Larson.

Casey Chapman updated on legal issues.

Bylaw Change Update: Nick Olson provided an update on the Board workgroup. Each board will get 2 members with an additional member for each %. This will drop the board from 22 down to 17. Effective 12-1-21 - Each board/association is entitled to two members plus an additional member for each fraction of 15% of membership. Membership counts to be taken July 1 for the following years' allocation. If 15% or below – 2 Representatives 16% - 30% – 3 Representatives 31% - 45% – 4 Representatives 46% - 60% – 5 Representatives

61% -75% - 6 Representatives

Candidate Forum – each candidate was given five minutes to speak: Shawn Ostlie for president elect. Jamie Mclean for vice president. Kevin Fisher for vice president.

Jill reminded members that voting ends on September 24th.