



North Dakota Association of REALTORS®

To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

Minutes

Board of Directors Meeting

July 30, 2020

Zoom Conference Call – 10:00 am

Present: Jill Lee, President; Mary Shelkey-Miller, President-Elect; Shawn Ostlie, Vice President; Nick Olson, Director-At-Large; Amy Hullet, Past President; Pat Ohmberger, RVP, Daryl Braham, NAR Director, Vicki Roller, NAR Director; Michael Schwab, Jamie McLean, Joy Nelson, Kristin Oban, Darren Schmidt, Jeff White, Amber Carlton, Dawn Chadwick, Shane Cullen, Chris Feickert, Vicky Matson (*left at 11:30*), Ryan Mullikin, Gloria Palm Connor, Claire Smith, Phil Vanyo, Jodi Danzl, Tricia Seckerson (*joined at 10:37*), Tamie Dunn, Amber Kraft, Lisa Olson, Kari Donner

Absent: Russel Crary

Staff: Jill Beck, Robyn O’Gorman

Guests: Tanya Keck, Nancy Deichert, John Colter, Marti Kaiser, Scot Nething, Beth Mayer, Tammy Braun, Ben Schroeder, Dave Lanpher, Tate Cymbaluk, Todd Fettig

Presiding: Jill Lee, President

President Jill called the meeting to order at 10:00 am and welcomed everyone to the meeting. She expressed that she would much rather be seeing everyone in person in Medora than on the screen but it’s the right thing to do to protect our clients and communities. She took presidential privilege and moved the Region 8 RPV report to the top of the agenda.

Region 8 Regional Vice President (RVP) Pat Ohmberger gave a NAR update including, but not limited to, 2020 REALTOR Conference, Implied Bias training video, Right Tools Right Now, Financial Wellness program and much more.

Vicky Matson shared an inspirational message and led in the REALTORS® Pledge and Pledge of Allegiance.

M/S/C to approve the Consent Agenda as presented:

- a. Minutes from April 8, 2020
- b. Local Board Reports
- c. NDREC Update
- d. Suspension of Policy – “no electronic devices at meeting”

President Jill gave an update including discussion on the current situation we are in and she believes that we will be a stronger association at the end of this pandemic. The virtual tools including Zoom have brought more members to be involved at all three levels. She recognized

318 W. Apollo Ave. | Bismarck, ND 58503

office: 701-355-1010 | toll free: 800-279-2361 | fax: 866-665-1011

info@ndrealtors.com | www.ndrealtors.com



Tate Cymbaluk as the newly appointed Real Estate Commissioner and also Schuyler Froehlich as the new Williston AE.

Committee Updates:

Dave Lanpher gave an update and asked for a motion to move forward with the recommendations of the concept that are being worked on including to make for all residential transactions as well as defining when the disclosure needs to be made.

RPAC Fundraising - Jill Beck reported that the committee recently met and are working on RPAC video and locals are working on meeting goal. Investments are low and a brochure will be coming out showing what RPAC has done for our members during the pandemic.

RPAC Trustees - Tate Cymbaluk reported that the Trustees met mornings the week prior and interviewed all state office candidates. The candidates have not been notified of the endorsements yet so that info will be forthcoming.

Board of Directors Workgroup - Nick Olson, chair updated that the Workgroup has met several times since January and have a proposal for the revamp of the NDAR Board of Directors. M/S/C that the Board of Director's make-up be based on a percentage-based method. Each board/association is entitled to two members plus an additional member for each fraction of 15% of the membership. Membership counts to be taken October 31 for the following year's allocation. Breakdown as follows:

If 15% or below – 2 Representatives
16% - 30% – 3 Representatives
31% - 45% – 4 Representatives
46% - 60% – 5 Representatives
61% -75% – 6 Representatives

After further discussion, a friendly amendment was made to change the date for counts to July 1 of each year and to be effective for the 2022 calendar year (MSC).

Nominating Taskforce - Ben Schroeder, Chair reported that the group met several times over the last month and has several proposals to present as follows:

M/S/C to ask the Board of Directors for an extension to seek qualified candidates for Vice President until September 1.

M/S/C to forward Daryl Braham for another three-year term as NAR director.

M/S/C to change on requirements of officers for Vice President/President-Elect from requested to apply for ~~serve on~~ a NAR Committee. Rationale: It is no longer as easy to be appointed to a NAR Committee and we don't have the influence to get them on as we once did.

M/S/C to also update the NAR Director position description. NAR Directors are requested to apply to ~~serve on~~ at least one NAR Committee.

C2EX Workgroup update was given by Chair Gloria Palm Connor. There are currently 164 members who have received the C2EX endorsement. We have another 225 people who have signed up to start, or have started the process. Those completed by July 1 were entered into

drawing for a \$2,000 travel voucher to either the state convention or national convention and has been carried over to 2021. Robyn had a list of those completed and President Jill was asked to give a number and the recipient is Scott Louser from Minot.

Joy Nelson, Chair of the Convention Workgroup updated that several surveys have gone out to the membership in regards to convention in terms of timeline, dates, speakers, education sessions, most important components.....Workgroup will meet in the near future to evaluate and have a recommendation this fall.

Statewide Forms Workgroup Chair Amber Carlton reported that the group has contacted various MLS consolidation companies to see if they will be able to help with the process and move towards statewide forms. Work continues.

Phil Vanyo reported that the Trust Funds Workgroup has met many times and has evaluated stats and is working on promo of Trust Funds. Next week is two webinars to explain the process. The workgroup recommends that NDAR negotiate the yearly fee with Trust Funds. It was taken under advisement as we start the budgeting process.

Shane Cullen, Health Insurance Task Force chair, reported that they have had a slow start due to the litigation that the Association Health Plan program in. He stated that Jill Beck and himself did have a conference call with NAR insurance specialist in March and were advised to go slow until the litigation is over. Last week the group did have a presentation from DAC insurance that could do a program for our members and would be a starting point to provide a benefit for the members and a program at a reasonable rate. Will be meeting again in the near future to further discuss. Also asked for name change of Taskforce to Health Coverage Taskforce (M/S/C)

Scot Nething gave an update on Statewide MLS and have now met with all local boards and hope to have commitments by the end of the month to continue moving forward.

Other Business: President Jill mentioned that leadership is working on bringing the REALTOR Convention of the Dakotas virtually to members.

Meeting adjourned at 12:15 pm.

Respectfully Submitted: Jill Beck

Respectfully Submitted,

Jill Beck, CEO & Robyn O’Gorman, Admin. Assistant