



North Dakota Association of REALTORS®

To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

#### Minutes

Board of Directors Meeting

June 12, 2019

Fargo ND

Present: Amy Hullet, President; Jill Kjorstad, President-Elect; Mary Shelkey-Miller, Vice President; Nicole Schoeder, Director-At-Large; Ben Schroeder, Past President; Daryl Braham, NAR Director; Vicki Roller, NAR Director; Michael Schwab, Desri Neether, Joy Nelson, Kristin Oban, Karin Haskell, Vicky Matson, Shawn Ostlie, Nick Olson, Emily Johnson, Chris Feickert, Shane Cullen, Amber Carlton, Ryan Mullikin, Phil Vanyo, RuthAnn Halvorson, Sally Domke, Lisa Olson, Heather Kitzman

Absent with Prior Notice: Darren Schmidt, Jodi Danzl, Tamie Dunn

Staff: Jill Beck

Guests: Dawid Boroski, Dewey Uhlir, Amanda Simard, Mary Splichal, Jackie Bruenjes, Sharon Weber, Konrad Olson, John Colter, Nancy Deichert, Marti Kaiser, Tanya Keck, Beth Mayer, Scot Nothing

Presiding: Amy Hullet, President

1. President Amy called the meeting to order and welcomed everyone. Those in attendance introduced themselves.
2. Vicky Matson shared an inspirational message and led in the Pledge of Allegiance and REALTOR® Pledge.
3. Consent agenda was approved as presented. Included minutes from February 7, 2019 meeting, local board reports, ND Real Estate Commission update as well as ratification of appointments of Jim Dunavan to the Issues Mobilization Committee and Sharon Lunski to the RPAC Trustees.
4. President Amy gave her Presidents report. Included was an update on the ND Assoc of Realtors 75th Anniversary and work of the task force. Daryl Braham, task force member, also gave update and moved for funding up to \$20,000 to include a donation to a statewide charity in honor of the anniversary for \$7,500, celebration video showing where we came from and what we have done through the years for both community and members and also for celebration socials in each local board. (MSC)
5. Amy also reported that there will be a TrustFunds update at the next meeting. Statewide purchase agreement has been reviewed by local boards and comment is due to ND Assoc of REALTORS® by July 1 and a meeting will be set with Casey Chapman and interested parties to move forward. The appraisal waiver submitted to the Appraisal Sub-Committee (ASC) by the Governor, ND Bankers Association and the Dept. of Financial Institutions was briefly discussed and consensus to stay in the neutral position. NAR committee applications were due early May and NAR will notify those appointed in September.
6. Jill gave financial report to date and also reported that the accountants will be starting on the 2018 financial review and will report at the October meeting. For 2019 budget everything seems on

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par and those line items that had a variance of where it should be were explained. Morgan Stanley has requested a review of our account and it was recommended that the Executive Committee and two NAR Directors work with them.

7. Jill also reported on the contract with the Williston BOR for management services and it was moved to move forward with the Williston Board of REALTOR transition to their own AE. (MSC)

8. Committee Reports:

*Government Affairs* - Chair Phil Vanyo gave a recap of the legislative session and reminded everyone that August 1 the property condition statement will be mandatory. Also will be working the ND RE Commission to implement the increase of pre-licensing hours from 45 to 90 hours. After further discussion of the items a motion was made to write a letter to the ND RE Commission offering our support, research and expertise regarding the preparation of the property condition statement that covers the issues addressed in the law and also as the pre-licensing moves forward and the research that has been done with that. (MSC)

*Technology Committee* - Chris Feichert, chair, brought motion from committee to change the name of the committee to "Communications and Data Committee". (MSC)

Also to change the committee job description as follows: Primary: To search and evaluate technology and data that will support and enhance members' business. Secondary: To improve communication at NDAR and among members. (MSC)

Chris also reported that the committee is moving forward with some podcasts/videos to share with membership in conjunction with the Professional Development Committee.

*Professional Development Committee* - Amber Carlton, chair reported that the committee will be working on promoting the Commitment to Excellence (c2Ex) program and doing a competition with those that complete to be eligible for a convention drawing. Also looking at doing podcast

*Nominating Taskforce* - Chair Ben Schroeder brought motion forward from the taskforce on the make-up of the taskforce. Moved that the Vice Chair be the Immediate Past President of NDAR and the Chair be the First Immediate Past President. (MSC)

Taskforce also interviewed candidates for Vice President and President Elect and move to recommend Shawn Ostlie and Phil Vanyo on the ballot for Vice President and Mary Shelkey Miller for President Elect. (MSC) Also interviewed for NAR Director for 2020-2023 and moved to recommend Vicki Roller as NAR Director to NAR. (MSC)

9. Other Business:

Moved to sign on to the Association Health Plan Amicus Brief in support of moving forward with association health plans (MSC)

Updates were given on the REALTOR® Convention of the Dakotas and NAR Committee member reports were in packet for review.

Being no further business the meeting was adjourned.

Respectfully Submitted: Jill Beck, CEO