



North Dakota Association of REALTORS®

To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

Minutes

Board of Directors Meeting

February 10, 2021 - Zoom Conference Call

Members: Mary Shelkey-Miller - President, Shawn Ostlie – President –Elect, Kevin Fisher – Vice President, Lorrie Nantt – Director At Large, Jill Lee – Past President, Len Sarvela – Regional Vice President, Daryl Braham, Vicki Roller, Tammie Braun, Lenée Bookhardt, Joy Nelson, Jamie McLean, Jeff White, Kristin Oban, Heidi Hilzendeger, Nick Olson, Dawn Chadwick, Claire Smith, Gloria Palm Connor, Chris Feickert, Shane Cullen, Amber Carlton, Vicky Matson, Ryan Mullikin, , Russel Crary, Phil Vanyo, Kimberly Efta, Loni Trapp, Tamie Dunn, Amber Kraft, Lisa Olson, JoAnn Callahan

Staff: Jill Beck, Robyn O’Gorman, Sarah Caldwell

Presiding: Mary Shelkey-Miller, President

President Mary Shelkey-Miller called the meeting to order at 1:00 pm and welcomed everyone to the meeting. A quorum was determined.

Gloria Palm Connor gave the Invocation, led attendees in the Pledge of Allegiance and the REALTOR® Pledge.

Shelkey-Miller called for the Consent Agenda to be approved. Consent Agenda consisting of the following items was approved as presented (**M/S/C**):

- a. Minutes from October 22, 2020
- b. Local Board Reports
- c. Calendar of Events
- d. NDREC Update
- e. Legal Update
- f. 2020 Year End Financials (final report will be from accountant at later meeting)
- g. 2020 RPAC Results
- h. 2021 NDAR/NAR Committee Appointments
- i. Ratification of Local Board Appointments (Replacing terms that expired 12-31-20)

Issues Mobilization (3-year term):

Minot – Larry Louser

Grievance Committee (3-year term)

Bismarck – Vicki Roller

RPAC Trustees (3-year term):

Minot – Larry Louser

Fargo – Kevin Fisher

Daryl Braham, NAR Director, gave an NAR update. He spoke on the DOJ lawsuit and proposed settlement, sharing that as of this time the DOJ has not accepted the settlement. He clarified to the Board that RPAC has not been put on pause – while NAR is reevaluating their president’s circle selection program, they are still collecting investments. Daryl gave an overview of the changes to NAR’s Professional Standards, and Jill Beck shared that NDAR is working with Katie Johnson to schedule a town hall on the topic. Vicki Roller, NAR Director, shared that there are two remaining NAR webinars breaking down the changes to the code.

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President Mary Shelkey-Miller gave a brief presidents report, letting everyone know that the legislative session was in full swing and going well. She shared that NDAR is offering CE classes in February and March.

Mary reviewed the NDAR Strategic Plan and 2021 Vision Plan that the executive committee put together based on Adorna Carroll's strategic planning session. Mary read through each section by section and asked for feedback. Shawn Ostlie shared that the Strategic Plan is meant to be a multi-year document that lasts, while the Vision Plan will have goals that change or evolve each year. Daryl Braham suggested that certain bullet points on the Vision Plan be combined into collective categories, and Gloria Palm Connor and Amber Carlton voiced agreement. Amber suggested the addition of a communications workgroup as well as a new workgroup to cover the topic of housing availability and the home-owners alliance.

Committee Updates:

Dave Lanpher, Chair of the Government Affairs Committee, gave an update on government affairs. He shared that the legislative session has been very busy, but NDAR has been successful thus far in executing their legislative goals. Dave highlighted NDAR's current progress on the COVID liability bill, the REC bill, and the seller-property disclosure bill. He also shared that a small group has been formed to give feedback on any issues that arise during the week and need a quick response.

President Mary Shelkey-Miller gave an update on the Executive Committee. She shared that Bismarck-Mandan and Badlands have opted out on hosting the 2022 and 2024 Conventions of the Dakotas, but are willing to help the state. The state will be the primary planner/host, and a task force will be created to assist.

Mary brought forward a motion: "Recommendation to set virtual online policy that participants in NDAR meetings must have cameras turned on to participate in meetings. If for some reason they can't have them on they need to contact NDAR staff liaison for that meeting or the chair." **M/S/C**

Chair Amber Carlton gave an update on Statewide Forms Workgroup and shared that the group met with T3 and WAV Group to discuss the process and receive bids. Both companies shared that the scope of the project was too wide, and as such the group created a list of 6 forms they believe should be made statewide: Contingency Addendum, Counter Offer Addendum, Property Disclosure, Listing Contract, Buyers Contract, and Buyers Compensation Disclosure. Amber shared the possibility of a grant from NAR and spoke to the option of hydratable forms that would automatically pull information. Amber made a motion to pull the 6 forms discussed and deliver them to the consulting firms to get a formal bid on the project cost. **M/S/C**

Shane Cullen, Co-Chair of the Insurance Taskforce, reported that the taskforce had met multiple times since the last Board Meeting. He shared that they are running into challenges and restrictions with state and national legislation that prevents NDAR from receiving any kind of discount. While there are potential group offerings, the group must ensure that they are in compliance with federal and state regulation before a recommendation can be brought to the board. Shane stated that they hope to have a motion to bring forward at the June meeting.

Nancy Deichert gave an update on regional MLS. Shared that the MLS is established as a corporation in ND as The Great North MLS. The bylaws have been run by the taskforce, lawyer Casey Chapman, and NAR. This month, local associations are going back to their boards to take action in becoming shareholders in the regional MLS. Nancy shared that there will be representatives from the local boards invested in the regional MLS.

Other business: President Mary reminded members that the convention of the Dakotas is in SD this year and encouraged everyone to go online and register.

Having no other business to discuss, Mary thanked everyone for coming to the Zoom meeting and adjourned the meeting at 3:00 p.m.

Respectfully Submitted,
Sarah Caldwell, NDAR Staff