



North Dakota Association of REALTORS®

To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

## **Minutes**

### **Board of Directors Meeting**

**September 12, 2019 2:15 PM**

**Deadwood Mountain Grand Events Center**

**Deadwood, SD**

Present: Amy Hullet, President; Jill Lee, President-Elect; Mary Shelkey-Miller, Vice President; Nicole Schoeder, Director-At-Large; Daryl Braham, NAR Director; Vicki Roller, NAR Director; Michael Schwab, Desri Neether, Darren Schmidt, Joy Nelson, Kristin Oban, Karin Haskell, Vicky Matson, Shawn Ostlie, Nick Olson, Emily Johnson, Chris Feickert, Shane Cullen, Amber Carlton, Ryan Mullikin, Jodi Danzl, Phil Vanyo, RuthAnn Halvorson, Sally Domke, Lisa Olson, Tamie Dunn and Heather Kitzman.

Staff: Jill Beck, Dawn Watson, Robyn O’Gorman

Guests: John Smaby, NAR President; Rod Helm, NAR Region 8 Vice President; Scott Breidenbach, Roger Cymbaluk, Casey Chapman, NDAR General Counsel; Al Jaeger, ND Secretary of State; Chris Feickert, Scot Nething, Beth Mayer, Marti Kaiser, Mitzi Bestall, Cindy Harvey, JoAnn Callahan, Nicole Billings, Sarah Schroeder, Kristi Hardy, Jamie McLean, Shari Anhorn, Amber Kraft, Lorrie Nantt, Sharon Lunski, Kenny Parcel, Kevin Sears, Tanya Keck, Patsy Chapman, Heidi Hilzendeger, John Colvin, Tate Cymbaluk, Shirley Dukart, Kari Donner, Tammie Braun, Angela Haverluk, Scott Louser, Judy Masklowski, Nancy Deichert and Mary Splichal.

Absent with Prior Notice: Ben Schroeder, Past President and Nicole Schoeder, Director At Large.

Presiding: Amy Hullet, President

1. President Hullet called the meeting to order at 2:15 p.m. and asked that all electronic devices be put away or placed on table in other room per policy. It was noted that Jill Beck, Patsy Chapman and Tate Cymbaluk kept their cell phones.
2. Everyone was welcomed. Introductions were made.
3. Mary Splichal, gave the Invocation and led attendees in the Pledge of Allegiance. Attendees recited the REALTOR® Pledge.
4. NAR President John Smaby, NAR REALTOR® Party Liaison and Kenny Parcel, candidate for 2021 NAR 1<sup>st</sup> VP were introduced. Each shared with the group updates from NAR, thanked ND members for their participation in RPAC and NAR programs.
5. It was moved to approve the consent agenda, consisting of the following: **M/S/C**
  - a.) Minutes from the June 13, 2019 Board of Directors Meeting
  - b.) Local Board Reports
  - c.) Calendar of Upcoming Events
  - d.) NDREC Update
  - e.) Resolution of Appreciation to Mt. Rushmore Area Association of REALTORS® and SDAR.

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f.) RPAC Stats to Date

g.) Life Member Applications – Darlene (Susie) Monson, Williston – Joyce Lepine, Fargo – Mary Vigen, Fargo – Nancy Hoffelt, Williston – Sharon Lunski, Grand Forks – Barbara Hangsleben, Grand Forks.

6. President's Report. President Amy Hullet presented the following:

a.) REALTOR® Relief Request from NAR.

It was moved to approve \$5,000 towards the REALTOR® Relief Fund. **M/S/C**

b.) Hullet spoke about the proposed Office Safety Policy at the NDAR office. Policy Recommendation: When there is only one staff person in the NDAR building, the door will be locked; and a sign posted on the door that visitors may call the NDAR office numbers for assistance. Employees who are in the building of regular hours do not need to post the sign with phone numbers, but they must lock the door. **M/S/C**

7. Rod Helm, Region 8, Regional Vice President was introduced and gave updates from NAR.

8. Staff Report – Jill Beck, CEO for NDAR shared the financial report and covered the proposed budget for 2020 with the NDAR board. 2020 budget was approved as proposed. **M/S/C**

9. Joy Nelson with Joy Ranch from Watertown, SD and recipient of 2018 NAR Good Neighbor Award gave a brief presentation on the program at Joy Ranch. They mentioned that American Bank & Trust will meet all donations up to \$10,000. They then asked for donations from anyone willing to donate.

10. As stated at the last meeting there was to be a trust account update, but unfortunately Ben Schroeder was not able to be at the meeting and he had the update. Also reported the Taskforce on statewide purchase agreement is moving along.

11. At this point Erich Mische, with Spare Key, was introduced. Spare Key has been a program that the ND Association of REALTORS® has supported in the past as they support families with critical illness for children with housing mortgage assistance. To date they have assisted 120 families in ND with \$140,000 mortgage assistance since 2014.

12. Jill Lee briefed those in attendance on the Commitment of Excellence program from NAR. ND Association of REALTORS® is currently promoting and offering those that finish the program by July 1, 2020 a chance to be in a drawing for a \$2,000 travel stipend to use for the 2020 REALTOR® Convention of the Dakotas or the 2020 National Convention in New Orleans.

13. Previously in the meeting Kenny Parcel, UT shared with the Board his intent to run for NAR 2021 Vice President. After a brief discussion it was moved to endorse Kenny on his run for NAR VP.

There being no other business, the meeting was adjourned.

Respectfully Submitted,  
Dawn Watson, NDAR Staff