



North Dakota Association of REALTORS®

To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

## Executive Committee Minutes

Wednesday, June 12, 2019

8:00 am

Clubhouse Suites, Bismarck

Present: President Amy Hullet, Jill Kjorstad, Mary Shelkey-Miller, Nicole Schoeder and Ben Schroeder

Absent: None

Staff: Jill Beck

Minutes from February 4, 2019, March 8, 2019 and April 23, 2019 were approved as presented. (MSC)

Jill gave a financial update year to date and also mentioned she is working with Haga Kommer, NDAR accountants to get payroll and other items done. Dues have met the budgeted line items and everything else seems to be on target. Jill also mentioned that representative from Morgan Stanley has contacted her and would like to discuss some changes with the account. It was moved to recommend to the Board of Directors that the Executive Committee and National Directors work with Morgan Stanley and make any such decision. (MSC)

Amy and Jill updated on the progress of the 75th Anniversary Taskforce progress. The task force has recommended that a donation be made to a ND charity in the amount of \$7,500 to be made in honor of our 75 years, a proclamation from the Governor and to create a celebratory video with the help of a third party design agency highlighting accomplishments and successes. Also recommended having a social at each of the local boards recognizing the 75 years and inviting all past presidents with recognition.

A motion was made to move forward with these recommendations and request up to \$20,000 to accomplish. (MSC)

Jill, Amy, and Mary discussed the NDAR Business Assessment and Staffing update completed by Olson Effertz Consulting. The document was gone through with the SWOT analysis examined. After discussion, it was moved to move forward with the Williston Board of REALTORS transition to their own staff. (MSC)

The document to be reviewed in further detail at the budget meeting. Consensus to work with Olson Effertz to assist in the hiring process of an additional staff person.

Amy updated the group on the draft sample purchase agreement submitted by legal. All comments by local boards are to be submitted to NDAR by July 1 at which time a meeting will be set up with Casey

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to review and continue moving forward. Suggested to have the Land Title Association and the Real Estate Commission review.

Request from NAR to sign onto an amicus brief to the Dept. of Labor was discussed and motion made to sign on and also recommend the same of the local boards.

Waiver from appraisals that were filed by the Governor, Dept. of Financial Institutions and the Bankers Association to the Appraisal Sub-Committee was discussed and consensus to remain with the neutral position that was previously adopted.

Agendas for committee meetings were briefly discussed and the makeup of the Nominating Taskforce was discussed. The Immediate Past President as chair with no previous involvement was discussed and recommendation to make the 2nd Immediate Past President the Chair with the Immediate Past President as Vice Chair in addition to the additional members of the task force.

Was also discussed that on Jills upcoming State AE Meeting in New York that NDAR would pay for the two extra night hotel rooms she is staying for the extra hours she is working due to limited staff.

Respectfully Submitted,

Jill Beck