



North Dakota Association of REALTORS®

To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

Minutes  
Executive Committee  
Tuesday, June 12, 2018  
Hilton Garden Inn  
Grand Forks ND

Present: President Ben Schroeder, Amy Hullet, Jill Kjorstad, Jamie McLean

Absent with prior notice: Lyn Dwyer

Staff: Jill Beck

President Ben called meeting to order.

Minutes of April 6, 2018 meeting were approved. (M/S/C)

Jill gave financial update. Everything is on schedule and dues are ahead of budget as more members renewed than expected as well as the influx of new members. Expenses are in line and an explanation was given of the Region 8 expenses and that there will be reimbursement from NAR as well as the other four states.

A letter from the accountant was shared that the 2017 Financial Review will not be available until next meeting.

Membership stats were reviewed and noted that membership is growing.

President Ben covered highlights of the Region 8 meeting as well as the DC meetings including his visit to the White House briefing. Upcoming NAR convention in Boston was reviewed along with the 5K run/walk and what to do for participants from the Dakotas.

Statewide forms recommendation from taskforce was reviewed. Recommendation coming forward to the Board of Directors is to move forward on the development of forms. After discussion it was recommended to have each board submit listing and purchase agreements and to have the same taskforce continue with the work if they wish to serve.

Jill requested to have the new GAD (when hired upon retirement of current GAD, Nancy Willis) attend the NAR Realtor Party Training. Since the training is in Minneapolis in November and close by the training would be well worth the additional expense. It was moved to send GAD to the NAR Realtor Party Training in Minneapolis. (M/S/C)

Items of discussion of convention included inquiring of the Minot Board of REALTORS if the ice breaker reception and the RPAC Reception could be combined into one event as the RPAC event has been moved to Wednesday and they are at conflicting times. Since it is the first night of convention it

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doesn't seem very welcoming to have them as separate events. Consensus was to see if they could be combined into one event and have a roped off area with several bartenders for those \$250 investors and above and some additional food options.

Jill discussed the NAR Leadership Program training that NDAR will be sponsoring in July and what the estimated cost of program will be. NAR charges \$300 when it is held in Chicago so consensus to have a fee of \$99 or \$100.

Committee agendas were reviewed as well as motions coming forward from Nominating Committee.

Bank proposals from four banks were reviewed as the recommendation is to move NDAR checking and general savings accounts. The spreadsheet comparisons and proposals were discussed and recommendation to the Board of Directors is to give authority to the Executive Committee to clarify terms and pick the best program between Black Ridge Bank and First International Bank.

Other items of discussion was to look at different colored lanyards for the attendees at state convention– ND members, SD members, business partners and vendors all be colored coded or distinguishable in some fashion. Broker Summit in Bismarck and Fargo in August was also discussed.

Jill will be attending the State AE meeting in Jackson Hole, WY next week and has built it into a family trip. She priced flights from Bismarck to Jackson WY and had a print out from April to May of prices for flights. Consensus was to turn in mileage and hotel receipts for the additional travel days for up to the amount of the flights.

Life Member submission of Rita Berg, Fargo was discussed. FMAAR had approved in 2017 and NDAR did not have on agenda until 2018 and she was billed for 2018 dues. It was submitted in fall of 2017 but missed so motion was made to reimburse \$250 dues to Rita Berg for 2018.

Committee also recommends life member criteria be reviewed by Membership Committee at their next meeting.

Board of Directors meeting and General Membership Meeting at the Convention were discussed and possibility of changing the format. Consensus was to do something similar to what NAR does with the 360 at their meetings and hold a member update prior to the Board of Directors. A catchy name and promo needed.

Meeting adjourned.

Respectfully Submitted: Jill Beck