



To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

#### Minutes

Professional Development Committee

October 24, 2017 1:30 p.m.

Missouri Room

Holiday Inn, Bismarck, ND

Present: Nicole Schoeder, Chair, Shawn Ostlie, Vice Chair, Ben Schroeder, Director Liaison, Dave Blumkin, Past Chair, Jamie McLean, Shane Cullen, Kristin Oban, Shari Timms, Diann Loper, Shari Anhorn, Amber Kraft, Jill Kjorstad, Judy Maslowski, Ninetta Wandler, Deborah Nichols, Judy Hoskin, Kristy Sagaser, Amber Carlton, Melanie Kitzan-Morel, Nick Leavy, Tricia Schlosser

Absent with Prior Notice: Alyx Pederson, Vicky Matson, Desri Neether, Chris Feickert

Absent: Candi Steidler, Sarah Stock, Lorrie Nantt

Guests: Amy Hullet, Lynda Hartmann, Sue Heth, Scot Nething, Mary Shelkey Miller, Pat Jergenson, Lyn Dwyer, Karin Haskell, John Colter, Daryl Braham, Ruth Ann Halvorson, Beth Mayer, Mitzi Bestall, Phil Vanyo

Staff: Jane Marum, Jill Beck, Nancy R. Willis

Nicole Schoeder, Chair, called the meeting to order. Welcome and introductions were made.

The Committee Purpose was reviewed.

Minutes from the June 20, 2017 meeting were approved as presented. M/S/C

**Professionalism Class Task Force Update:** Task Force Chair, Shawn, reported that Marcie Roggow will teach the Professionalism class in 2018. She was a South Dakota REALTOR® and is now licensed in FL and has done mandatory classes for us in the past. The class was the recipient of the REEA Best Class for 2017. Marcie is also willing to do a "Train the Trainer" course so Shawn asked that we identify potential instructors.

**Pre/post Licensure Education Task Force Update:** Kristin, Task Force Chair, reported that Roger Cymbaluk with the ND Real Estate Commission and Tate Cymbaluk with NDAR's Government Affairs Committee have joined the task force. They and Pat Jergenson were at the most recent task force meeting and provided good input.

Kristin added that the task force continues to focus on three issues: 1) What is the process for changing the requirements? Answer: Legislation. 2) If the requirement hours are increased, what will the content consist of? Action plan: Talk to providers and survey agents who have been in the business 1-2 years for their perspective. 3) Can existing education providers accommodate the increase in hours? Action plan: Continue to gather information. The task force will gather additional information before the ND RE Commission meeting in December so it can be shared there.



**October CE classes:** Jane reported there were approximately 85 students at the Code of Ethics and the Ethical Dilemmas in Advertising classes. 103 students attended the Contracts Gone Bad class. Written student evaluations of the classes were generally good, however several committee members and guests didn't agree, stating that the courses with instructor Carol Lawhun needed improvement.

**COE Reminder:** Nicole reminded the group about the new COE education requirement which is 2.5 hours every two years. Daryl Braham has agreed to provide a "Train the Trainer" session so we can provide more COE class opportunities to the membership.

**2018 Planning:** A motion was made to provide an Advanced Google class in the spring of 2018. M/S/C It was suggested that internet connectivity for a large group is ensured by the venue. The group reached consensus to provide a CE caravan on the mandatory topic of Agency in 2018. Jill Beck added that Dakotas CRS will co-op with NDAR to provide a one-day course in ND and SD. Please let her know if you have any ideas for topics.

Ben mentioned the 2018 Planning Retreat to be held in Fargo on December 7-8.

**Strategic Plan Review:** The group reached consensus that all Goals and Objectives have either been met or work on them is ongoing.

**Other Business:** Shawn thanked Nicole for her 2017 leadership service.

President Lyn acknowledged and thanked Nicole Schoeder, Chair, for her 2017 leadership service. Lyn also recognized the entire committee for the work they have done during the year.

There being no further business, the meeting adjourned.

Respectfully Submitted,

Jane Marum  
Staff Liaison