



North Dakota Association of REALTORS®

To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

#### Minutes

Professional Development Committee

Pre/Post Licensure Task Force

Conference Call Meeting, January 4, 2018 9:00 a.m.

Present in office: Kristin Oban, Chair, Desri Neether, Judy Maslowski, Pat Jergenson; by phone:

Amber Kraft, Kristy Sagaser, Chris Feickert, Roger Cymbaluk, Tate Cymbaluk

Absent with Prior Notice: Deborah Nichols

Absent: Melanie Kitzan-Morel

Staff Liaison: Jane Marum, Jill Beck

Kristin Oban, Chair, called the meeting to order. Welcome and introductions were made.

Discussion included: heavier CE hours after licensure, changing of online courses may be a two year process but it can be done, licensees don't pay attention at classes or instructors didn't do a good job, can the issue of professionalism with agents who don't care be corrected?, training is not being done by the brokers, both pre-licensure and post-licensure hours need to be increased, courses in marketing and organizing would be helpful, avoid fence building, real estate professionals should be good stewards to protect consumers, will need to demonstrate harm when before the legislature however, complaint data wouldn't support harm – rather this is a culture, a class for brokers on broker supervision and a class for agents on agent responsibility should be mandatory, course quality can be an issue, other professions have raised the bar, why shouldn't we?,

A reminder that the task force's recommendations would go to the Professional Development and Government Affairs committees then to the Board of Directors and Real Estate Commission.

Action plan: Task force members will more fully review the survey results and provide feedback Update the full committee next week on task force activity to date and continue to research as described above.

Respectfully Submitted,

Jane Marum, Staff Liaison