

the REALTOR® Report



News for you from the ND Association of REALTORS®
August 10, 2017

2017 Convention of the Dakotas – Deadline for Reduced Rate Extended!

Registration fees increase August 18th at 5 pm.

Tuesday, September 12 – Friday, September 15

Aberdeen, SD (Convention Headquarters: Best Western Ramkota Inn)

Full registration includes all convention activities and education.

Additional events are available for sign-up, including the Tuesday night “Downtown Wine Walk”, Wednesday “String Art Class” event and Wednesday Golf Tournament at Lee Park Municipal Golf Course. Space is limited for additional events and are limited to members registered for convention.

Education at the convention will be top notch! Classes offered are:

- * "How to Double Your Income In 12 Months or Less"
- * "How to Play With Buyers and Make More Sales"
- * "How Legislative Changes Have Impacted Your Listings: Through the Eyes of the Appraiser"
- * A Decade of Legislative Changes: The Effects on Real Estate Professionals



For convention registration & information please visit

<http://www.sdrealtor.org/realtorconventionofthedakotas/>

Tim Timian Re-appointed to the Board

Governor Burgum has reappointed Mr. Tim Timian to serve another term on the ND Appraiser Board. Tim is a Certified General Appraiser and owner of Timian Appraisal Services in Arthur, ND. Tim represents the Ag-appraiser member on the Board. His term is a five-year term, ending June 30, 2022.

Better Business Bureau of MN - News for Immediate Release

Burnsville, Minnesota – July 18, 2017 – Better Business Bureau® of Minnesota and North Dakota (BBB) is warning of an unclaimed property impersonation scheme designed to collect fees – which are not due – from people who might have unclaimed property being held at the state level. BBB reminds people they can perform free searches to determine whether or not they have unclaimed property with the state in which they live or any state where they used to reside. **Read entire press release here:** <http://ndrealtors.com/wp-content/uploads/2017/08/Press-Release-Article-Beware-of-Unclaimed-Property-Schemes.pdf>

NDAR Newsletter – August Edition Now Available

The NDAR Newsletter hard copy has been delivered to your Local Board offices – If you haven't received your copy yet please contact them for details.

You can also view the newsletter online at: <http://ndrealtors.com/wp-content/uploads/2017/08/Realtor-AUGUST-17-web-ready.pdf>

Questions on Zillow Program

Zillow Instant Offers: What State and Local REALTOR® Associations Need to Know

NAR provides resources to help with questions from members about this and related topics as they consider their own marketing and lead-generation strategies in an evolving marketplace.

https://www.nar.realtor/articles/zillow-instant-offers-what-state-and-local-realtor-associations-need-to-know?tp=i-H43-Bb-T3-RDZs-1p-BuWG-1c-RDM2-ZdwaZ&om_rid=6487052%20&Om_ntype=INSAE&om_mid=1801

Sign Up for Commercial Leadership Development Day

NAR's Commercial Leadership Development Day is set for Sunday, August 13, in Chicago. The agenda will focus on commercial initiative updates, best practices, education, and networking for association executives, staff, and leadership. For more information & registration visit:

https://www.nar.realtor/commercial/commercial-leadership-development-day?tp=i-H43-Bb-Cv-15z7-1p-BuWG-1c-15IJ-1JMIy3&om_rid=261337%20&Om_ntype=INSAE&om_mid=801

Social Media Legal Risk

Learn about the possible legal risks when you use social media to communicate about your real estate business. Window to the Law – Social Media's Legal Risks

https://www.youtube.com/watch?v=Xv92wID_5YU&sf104167536=1

Co-Marketing Dos and Don'ts

NAR Government Affairs has produced a two-page set of dos and don'ts to help members enter into co-marketing agreements with lenders without triggering violations under RESPA anti-tying rules.

https://www.nar.realtor/articles/nar-publishes-co-marketing-dos-and-donts?om_rid=AAAY3-&om_mid=BY9931B9a6LVhO&om_ntype=INS

Agents Can Receive Closing Disclosure

The Consumer Financial Protection Bureau has confirmed that it's customary for lenders to provide real estate agents the Closing Disclosure. The confirmation was part of a final rule the agency released last week. Since the closing process was changed about two years ago, lenders have sometimes withheld the closing disclosure from agents out of privacy concerns.

https://www.nar.realtor/articles/cfpb-final-rule-clear-on-ability-to-share-cd?tp=i-H43-Bb-KT-Dyg0-1p-BuWG-1c-DySB-1XbbdP&om_rid=3331508%20&Om_ntype=INSAE&om_mid=1269

The Sky's the Limit – REALTORS® Conference & Expo November 3-6



Registration is now open! Register today for the 2017 REALTORS® Conference & Expo, taking place November 3-6 at the McCormick Place – West Building in Chicago, IL.

<https://www.nar.realtor/convention.nsf/>

→ Check out NAR's new video "8 Seconds," where we give REALTORS® just eight seconds to recommend attending the REALTORS® Conference & Expo!!

<https://www.youtube.com/watch?v=lorrQQZTY00&feature=youtu.be>

Free Professional Websites for REALTORS®

Professionally designed real estate websites from Placester are available for free to members under a new REALTOR Benefits® Program offer. NAR Edition sites include everything that's needed to build an online presence without requiring members to have technical or programming skills.

https://www.nar.realtor/programs/realtor-benefits-program/technology-services/placester?tp=i-H43-Bb-R9-Pcei-1p-BuWG-1c-PcQw-CjXbZ&om_rid=6106796%20&om_ntype=INSmarketplace&om_mid=1683

Don't Miss Year-Round Savings

NAR members save up to 25 percent year-round on car rentals. Take advantage of your benefits the next time you rent a car through REALTOR Benefits® Program partners Avis®, Budget® and Hertz®. Look out for special coupon codes; when available, they can be good for additional discounts or upgrades.

https://www.nar.realtor/programs/realtor-benefits-program/travel-automotive?tp=i-H43-Bb-R9-Pcei-1p-BuWG-1c-PcQw-CjXbZ&om_rid=6106796%20&om_ntype=INSmarketplace&om_mid=1683

Beware of Text Message Scam

If you receive a text message asking for payment of a fine or sales tax on a prize, it is not from NAR.

https://www.nar.realtor/articles/warning-text-message-scam-alert?tp=i-H43-Bb-T3-RDZs-1p-BuWG-1c-RDM2-ZdwaZ&om_rid=6487052%20&om_ntype=INSAE&om_mid=1801

Learn about ways to protect yourself against online fraud at:

https://www.nar.realtor/topics/data-privacy-and-security/resources?tp=i-H43-Bb-T3-RDZs-1p-BuWG-1c-RDM2-ZdwaZ&om_rid=6487052%20&om_ntype=INSAE&om_mid=1801