

the REALTOR® Report



News for you from the ND Association of REALTORS®
June 29, 2017

Convention of the Dakotas

August 2 registration prices go up – Register today!

Don't forget to register for the 2017 Convention of the Dakotas in Aberdeen, SD! You won't want to miss it!

Full registration includes all convention activities and education.

Additional events are available for sign-up, including the Tuesday night "Downtown Wine Walk", Wednesday "String Art Class" event and Wednesday Golf Tournament at Lee Park Municipal Golf Course. Space is limited for additional events and are limited to members registered for convention.

For convention registration & information please visit

<http://www.sdrealtor.org/realtorconventionofthedakotas/>

NDAR June Meeting Highlights

Nominating Taskforce - Interviewed candidates for the following positions and forwarded names to be on the ballot for election in September:

President Elect: *Amy Hullet, Bismarck*

Vice President: *Jill Kjorstad, Williston*

Also interviewed candidates for NAR Director and will forward to NAR for appointment Daryl Braham.

Executive Committee - Updated Convention Policy that candidates for REALTOR® of the Year or leadership being installed may purchase individual event tickets for family/friends that are not members.

Executive Committee also discussed having our investments reviewed, involvement of past state presidents, NDAR 75th anniversary in 2017, non-dues income and reviewed the strat plan.

Building Taskforce - Greg Larson, chair, reported that the building remodel is nearly complete. Because the project came in below budget, a few maintenance items will be addressed: Parking lot re-surfaced and striped, interior signs added and exterior sign and shutters replaced. Jamie McLean thanked Nancy Deichert and Jill Beck for their oversight of the project.

Board of Directors - 2016 Year End Accountant Review – Lynnell Ussatis, Mahlum & Goodhart, PC accountant, presented the report, highlighting certain items. NDAR is financially sound and on the way to meet the reserve policy established several years ago.

Approved the following Life Members: Dave Wisdom, Vincent Bitz, Philip McKenzie, & Jerry Voegele.

NAR Committee Sign Up: Seventeen NDAR members have applied to be on an NAR Committee. If you are not selected keep in mind that only 32 spots are available.

Leadership Summit: Last year six boards were represented and hopefully seven will be represented this year. Beck recommended touring the CRT Lab and said the Summit provides good networking opportunities for incoming leadership.

NAR Convention in Chicago: Registration is open. Beck encouraged attending the Inaugural as Elizabeth Mendenhall will be inducted as President, Dewy Uhlir as RVP and John Smaby as President Elect.

Member Involvement - Member Involvement Committee discussed that work on the Desktop Reference Guide continues with a completion date projected for October. Year-to-date stats on member use of Taxbot and Hotel Storm were reviewed. ApplyConnect, an online renter background screening program, was approved as a new member benefit. Monies raised across the state for ND REALTOR® Ring Day will be advertised to the public afterwards as a way to highlight REALTOR® involvement in their communities. Effective methods for communicating the value of REALTORS® were discussed. NAR's GetREALTOR/realtor.com media campaign is underway.

Cyber Alliance Committee - Cyber Alliance discussed updates to the redesigned NDAR web site home page and mobile site. Work on the Desktop Reference Guide is continuing with the Index now developed. The completion date is projected for October. Information on NAR's Data Strategies Committee meeting was reviewed.

Professional Development - Professional Development Committee continue to discuss options for a Professionalism class in 2018. The task force looking at pre/post licensure education continue to compare ND course content with that of other states. A member from the Government Affairs Committee and a Commissioner from the ND Real Estate Commission will be added to the task force. Diversity will be recommended as a mandatory topic in the future.

Government Affairs - The Government Affairs Committee met on Tuesday, June 20 in Bismarck. Members reviewed legislators' voting records from the just completed 2017 Legislative Session and the list of approved studies that legislators will undertake during the 2017-2018 interim. Issues from these studies usually result in legislation for the next Legislative Session (2019). Of special interest is a study of professional licensing boards like the NDREC. An anti-trust suit, which went all the way to the U.S. Supreme Court, was brought against the dental board in North Carolina claiming that they refused to allow teeth whitening services in the state because they were keeping the business only for dentists. The Supreme Court agreed and now states are looking at the oversight of licensing boards to avoid anti-trust complaints. The committee also voted to ask staff to research a number of topics that could lead to legislation in 2019 including pre- and post - licensing requirements, real estate teams, first time home buyer savings accounts and ability for property managers to obtain vehicle owner information from DOT for suspected abandoned vehicles. Other topics discussed with no action taken were mandatory property condition disclosure statements, sign ordinances and local municipalities re-visiting levying currently prohibited taxes like motor vehicle and gasoline taxes. Zach Rubin-McCarry, NAR Political Rep for our region, updated the committee on federal issues, mainly the status of NFIP reauthorization as bills go through committees and NAR's concerns related to tax reform.

RPAC Fundraising - The RPAC Fundraising Committee met on Tuesday, June 20 in Bismarck. Members reviewed NAR goals. All President Cup goals have been met except for the total fundraising goal of \$152,000. Triple Crown Goals are the President Cup Goals plus a percentage of membership having the REALTOR Party App on their mobile devices; a 20% or more response to CFA; a statewide broker meeting and information about this year's elections and encouragement to vote. We need 62 more members to

download the REALTOR Party App to meet that goal; we are planning for a broker meeting; we will provide voter information later this year and we have not had a call for action, but likely will when NFIP reauthorization goes to the House and Senate for a vote. NDAR goals are the total fundraising amount; a 75% participation rate from members in contributions to RPAC or Issues and a certain number of major investors and President's Club, Capitol Club, 99 Club and minimum of \$30 investors. Currently we are at 49% participation; 50% toward our major investor goal; 82% toward our President's Club goal; 40% toward our Capital Club goal and 40% toward our 99 Club goal. 2017 contribution deadline is Friday, December 15. The remainder of the meeting was spent conducting a phone bank to solicit contributions to RPAC and Issues. **If you have not made a minimum \$30 contribution to RPAC or Issues yet, please consider doing so. If you do not have the REALTOR Party app on your mobile device please download by texting the word "network" to 30644.**

National Flood Insurance Program Reauthorization Update

Reauthorization of the National Flood Insurance Program (NFIP) remains a top priority of NAR. The past two weeks have seen a flurry of legislative activity.

In order to provide you with the latest information on the status of NFIP, NAR has updated the NFIP legislative analysis page <https://www.nar.realtor/topics/national-flood-insurance-program-nfip/legislative-analysis?cid=GA0023>

This page will be updated as events warrant and will be your one-stop NFIP resource on www.nar.realtor

Additionally, NAR has updated the NFIP Talking Points to reflect the current state of play. These talking points will also be updated as necessary. <https://www.nar.realtor/topics/national-flood-insurance-program-nfip/talking-points?cid=GA0024>

If you have any questions regarding NFIP please contact Austin Perez aperez@realtors.org or Ken Wingert kwingert@realtors.org

If the links in the email do not work, copy and paste these urls into your browser:

NFIP Talking Points to Print and Download <http://narfocus.com/billdatabase/clientfiles/172/10/2921.pdf>

NFIP Legislative Analysis Page <https://www.nar.realtor/topics/national-flood-insurance-program-nfip/legislative-analysis?cid=GA0023>

NFIP Talking Points to view <https://www.nar.realtor/articles/talking-points?cid=GA0024>

Sign Up for Commercial Leadership Development Day

NAR's Commercial Leadership Development Day is set for Sunday, August 13, in Chicago. The agenda will focus on commercial initiative updates, best practices, education, and networking for association executives, staff, and leadership. For more information & registration visit:

https://www.nar.realtor/commercial/commercial-leadership-development-day?tp=i-H43-Bb-Cv-15z7-1p-BuWG-1c-15IJ-1JMIy3&om_rid=261337%20&Om_ntype=INSAE&om_mid=801

ADA Bills Introduced in House

Two bills H.R. 620 and H.R. 1493 related to the Americans with Disabilities Act (ADA) that would be beneficial to property owners have been introduced in the U.S. House. Under the ADA, plaintiffs (those complaining) can't collect damages, but attorneys can collect fees. According to the International Council of Shopping Centers (ICSC) lawsuits called "drive-by lawsuits", where people go into buildings and file suits for easily correctable infractions like soap dispenser height, signage, etc. have been increasing. In 2016, ICSC says there was a 37% increase. Property owners end up spending time and money on attorneys fees fighting these issues instead of being allowed to cure the infraction. NAR supports prior notification of, with an opportunity to correct, alleged violations before a lawsuit can be filed. They are part of a coalition of commercial real estate and property management industry groups working to reform ADA to include a notice-and-cure requirement. Both of these bills would be a step in the right direction. To see the text of the bills, click on the links:

H.R. 620

<https://www.congress.gov/bill/115th-congress/house-bill/620?q=%7B%22search%22%3A%5B%22hr620%22%5D%7D&r=1>

H.R. 1493

<https://www.congress.gov/bill/115th-congress/house-bill/1493?q=%7B%22search%22%3A%5B%22ADA%22%5D%7D&r=1>

The Sky's the Limit – REALTORS® Conference & Expo November 3-6



Registration is now open! Register today for the 2017 REALTORS® Conference & Expo, taking place November 3-6 at the McCormick Place – West Building in Chicago, IL.

<https://www.nar.realtor/convention.nsf/>

→ Check out NAR's new video "8 Seconds," where we give REALTORS® just eight seconds to recommend attending the REALTORS® Conference & Expo!!

<https://www.youtube.com/watch?v=lorrQQZTY00&feature=youtu.be>

Chicago Architecture Contest

Enter NAR's Trivia Contest "How Well Do You Know Chicago Architecture?" for a chance to win tickets to a Chicago Architecture Boat Cruise during the conference!

<https://www.cvent.com/surveys/Questions/SurveyMain.aspx?r=2226c43c-0499-4b06-a72b-0aa3b17cce79&ma=0>

Bob Goldberg Next CEO for NAR

Bob Goldberg has been named CEO of the National Association of REALTORS®, officially taking over the largest trade association August 1, 2017. He currently serves as NAR senior vice president of Sales & Marketing, Business Development & Strategic Investments, Professional Development and Conventions. He's also senior vice president of administration for REALTOR® University and president and CEO of the REALTORS® Information Network, an NAR for-profit and wholly owned subsidiary responsible for overseeing the realtor.com® operating agreement with Move Inc.