



To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

Minutes

Professional Development Committee

Pre/Post Licensure Task Force

Videoconference Meeting

April 14, 2017 9:30 a.m.

Present: Kristin Oban, Chair, Desri Neether, Chris Feickert, Kristy Sagaser (joined 9:40), Judy Maslowski, Melanie Kitzan-Morel, Deborah Nichols

Absent with Prior Notice: Amber Kraft

Staff Liaison: Jane Marum, Jill Beck

Kristin Oban, Chair, called the meeting to order. Welcome and introductions were made.

The meeting minutes of 3/14/2017 were approved as presented. M/S/C

Kristin spoke with Dave Lanpher who explained that ND Appraisers have federal pre-licensing standards to meet. To be a certified appraiser, a bachelor's degree is required otherwise licensure requires no other education.

Kristin reviewed her notes from her involvement in the 2014 task force meetings. There was discussion at the time to compare pre-licensure hours required compared to the pass /fail rate on the test but this wasn't done. Kristin also said a statement was made at the time that the ND real estate licensure exam was designed so that agents could walk away from it with the minimal requirements to sell real estate.

Since 2014, three states have increased pre-licensure education requirements: CA increased from 45 hours to 135 hours, UT increased from 90 hours to 120 hours and Indiana went from 54 hours for salespeople to only issuing broker licenses. Jill will get information for contacts in CA and UT so we can talk to them about the rationale for the increase in their state.

Chris will provide the group with the course outlines for CA and UT to compare to ND's. The task force will also research the pre-licensing education requirements for surrounding states that may have border agents. Jill will research attorney requirements and the exemption. She will also look at the process for changing the ND requirements.

Action plan: Update the full committee this week on task force activity to date and continue to research as described above.

Respectfully Submitted,

Jane Marum, Staff Liaison

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