

To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

Minutes Professional Development Committee Professionalism Class Task Force Video conference Meeting April 5, 2017 2:30 p.m.

Present: Shawn Ostlie, Chair, David Blumkin, Shane Cullen, Deborah Nichols, Lyn Dwyer

Absent: None

Staff Liaison: Jane Marum, Jill Beck

Shawn Ostlie, Chair, called the meeting to order. Welcome and introductions were made.

Shawn reminded all that the purpose of the task force is to develop a professionalism class. The question is whether we come up with one of our own or find an existing class that would suit the needs of our members.

Discussion on the course being developed by MNAR: We don't know when it will be released but when it is, someone on the task force should attend it to check it out. MNAR said they will sponsor a member from FMAAR to come to the class.

Discussion on creating our own class: If we create our own, topics should include aspects dealing with agent-to-agent issues, professionalism issues and agent-to-public issues. Lyn and Casey Chapman have talked about a creating a class. Daryl Braham has also expressed an interest in developing a class. Lyn will talk to Daryl about the possibility of a class with all three of them as instructors. Jill added that other members have stated interest in instructing. Deb Green is an instructor from MN who can customize a professionalism course for us. David reviewed the outline of the proposed course template he came up with in 2016. The agency and advertising portions were developed from the NDREC rules and the professionalism portion came from ideas sent to him by 2016 committee members.

There was group consensus that we will first see what the MNAR professionalism course has to offer and if it's not appropriate, we will develop our own course for 2018.

Respectfully Submitted,

Jane Marum, Administrative and Member Services Director

