



North Dakota Association of REALTORS®

To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

## Minutes

### Executive Committee

Tuesday, April 25, 2017 7:00 pm

40 Steakhouse, Bismarck

Present: President Elect Ben Schroeder, Vice President Amy Hullet, and Director at Large Jill Kjorstad

Absent (excused): President Lyn Dwyer and Immediate Past President Cindy Harvey

Staff: Jill Beck

President Elect Ben welcomed and thanked everyone for attending and coming in a day early.

Minutes of February 14, 2017 were approved as presented (MSC).

Jill updated that the 2016 financials Year End Review will be presented at the June meeting by our accounting firm. Financials for 2017 to date were reviewed and budget is on par for the first quarter and dues for members have slightly exceeded budgeted income.

Strat Plan and new objectives were reviewed. Director Liaisons were reminded of their committee's goals and most seem to be making progress and working towards.

Ben discussed items from the Region 8 Retreat in Des Moines the week prior.

Staff update: Jill gave updates on meeting with Senator Heitkamp's office regarding flood insurance re authorization, building update and remodel, core standards, AE training, office hours for summer.

Jill covered schedule for DC for leadership and additional items to get on the calendar. Registration for Chicago opens next week and that was discussed as well.

Discussion of NAR Committees for 2018 and prioritized to utilize the members we have on those committees we would like representation. Jill will talk with members who were identified that may be attending NAR meetings next year.

Core Standards was discussed and Jill had update that the Fargo Association has been certified and other boards are working on their input and towards a completed compliance.

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Major Investor for RPAC/Issues Mobilization was discussed and motion made to take to Board of Directors that NDAR be a Golden R (\$5,000) Investor for 2017. (MSC)

Budget planning for 2018 was discussed and dates will be worked out around vacation and off time.

RVP races for the Region was a topic at the Region 8 Retreat which we further discussed. Daryl Braham will be the representative from ND to the taskforce to review how our RVP is selected - whether we look at a state rotation or the best candidate forward option. Also discussed the need to look at how far you can start campaigning as it seems to be going further and further into the future and does there need to be some guidelines. This discussion will be passed onto Daryl to bring up with the taskforce.

Forms Inventory and what NDAR has on the shelf was discussed. There are several forms that are rarely purchased as most boards have incorporated into their own local forms and therefore many years of forms sitting on the shelf. Motion made to forward to the NDAR Board of Directors that staff have the discretion to dispose (shred) forms that are not being utilized and to keep small inventory on hand.

Information from the local board AE's who meet and recommended changes to the convention policy were briefly reviewed and will be added to the agenda at the June meeting along with other suggestions of staff.

Other discussion was on the NDAR investment of funds for reserves and that they should be reviewed in the upcoming year, looking at doing financials in graph and bar format for ease of board members reading, look at program that can be used for texting members regarding meetings, upcoming education....

Meeting adjourned at approximately 9:00 pm.

Respectfully submitted,

Jill Beck