

the REALTOR® Report



News for you from the ND Association of REALTORS®
December 7, 2016

2017 Legislative Session - REALTORS® Legislative Impact Day

REALTORS®! Mark your calendars now for REALTORS® Legislative Impact Day. It will be on Wednesday, February 15. That is the day REALTORS® and Home Builders go to the Capitol to meet with legislators and educate them on the value of REALTORS® and Home Builders and the positive economic impact we have on our communities. This day also gives us an opportunity to share important policy messages with our legislators and allows us to share statistics and inform them about what has been happening in the real estate industry in their communities. We will have tables for each local board set up in the Memorial Hall so local associations can share information specific to their legislative districts.

We meet early in the morning at the Capitol and attend committee hearings where legislation that impacts REALTORS® is being heard. Then we adjourn to the Brynhild Haugland Room and receive an update from our REALTOR® legislators and House and Senate leaders on important legislation. Next we sit in on the House and Senate sessions as they debate and pass or defeat legislation. This year we're asking everyone to wear their blue REALTOR® R t-shirts to make it obvious that it's our day at the legislature. Finally we host a social at the Ramada to thank legislators for being supportive of the REALTOR® Party.

More information will be forthcoming as the day approaches, but mark your calendars now...we'd love to have a massive turnout!

NAR 2016 in Review

In case you missed it: View NAR's new "2016 Year in Review" video <http://www.realtor.org/reports/nar-2016-annual-report> and explore the new 2016 Annual Report website <https://annualreport.nar.realtor/> for a summary of NAR's accomplishments during the past year.

Your REALTOR® Benefits:

Reminder that you are eligible for a variety of discounts through NAR's REALTOR Benefits® Program.

<http://www.realtor.org/programs/realtor-benefits-program?cid=RB1106>

Highlights include offerings and savings from industry-lead companies, including FCA US LLC (formerly Chrysler Group LLC), FedEx, Sprint®, Liberty Mutual and more.

Open Enrollment Is Here - Now is the time to take action and enroll in a qualified major medical health insurance plan. REALTORS® Insurance Marketplace makes it easy to quote, shop, and enroll.

<http://www.realtor.org/insurancemarketplace?cid=RB1096>

New Website for REALTOR Team Store® - Looking for new REALTOR®-branded products, like lapel pins, bags, shirts and more? The REALTOR Team Store® has a new website where you will find your favorite go-to items, PLUS brand new selections. See what's new at <http://www.narteamstore.realtor/>

Do You Have Your Code of Ethics requirement met?

The Code of Ethics training is required by the National Association of REALTORS® and is a requirement to maintain membership in the local board of REALTORS®, the ND Association of REALTORS® and the National Association of REALTORS®. The Code of Ethics training is a quadrennial requirement – each member must take an approved course every four years. If you are unsure if you have met this requirement contact your local board, as they are responsible for keeping record of this.

The current quadrennial cycle is January 1, 2013 to December 31, 2016.

All members must have completed an approved Code of Ethics course of at least 2 ½ hours by December 31, 2016 to continue their membership in the local, state, and national association.

- [New member training resources](#)

New members of local REALTOR® associations must complete similar training when they first join. A new member who has completed the New Member Code of Ethics Orientation shall not be required to complete additional ethics training until the next four year cycle.

- [Existing member training resources](#)

REALTORS® who have completed the required ethics training within a four-year cycle in one association shall not be required to complete any further ethics training for that same training cycle if the REALTOR® becomes or is a member of another association.

Attend the 2017 Spare Key Groove Gala!

Help families “Bounce and not Break” by joining us for the 2017 Spare Key Groove Gala. Join us at the Depot in Minneapolis as we celebrate 20 years of Spare Key’s work and mission.

As our way of saying “Thank You” Spare Key is providing REALTOR® members with a 20% discount to the 2017 Spare Key Groove Gala for individual registrations and sponsorships.

Use the code Realtor and register now at <http://bidpal.net/2017groovegala>

Updated Broker Guide Available

The updated Real Estate Brokerage Essentials® guide is now available from the REALTOR® Store. Created by NAR’s Legal team, this product features 15 redesigned chapters with 30 percent brand new content.

<https://store.realtor.org/product/book/real-estate-brokerage-essentials/?cid=PROD01048>

Staff note: Several members picked it up at the recent Realtor Conference in Orlando and it looks like a great reference book.

Article Addresses Photo Ownership Issues

A new article from NAR Legal Affairs offers tips for avoiding copyright lawsuits when using photos of properties in marketing materials and for other purposes. The article also includes links to sample agreements with photographers. <http://www.realtor.org/law-and-ethics/who-owns-your-property-photos>

NAR Prepares for Move to New Domain

NAR will move in December from its current online home, www.realtor.org, to www.nar.realtor.

Appraiser Association Invites REALTORS® and Lenders to Education

The North Dakota Appraisers Association is offering reduced registration rates for REALTORS® and lenders to two classes on December 8 & 9 at the Baymont in Mandan.

On December 8 the class is titled “An FHA Seminar with a USDA-RD Twist”.

On December 9 they are offering “Raise your Appraiser IQ”.

Seven hours of CE is approved for each class. Registration is \$100 for each class and includes lunch. Prices will go up after November 25. More details and registration forms can be found here: www.ndappraisers.org (although it shows rates for appraisers, which are higher, Realtors and lenders are invited at the \$100 rate).

REALTORS® Property Resource (RPR) offers online webinars/workshops

For your convenience, you can learn more about RPR via webinar and other online learning tools.

Upcoming webinars talk about using RPR to assist your buyers, listing presentations, commercial uses, mobile (app) options, and lots more. Make a plan to learn more about RPR and how it can help you in your business. See more here: <http://blog.narrpr.com/workshops/>