

November 8, 2016

To the North Dakota Association of Realtors Board of Directors

I am proud to report back to the NDAR Board of Directors that I attended the NAR conference in Orlando this past week; it was my 20th convention in as many years being licensed and this was one of the best of the list.

I served as the chair of the Flood Insurance Work Group and reported to my Insurance Committee on Wednesday. Our group will be providing a tool kit including model legislation to help states (North Dakota in particular) introduce bills to help the mapping process for NFIP. The state of North Carolina took 15 years to achieve this concept using LiDAR technology and we will be looking to do the same, at least in the largest cities in North Dakota during the 2017 session. Further, we are encouraging Community Rating System (CRS) applications, mitigation ideas and further mapping enhancements. It's NAR's position that we hope to extend the program for another five years, set to expire in September 2017.

Next, I served as the Vice Chair of the RPAC Fundraising Forum and reported to the RPAC Trustees committee, serving both this year and next. Our forum was designed to give a history of the NAR convention and auction prints from each convention. We learned that nearly \$40,000 was raised through the auction and next year's event will be at least twice as large, in Chicago, Illinois. The theme at this point is "wait 'til next year" in honor of the Cubs winning the World Series. The proposed plan has already been submitted in writing to leadership, six months in advance of the requirement for 2017.

Finally, I served my last year of a three year term on the Strategic Thinking Committee, although the report was already submitted to the President on the Advisory Group that I chaired regarding Making Real Estate a First Career Choice. Dewey Uhler will continue serving on behalf of North Dakota and there were two forums presented by my committees while there: Real Estate 2.0 and Flood Insurance Risks.

Further, I was able to attend numerous classes and the trade show, learning about FAA requirements for using drones in real estate, MLS upgrades, flood insurance options and further technologies. I was able to meet Ty Burrell at the RPAC leadership lunch, coach Lou Holtz at a presentation and to hear General Colin Powell at the General Session.

I look forward to serving under 2017 Bill Brown and preparing the Legislative Impact Day in Bismarck with the NDAR Government Affairs Committee as we plan for the session. Thank you for allowing me to represent North Dakota and I am proud of the increased involvement our state is showing in leadership and RPAC!

Sincerely,

A handwritten signature in cursive script, appearing to read "Scott Louser", written in dark ink.

Scott Louser