

the REALTOR® Report



News for you from the ND Association of REALTORS®
June 22, 2016

Take Action! Tell the Senate to Get to Work for Future Homebuyers

All NDAR members are asked to respond to the current NAR Call for Action asking their U.S. Senators to pass H.R. 3700. This legislation passed the U.S. House 427-0 with NO OBJECTIONS, but has failed to come up for a vote in the U.S. Senate. This bill provides significant benefits to taxpayers, home buyers and the real estate market by:

- Removing a burdensome and expensive FHA Condo approval process
- Reducing FHA restrictions on the number of condos available to home buyers
- Permanently streamlining Rural Housing Service loan processing

Click on this link to complete the Call for Action to Sens. Hoeven and Heitkamp today!!!

https://realtorparty.realtoractioncenter.com/site/Advocacy?cmd=display&page=UserAction&id=4355&autologin=true&utm_source=ND&utm_medium=email&utm_campaign=hr3700-2016&s_src=email&s_subsrc=ND

Governor Makes Appointments

Scott Breidenbach, Fargo has been appointed to the North Dakota Real Estate Commission and Corey Kost, Bismarck to the North Dakota Real Estate Appraiser Board. Both terms will begin July 1. We welcome them and thank Kris Sheridan and Joe Ibach for their many years of service to the Real Estate Commission and Appraiser Board respectively. Congrats Scott and Corey!

NDAR June Meetings Highlights

Nominating Taskforce - Interviewed candidates for the following positions and forwarded names to be on the ballot for election in September:

President Elect: *Ben Schroeder, Fargo*

Vice President: *Amy Hullet, Bismarck and Lorrie Nantt, Dickinson*

Also interviewed candidates for NAR Director (Dewey Uhlir term up end of 2016) and will forward to NAR for appointment Vicki Roller.

Also updated policies for task force and the nominating process

Executive Committee - Approved recommended bylaws change to change the category title for Affiliate Member to Business Partner.

Update on Core Standards (due June 30):

2 Boards Approved

1 Board Pending

5 Remaining Completion and Submission

Recommend that NDAR be a Golden RPAC Investor

Building Taskforce - met jointly with the Executive Committees of both the North Dakota Association of Realtors and the Bismarck Mandan Board of REALTORS®. Forwarded to both Board of Directors to set aside funds for new building and also to move forward with a remodel of the current space to accommodate the staff. Each entity asked to invest \$25,000 towards this project. Both Boards have approved this.

Membership Involvement - Approval of the development of an informal YouTube video for New Committee Member Orientation.

HotelStorm approved as a new member benefit. HotelStorm is hotel reservation site that offers rates of up to 30% less than other reservation sites.

Technology Committee - Approved committee name change to Cyber Alliance.

"PROTECHt Yourself" is the name of a quarterly online newsletter which will be sent to members and will contain tech-related information.

Professional Development - Advertising, Agency and Professional Courtesy were approved as 2017 Mandatory topics recommendations to the ND Real Estate Commission. Approved a recommendation to the Board to establish a Presidential Advisory Group (PAG) to explore the need for pre- and post-licensure education and provide a recommendation to the board.

Government Affairs - Debbie Kroshus, Burleigh County Recorder, updated members on what the ND County Recorders Association is doing to comply with a legislative request to investigate setting a flat fee for recording documents and to include affected parties (REALTORS, Title Companies, etc.) A \$75 fee had been proposed but interested parties objected as too high, so work continues, the committee approved printing a card which summarizes our Public Policy, which can be used at Legislative Impact Day and by REALTORS and local boards to educate the public about NDAR. The June primary ballot language and interim committee updates were reviewed and NAR Committee members shared highlights from their committee meetings in May in D.C. Members heard about the NAR Consumer Advocacy database and criteria for its use and Karl Eckhart in his federal update alerted members to a Call for Action to the Senate on HR 3700 that will run through July and said work continues in preparation for re-authorization of the National Flood Insurance Program.

RPAC Fundraising - We are at 77% participation in RPAC by members of all NDAR committees. Goal is 100%. We are at 51% total RPAC/Issues member participation. Goal is 75%. The Bismarck Mandan Board of REALTORS was the first board in the state to use NAR's Phone Bank to solicit RPAC investments from non-givers. They shared lessons learned and every local board was encouraged to also do a Phone Bank. To date we have met 2016 President's Cup criteria, but for Triple Crown we still need to do a broker education and promote 100% voter participation among REALTORS in the November election. Everyone was reminded that the RPAC reception at convention is open to those that have contributed a minimum of \$250 to RPAC or Issues and one guest. The exception is attendees where the guest also is an NDAR member, then they both have to have given \$250. NAR committee members shared highlights from their committee meetings in May in D.C.

Exclusive REALTOR® Benefits! – Members' Gift Galleria

Cool gadgets, trending technology, luxury gifts and more! NAR's Strategic Alliances Team is pleased to announce the addition of *Members' Gift Galleria* to its robust lineup of partner programs and offerings available through the Association's REALTOR Benefits® Program.

Members' Gift Galleria was built exclusively for NAR members. At this private online shopping destination you'll find deep discounts on a rotating selection of best-selling brands including **Apple, Microsoft, Samsung, FitBit®, Sonos, Cuisinart®, Bowers and Wilkins, Wusthof, iRobot®, Beats™, Tumi™, Coleman®, Kitchenaid®, Blendtec**, and other leading world-wide manufacturers.

Shop an extensive, ever-changing line-up of products including: Smart home, security, surround sound and home theater systems: Robotic vacuums, keyless door locks, electronic safes, programmable thermostats. Health, fitness, and wearable technology: Bluetooth® headphones, activity trackers

Small kitchen appliances: Blenders, espresso machines, wine refrigerator. Lawn and patio: Grills, outdoor furniture

Check the site often for new products and great deals from a rotating selection of top brands. When you create your account, select the option to receive email notifications to stay current on the latest, new product releases, limited-time promotions, and ways to earn additional points.

Think of Members' Gift Galleria when you're looking for a creative closing or holiday gift to build client loyalty, and be rewarded with every purchase.

To welcome NAR members to the program, those who visit the site and set up an account will automatically receive 1,000 rewards points to be used right away or save and use towards a future purchase. To learn more and get started visit <http://membersgiftgalleria.com/customer/account/login/>

REALTOR® Party Members...Use Your Right to Vote!

To increase REALTOR® participation and influence in the political process the National Association of REALTORS® (NAR) has initiated a Voter Initiative. NAR and NDAR are urging all REALTORS® to get out and vote in November. We would like to be able to say that 100% of our member REALTORS® cast their ballots at the polls! In North Dakota, you can take advantage of voting by mail or early voting in certain precincts. Get all the information you need to vote on the ND Secretary of State's voter website vote.nd.gov and plan to get out and vote!

FAA Releases Final Rule on Unmanned Aerial Systems (Drones)

The Federal Aviation Administration just released the final rule governing small UAS's (drones). A few highlights: small drones 55 lbs. or less only may be flown by certified pilots age 16 years or older; the drone has to be in line of sight; cannot be flown over 400 ft; certification requires taking a test requiring some aeronautical knowledge; TSA will conduct a background check before a certificate is issued; drones are restricted from flying too close to airports, flying at more than 100 mph and engaging in reckless operations or from flying directly over people not involved in the drones flight operations. This link will take you to a summary of the new rule which becomes effective in late August.

http://www.faa.gov/uas/media/Part_107_Summary.pdf

Real Estate Summit: State of the Market– Fargo, ND on June 24

Cambria Hotel & Suites Fargo – West Fargo Conference Center
825 E Beaton Drive, West Fargo, ND

8 am – 12:00 pm

4 Hours of Real Estate CE Has Been APPROVED with MN Dept. of Commerce

4 Hours of Real Estate CE Has Been APPROVED with North Dakota Real Estate Commission

For registration & additional information please visit: www.rejournals.com/fargomoorhead16

Take a Look at a Typical REALTOR®

Are you a typical Realtor? Take a look and compare your demographics to the ones in the in this infographic from the just released NAR member profile.

[http://www.realtor.org/infographics/nar-member-profile?om_rid=AACsWD&om_mid= BXR1XJB9N\\$\\$y3a&om_ntype=NARWeekly](http://www.realtor.org/infographics/nar-member-profile?om_rid=AACsWD&om_mid= BXR1XJB9N$$y3a&om_ntype=NARWeekly)

New Adjusted Income Limits for USDA Loan Programs

New adjusted income limits for USDA's Section 502 and 504 loan and grant programs, effective 6/15/2016.

<http://ndrealtors.com/wp-content/uploads/2016/06/SFH-info-for-inquirers.pdf>

Dakotas Convention registration increases Aug 1 – Don't Delay!

August 1 registration prices go up – & hotel rooms are almost sold out for the Holiday Inn (headquarters) on the 13 – The other 2 days only have approx. 50 rooms left!

Don't forget to register for the 2016 Convention of the Dakotas in Fargo! You won't want to miss it!

To register by credit card, please do one of the following:

- Go to www.fmrealtor.com and click on the Convention Tab
- Scan and email registration to patti@fmrealtor.com
- Fax the registration form to FMAAR at [701-232-1831](tel:701-232-1831), attention Patti

To register by check please:

- Make check payable to FMAAR
- Mail to: Fargo-Moorhead Area Association of REALTORS® - 813 N University Dr, Fargo ND 58102

Full registration includes all convention activities and education. Additional events are available for sign-up, including the Tuesday night "Downtown Experience", Wednesday "Creatively Uncorked" painting event and Wednesday Golf Outing at Oxbow. Space is limited for additional events and are limited to members registered for convention.

Tentative Convention Schedule

http://www.fmrealtor.com/sites/default/files/documents/2016%20Convention%20Schedule%20%28website%29_0.pdf

Convention Hotel Information

<http://www.fmrealtor.com/sites/default/files/documents/2016%20Convention%20Hotel%20Information%20List.pdf>

"Educate. Innovate. Celebrate!" – Orlando 2016 (November 4 – 7)

If You Don't Go, You Won't Be in the Know!

The REALTORS® Conference & Expo is the largest meeting exclusively for real estate professionals.

In 2016 the REALTORS® Conference & Expo will be held at the Orange County Convention Center West in Orlando, FL. This year's theme is "Educate. Innovate. Celebrate!", and, indeed, the event will help

REALTORS® get EDUCATED on future market trends and provide them the chance to test out all the new INNOVATIONS changing real estate, as well as CELEBRATE the industry.

<http://www.realtor.org/convention.nsf/pages/homepage?opendocument>

This year's event includes:

- 100 education sessions, featuring nationally recognized speakers, trainers, and industry experts, who discuss timely topics and critical issues of value to REALTORS®
- Nearly 400 industry vendors at the expo, who present the latest innovative tools
- Many affordable registration options
- 19,000 + REALTORS® and guests to network and idea share with