



the REALTOR[®] Report

News for you from the ND Association of REALTORS[®]

March 8, 2016

Real Estate Commission and Appraiser Board Openings

If any REALTOR[®] member has an interest in serving on the ND Real Estate Commission, now is your opportunity! Deadline to submit your application is **April 15**. Term length is five years and by statute the board's responsibility is to license brokers and salespersons, adopt regulations and handle consumer complaints. Three members must be active real estate brokers and two members must be from the public. Kris Sheridan, broker from Cass County, will be leaving the board as her term is up. Other members of the current board are Roger Cymbaluk, REALTOR[®] Broker; Diane Louser, attorney, public member; Jerry Schlosser, REALTOR[®] broker and Jerry Youngberg, REALTOR[®] broker. Board Administrator is Pat Jergenson. For more information, you may go to their website <http://realestatend.org/> To print an application go to <http://governor.nd.gov/boards/AppForm.aspx>

If any appraiser member has an interest in serving on the Real Estate Appraiser Qualifications and Ethics Board, deadline to submit your application is **April 15**. Term length is five years and by statute the board's responsibility is to license and certify real estate appraisers, set CE requirements for appraisers and handle complaints. Members include three appraisers; one financial industry representative and one public representative. Joe Ibach, an appraiser member and past board chair, will be leaving the board as his term is up. Other members of the current board are Dave Lanpher, REALTOR[®], Chair, public member; Kathy Maier, appraiser; Tim Timian, appraiser and Brock DesLauries, financial industry representative. Board administrator is Jodie Campbell. For more information, you may go to their website www.ndappraiserboard.org To print an application go to <http://governor.nd.gov/boards/AppForm.aspx>

New Online REALTOR[®] Code of Ethics Course – with CE Credit

NAR is pleased to offer a new online Code of Ethics course, now with CE credit in North Dakota, at a cost of \$29.95. REALTORS[®] are required to complete ethics training within designated training cycles. The deadline for the current training cycle is December 31, 2016, and the new "CE" course is one great way to meet this requirement and earn CE credit at the same time. The existing free online course will continue to be available at REALTOR.org until later in 2016, at which time a new and enhanced free non-CE course option will also become available. More information at realtor.org/code-of-ethics/training and onlinelearning.REALTOR.org.

Old CE Slips to be Destroyed

Due to a change in policy all CE slips on file here at the NDAR office that are more than 6 years old will be destroyed as of March 31, 2016. If you would like copies of any of these old CE slips for your records, please contact the NDAR office staff before that date. We will send electronic copies as requested via email.

Apply for 2017 Leadership Academy

Applications for the 2017 Leadership Academy are now being accepted. The Academy is an eleven-month, six-session training and development program designed to foster and develop future NAR Leaders. Training sessions are structured around NAR national meetings. Application deadline is April 1. Contact [Rita Baldwin](#) with questions. [More info.](#)

Upcoming CE

The last week of March (29-31) NDAR is hosting several CE sessions in at least three locations in the state.

Grand Hotel Minot – 1505 N Broadway, Minot – Tues, March 29 8:30-11:30 & 1:00-4:00

Ramkota Bismarck – 800 3rd St, Bismarck – Wed, March 30 8:30-11:30 & 1:00-4:00

Hilton Garden Inn – 4351 17th Ave S, Fargo – Thurs, March 31 8:30-11:30 & 1:00-4:00

◇Mind Your Own Business (8:30 am – 11:30 am all locations)

A great class for both the new REALTOR® and those that have been in the business for awhile but are looking for the tools for proper planning and execution. Real estate can be a roller coaster for financial planning and tips will be shared on how to work through that. This course is also designed to give you the tools to “mind your own business” such as: financial concerns, communication with today’s consumer, resources for a successful budget, and risk factors/ risk reduction steps available.

◇Social Strategies 2016 (1:00 pm – 4:00 pm all locations)

Class offers instruction of effective methods for agents to use with today’s new generation to offer a higher level of service and be in a better position in offering real estate advice using social media. Learn about various internet tools that are available, understand the social media platforms that exist today while learning social media strategies and best practices for engaging consumers.

[Click here](#) for Printable Registration Flyer & Detailed Information

[click here](#) to register & pay online

The Grand Forks Board of REALTORS®, in conjunction with NDAR, will be sponsoring CRS 206 Technology Course in May. Watch our website www.ndrealtors.com for more information as it becomes available.

Please note: you will need nine hours of continuing education credits from November 16, 2015 - November 15, 2016 to renew your license for 2017 unless you are a new licensee with other requirements.

See the *FAQ on CE Requirements* <http://ndrealtors.com/wp-content/uploads/2016/02/CE-FAQ-2016.pdf> and if you want to use a tracking form for your courses you have attended or taken visit <http://ndrealtors.com/wp-content/uploads/2016/02/edrecord-2016.pdf> for the *CE Tracking Form*.

All REALTOR® members need to meet the quadrennial COE requirement by taking an approved COE from January 1, 2013 - December 31, 2016 as a requirement of membership. Please note this a requirement of membership not for license renewal.

Your Snapchat to Clients: A Must-Save?

Two courts have ruled on record retention when using sites like Snapchat and Wickr — which vaporize messages after they're sent — to speak with clients. That's a top story in the latest [The Voice for Real Estate](#). Also, an NAR lab looks at smart-home devices, and a grim safety reminder.

Download the REALTOR® Party App!

For breaking news, Calls for Action (CFA), real time CFA reports and more on your mobile phone, go to your app store (ex. *iTunes* for iPhone or *Play Store* for Droid), search for REALTOR® Action Center, and download the app. Use your NRDS number and last name to log in and you're ready to go! Do it today!

Get registered for the 2016 Convention of the Dakotas!

Don't forget to register for the 2016 Convention of the Dakotas in Fargo! You won't want to miss it!

To register by credit card, please do one of the following:

- Go to www.fmrealtor.com and click on the Convention Tab
- Scan and email registration to patti@fmrealtor.com
- Fax the registration form to FMAAR at [701-232-1831](tel:701-232-1831), attention Patti

To register by check please:

- Make check payable to FMAAR
- Mail to: Fargo-Moorhead Area Association of REALTORS®
813 N University Drive, Fargo, ND 58102

Full registration includes all convention activities and education. Additional events are available for sign-up, including the Tuesday night "Downtown Experience", Wednesday "Creatively Uncorked" painting event and Wednesday Golf Outing at Oxbow. Space is limited for additional events and are limited to members registered for convention.

Tentative Convention Schedule

<http://www.fmrealtor.com/sites/default/files/documents/2016%20Convention%20Schedule%20%28website%29.pdf>

Convention Hotel Information

<http://www.fmrealtor.com/sites/default/files/documents/2016%20Convention%20Hotel%20Information%20List.pdf>

Taxbot is a Member Benefit – Check it Out!

You can track all kinds of expenses with this program which is offered at a reduced price as a REALTOR® member benefit through NDAR.

- ❖ Track your mileage with the Taxbot integrated GPS system on your smartphone
- ❖ Take pics of receipts
- ❖ All your records stored in the cloud
- ❖ Integrates with your bank or credit card
- ❖ A full training library

For detailed information please visit <http://ndrealtors.com/wp-content/uploads/2015/06/nd-partnership.pdf>

Upcoming free informational Taxbot Webinars:
April 6 & Sept 28

NDAR Member testimonial!

"I started using Taxbot and my accountant is thrilled. Now she has a report, not an Excel spreadsheet. She can see each of my expenses, plus the total, and I've saved time inputting expenses...plus my mileage is automatically tracked by GPS. I LOVE it!"

Lorrie Nantt-RE/MAX Integrity Realty, Dickinson ND

New NAR Committee Appointment Process

Members interested in serving on an NAR committee will need to complete an [expertise profile](#) and submit an application to be considered for an appointment in 2017. Members can submit an application and seek endorsements between March 7 and May 23. [Information on the new committee process](#). Members can update their expertise profile on REALTOR.org.