



the REALTOR[®] Report

News for you from the ND Association of REALTORS[®]
September 8, 2015

September is REALTOR[®] Safety Month

Access information from the REALTOR[®] Safety Webinar Summit, a half-day educational event on September 9 featuring four webinars on safety and they are FREE as well. The summit kicks off at 11 a.m., Central Time, and covers safety in rural areas, data security, everyday hazards, and 21st century issues. [Register and share link.](#)

Are You Registered for the 2015 REALTOR[®] Convention of the Dakotas?

“REALTORS[®] The Crystal Clear Choice” September 16-18, 2015 – Watertown, South Dakota

- Convention kick off with Riedel wine tasting at the Redlin Art Center Pavilion
- Top notch education including a REALTOR[®] safety and self-defense class
- Golf at the Prairie Winds Golf Club (Hurry! Golf registration deadline is August 28)
- Entertainment by two of Minneapolis’ best bands!

For all registration, hotel, and event information please visit

<http://www.sdrealtor.org/realtorconventionofthedakotas/>

Must See Safety Video

REALTORS[®] put themselves in danger with every stranger they meet outside of the office and every unknown home they show. Nobody thinks "it" could happen to them. Be safe, listen to your instincts when working by yourself and always be prepared. Please watch this video that was created by the Iowa Association of Realtors and warnings from a member who did have "it" happen to her.

<https://vimeo.com/130210326>

Safety Class Available at Discount

Get a three-hour REALTOR[®] University online [safety course](#) for \$20, a 30-percent discount on the regular price. The course covers best practices for managing one’s personal safety while on the job and protecting client data.

BE HERE San Diego- It's Your Time to Shine (November 13-16)

Did you know REALTORS® Conference & Expo attendees make two times the average real estate income? Attend the 2015 REALTORS® Conference & Expo, Nov. 13-16 in San Diego, and network with some of the most successful pros in the industry, who are very willing to share ideas as to what works in their markets – and referrals

The [REALTORS® Conference & Expo](#) is the largest meeting exclusively for real estate professionals. Be here this November in sunny San Diego, and see how one long weekend can make a year-long impact on your business.

This year's event includes:

- 100 [education sessions](#) led by industry experts
- 400 [exhibitors](#) in real estate's largest marketplace
- Four affordable [registration options](#)
- 20,000 REALTORS® and guests to network and idea share with

Webinar: E & O Loophole Nightmares

Learn how E&O works, the top reasons claims are denied, and how to assess E&O insurance to help ensure you're covered in a lawsuit in an [Oct. 1 webinar](#). Real estate attorneys Robert Sunderland, and Steven Sargenti, CEO and President of CRES Insurance Services, will explain the benefits of individual E&O Insurance and how to effectively conduct one's own risk management exercise. The Oct. 1 webinar is at 1 p.m., Central Time, and is sponsored by CRES Insurance Services. Registrants receive 25 free Permit History Reports (a \$99.95 value). REALTOR® Magazine, the webinar host, believes the information will be useful to real estate professionals but its participation does not constitute an endorsement of the content. [Share registration link](#).

NDAR Leadership Training October 13

NDAR will be holding a leadership training with Adorna Carroll in Bismarck. This training will be geared toward state and local board incoming leadership, chairs, and chair elects, but is open to all. Mark your calendars to save the date, as there will be more detailed information at a later time.