



# North Dakota Association of REALTORS®

318 West Apollo Avenue – Bismarck, ND 58503-1404  
Phone: 701-355-1010 or 800-279-2361 – Fax: 866-665-1011  
[www.ndrealtors.com](http://www.ndrealtors.com) [info@ndrealtors.com](mailto:info@ndrealtors.com)

## 2014 BOARD OF DIRECTORS

*PRESIDENT*  
Vicki Roller, CRS, GRI

*PRESIDENT ELECT*  
Greg Larson, GRI

*VICE PRESIDENT*  
Cindy Harvey, ABR, CRS, ePro, SRES

*DIRECTOR AT LARGE*  
Jeff Shipley, GRI

*PAST PRESIDENT*  
Scott Breidenbach, GRI

*NATIONAL DIRECTORS*  
Daryl Braham, CRB, GRI  
Dewey Uhlir, ABR, CRS, GRI

*REGIONAL VICE PRESIDENT*  
Henry Kammendel

*LOCAL BOARD REPS*  
*Badlands:*  
Lorrie Nantt, ABR, SFR  
Ninetta Wandler, ABR, CRS, GRI

*Bismarck-Mandan:*  
Bob Johnson, GRI  
Kristin Oban  
Kristi Bohl, GRI  
Mary Shelkey Miller, SFR, GRI, SRES, ABR

*Fargo-Moorhead:*  
Jeff Shipley, GRI  
Bob Lee, ePRO, GRI, SFR  
Kevin Fisher, CRS, GRI  
Peggy Isakson, ABR, CRS  
Todd Anhorn  
DeAnne Mason, GRI  
Steve Lunde, CRS, GRI

*Grand Forks:*  
Weezie Potter, ABR, GRI  
Phil Vanyo  
David Blumkin, ABR, CRS, GRI

*Jamestown:*  
Nancy Allen

*Minot:*  
Danette Krumwiede  
Joyce Kuntz

*Wahpeton-Breckenridge:*  
Steve Diederick, GRI, CRS

*Williston:*  
Kassie Gorder

### STAFF:

Jill Beck, *Chief Executive Officer*  
[jill@ndrealtors.com](mailto:jill@ndrealtors.com)  
Nancy Willis, *Gov't Affairs Director*  
[nancy@ndrealtors.com](mailto:nancy@ndrealtors.com)

Jane Marum,  
*Admin/Membership Services Director*  
[jane@ndrealtors.com](mailto:jane@ndrealtors.com)

Robyn O'Gorman, *Admin Assistant*  
[robyn@ndrealtors.com](mailto:robyn@ndrealtors.com)

### Minutes

#### Board of Directors Meeting

October 30, 2014

Conference call

Present: Vicki Roller, Greg Larson, Cindy Harvey, Dewey Uhlir, Daryl Braham, Mary Shelkey-Miller, Peggy Isakson, Todd Anhorn, Phil Vanyo, Dave Blumkin, Nancy Allen, Danette Krumwiede, Sue Heth (for Joyce Kuntz), Kathy Hammer (for Steve Diederick), Kristi Bohl, Bob Johnson, , Kassie Gorder, Lyn Dwyer

Absent: Scott Breidenbach; Lorrie Nantt; Ninetta Wandler (excused); Kristin Oban; Jeff Shipley; Bob Lee (excused), Kevin Fisher; Steve Lunde; Weezie Potter; DeAnne Mason.

Guests: John Colter, Nancy Deichert

Staff: Jill Beck, Nancy R. Willis

1. President Vicki Roller called the meeting to order and welcomed everyone.
2. CEO Jill Beck took roll.
3. Roller asked for endorsement of John Smaby, Minnesota, for NAR 1<sup>st</sup> Vice President for 2017 (information was sent out in advance) **M/S/C**
4. FPC Appointment (job description sent out in advance) – U.S. Rep. Kevin Cramer's is running for re-election. Greg Larson is his FPC. All polls show a strong lead and predict re-election for Rep. Cramer, so should be safe to recommend to NAR for reappointment. **M/S/C**
5. Budget Proposal for 2015 (sent out in advance) – Greg Larson and Jill Beck reviewed the proposed budget. Larson highlighted Section 5100 on p. 4, budget shows increases in line item 5101-NAR Midyear Meetings and 5103-NAR Annual Convention due to changed requirements from NAR of additional day of meetings for Leadership. Section 5500 on p. 5 shows increase in payroll which is self-explanatory. Larson also said leadership may be coming back to the Board during the year to request dollars over budget to assist local boards to meet organizational standards' requirements since NAR grants won't come until after the fact.

Beck said on the income side she estimated 80 new members at partial year dues based on statistics for the last six years. This budget also includes a member dues' increase. Section 4100-Management Fees has stayed the same except for NRDS for small boards since Badlands is now managing their own. In Section 4300- Other Income, no Convention Income was budgeted a



Convention is in South Dakota in 2015. On the expense side, only major changes are on leadership travel. Since NAR has restructured their meetings, there now is an extra day of travel since the President and President-elect are expected to arrive at the same time as staff, rather than a day later. More detail can be found on p. 7. Also \$50 more was added for President-elect and AE for Chicago meeting. In 5104-National Travel, budget is for 2 FPCs rather than 3, since Larson is an FPC and his expenses already are budgeted as President. In 5201-State Mtgs/Conventions, travel for staff is budgeted since the meeting is in Watertown. This year since the meeting was in Bismarck no staff travel was budgeted. In 5409, there is a slight increase since the number of members receiving awards and recognition has been increasing. As Larson noted, 5500-Payroll shows an increase. After evaluations, there will be salary increases. We still are working with three smaller boards to see how they plan to address core standards and NDAR may need to take on some management duties, so as Greg said some additional budget considerations may have to be made in 2015.

Roller asked for approval for the 2015 budget. **M/S/C**

6. Other –

Roller and Beck reviewed NAR's REALTOR® of the Future Team Proposal to be voted on by NAR's Board on November 10. Members with voting privileges from North Dakota are Vicki Roller, Dewey Uhlir and Daryl Braham. If you have any concerns, please reach out to Beck or any of those three members. Beck then went over the five proposals in detail. Someone asked if there were advantages to one over the other. Beck said they are voting on all of them, they are not choices. Nancy Willis said that at mid-year meetings in May, she attended the Communication Directors Institute and #4-NAR *should develop a methodology to rate REALTORS®* was discussed. She said the concern was that third party vendors already are posting ratings on REALTOR®S and NAR does not want it to be like what happened with REALTOR®.com, but wants to be pro-active to provide accurate information on REALTORS®. Someone said the concern they would have would be what information was to be posted and how much. Willis said during the meeting REALTORS® were encouraged to Google their names to see what information is out there about them. Daryl Braham said REALTORS® should set up Google alerts so they get notices whenever something is posted with their name. Beck said she had set up a Google alert for Measure 2 and we have seen media information we may not have seen otherwise. Beck said two sessions on the policy proposals will be held in New Orleans and encouraged members attending convention to go.

The next Board meeting will be Wednesday, December 10, rather than Monday, December 8, because of conflicts. The meeting will be held at the Quality Inn in Jamestown and will be a one-day meeting.

There being no further business, the meeting was adjourned at 2:25 p.m.

Respectfully submitted,  
Nancy R. Willis, GAD