



318 W. Apollo Ave
Bismarck, ND 58503-1412

NORTH DAKOTA ASSOCIATION OF REALTORS® ND REALTOR®

Interview with the Candidates

The NDAR Executive Committee met in July and interviewed the following candidates to be presented to the membership to be elected to office at the September 11, 2014 meeting in Bismarck: Cindy Harvey (Minot), President Elect and Lyn Dwyer (Fargo), Vice President. Greg Larson (Bismarck) will automatically advance to the office of President.

Daryl Braham, Fargo, was also interviewed and his name was

brought forward to the NDAR Board of Directors at their July 24 meeting for nomination and ratification. His name will now be forwarded to NAR for appointment to a three year term.

Following are questions answered by each NDAR candidate for office. Please note an absentee ballot can be found on page 9 if you will not be present at the General Membership Meeting in Bismarck.



Cindy Harvey
Elite Real Estate, LLC
Minot
For President



Lyn Dwyer
Town & Country Realty,
Fargo
For Vice President

Why do you seek the election of this office? I have been involved with the Minot Board of Realtors® since being licensed in 2007, and at the state level since 2010. I have also served at the national level, serving on the professional development committee in 2013 and the risk management committee in 2014. I feel that having served on the state executive committee for the past two years, will be a benefit to our members. I would also like to encourage all members to consider becoming involved in their local or state board. I honestly learn something at every meeting and being involved has changed my life and enhanced my career.

How (or why) did you get started in Real Estate? I have been interested in real estate since a very young age. My parents would involve me in the process of buying and selling their homes, so real estate seemed like a natural fit. My favorite part of being in the profession are the relationships I have developed with many of my clients and fellow REALTORS®.

Harvey continued to page 3

Why do you seek the election of this office? The work of NDAR is integral to the health of the real estate industry. It is important for each of us to do our part in the work of the Association and I believe the time is right for me to step up and get involved at this level.

How (or why) did you get started in Real Estate? I guess you could say I got into it for the money. It was February, I was a broke college graduate with a teaching degree and there were no teaching jobs at that time of the year. I needed a job and found one as a receptionist/office manager at a real estate company. In August that year I was offered the perfect teaching job. By then I was so intrigued by the real estate industry that I turned down that job and have never looked back!

What previous leadership positions have you held either within the REALTOR® organization or outside of it? I have chaired many committees over the years for both the local and

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President's Message

By Vicki Roller, 2014 NDAR President



Happy summer! It is hard to believe August is already upon us! I hope that everyone around the state has or will take some time to enjoy the sunshine, warm weather and activities summer has to offer us!

NDAR's summer meetings were held in Fargo on July 23 and 24. Professional Development, RPAC fundraising and Government Affairs met and we listened to two speakers explain their respective sides regarding the

Fargo Flood Diversion project. A Lunch and Learn was held featuring Pat Jergenson, Executive Director of the ND Real Estate Commission. Pat did a wonderful presentation on the Advertising Rule. Those in attendance were able to see what they are doing right and what they are doing wrong in areas like magazine ads, personal advertising and social media. Thank you Pat for a very informative session!

A breakfast meeting was held the morning of July 24 for representatives of each local association to find out what they need to do to meet the directives from NAR on "Mandatory Core Standards for Associations of REALTORS®". More training and instruction will be provided in upcoming months. We also are gearing up for the "Vote Yes on Measure 2" campaign. Grass Roots Training sessions were held in Bismarck and Fargo to help our members get the word out to ensure the passage of Measure 2. Looks like it will be a very busy fall!

A Big Thanks also goes out to the Fargo Moorhead Association of REALTORS® and TRN Abstract and Title for sponsoring the "Appy Hour" social after the meetings. FMAAR sponsored the food and TRN gave drink tickets for all to enjoy while listening to Ben Schroeder and Jamie McLean of our Technology committee do a few app demonstrations for iPhones and Droids. As always, the demos were great and the "app sharing" from others was very informative!

Mark your calendars! We are looking forward to seeing all of you at the upcoming REALTOR® Convention of the Dakotas being held in Bismarck September 10-12. This year's theme is "Passport to Excellence" and will offer great CE opportunities, golf, meetings and of course wonderful opportunities for networking and socializing! For registration and convention details go to www.bismarckmandanboardofrealtors.com/Convention.aspx

Enjoy the rest of your summer! See you in Bismarck in September!

North Dakota Association of REALTORS®

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Harvey continued from page 1 _____

What previous leadership positions have you held either within the REALTOR® organization or outside of it?

- NAR Professional Development Committee member (2013)
- NAR Risk Management Committee member (present)
- NDAR Director at Large (2013)
- NDAR Vice President (present)
- NDAR Professional Development Committee chair (present)
- MBOR Secretary/Vice President (2010)
- MBOR President Elect (2011)
- MBOR RPAC chair (present)
- Chamber CLI graduate (2010)
- Junior Achievement volunteer (2010)
- PTA member and volunteer at BelAir Elementary School (present)

Your strong points? I feel I have the ability to listen to others and make informed decisions, putting the needs of the members first.

What is your most memorable moment in your Real Estate career? My most memorable experience in real estate is being involved on a local and state level. I strongly encourage all agents to become involved, no matter how long you have been in the business. I often hear that members feel it will take away from their business if they have to take away time to spend at meetings. What you will learn from being involved will enhance your career and by the way, I had my best year ever last year while serving on the state board.

Your specific plans or ideas for NDAR? With the recent requirements placed upon boards from NAR, one of my main focuses will be on having North Dakota take a leadership role during this process. NAR has raised the bar for Realtors® when it comes to being a professional and I will do whatever I can to ensure North Dakota is well represented.

Dwyer continued from page 1 _____

state associations. I have served on the Minnesota Professional Standards Committee for the past five years. My career path has taken me out of sales and into management, working the last eight years as a managing broker. Outside of work, I have served as president of the women's group at my church, have directed a church choir of 3-4-5 year olds, spent many years as an advisor for my church youth group, and have served on the Moorhead Library Board

Your strong points? I have held most every job in a real estate office from receptionist to marketing to closing to sales to broker over a 37-year career. These experiences give me a wealth of understanding and knowledge to draw in a leadership position.

What is your most memorable moment in your Real Estate career? By far it's the time I was contacted by Abraham and Rebecca, a refugee couple from Liberia who had escaped the war, were separated in different refugee camps, found each other again in another country and ended up in Moorhead MN as members of my church. They contacted me to help them buy a home. We found the perfect home for them and after the closing, I was driving them back to their apartment to start the move. Abraham was in the back seat of my car and in my rearview mirror, I saw him with tears running down his face. I said, "Abraham, what's the matter?" He said, "I have been in America for 1 year, 2 months and 6 days...and I bought a house. I never dreamed it could happen. I am so happy!" What a great industry we are privileged to work in!

Your specific plans or ideas for NDAR? I have a passion for Professional Standards and the Code of Ethics. I would like to help to increase the awareness and understanding of the Code of Ethics and also of the process that we have to insure that all members provide exemplary service not only to the public, but to our fellow Realtors®.

Other Comments: Thank you for the opportunity to be considered for the office of Vice President. It is truly a privilege and I am honored to have my name in nomination.

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Chips From The Board

Badlands

BOARD OF REALTORS®

Wow, are things busy here... While our average sales price of homes has risen 6.31% to \$247,974, days on market has also risen from 135 DOM to 152 DOM. Our absorption rate is down 26.10% to 5.21 months. We are seeing more and more people move to Dickinson and the surrounding areas. This has been great for our economy and especially home sales. Our board is also up to a record 139 members.

We are continuing to work on our New Member Orientation On-Line class. This will be extremely helpful for our members, since many of them are not located in Dickinson. We are busy gathering information for NAR's new Organizational Standards. We will look forward to hearing what NDAR has to offer regarding those standards, and move on from there. We also look forward to attending the Grassroots Training regarding Measure 2, so we can share that education with the public.

Our members have been extremely busy selling homes, yet still find time for charity. We hosted our annual Red & Black Night in April and raised over \$12,000 for Trinity High School, which burned down by arson this spring. Our Public School System stepped up to the plate and made room for the misplaced students, however it was tight all around. Our school enrollments have increased greatly, so to add to that was tough. But everyone made do, and those who graduated were able to graduate in their own building.

A few weeks ago, we held our annual RPAC event, encouraging those who have not invested in RPAC, to do so at a fun event. Investments totaling more than \$3000 were gathered at this event and we still haven't counted all of the money! We are working toward 100% participation in RPAC and this event is always helpful.

Many of our members are signed up for the REALTOR® Convention in Bismarck. We are excited for that event and seeing all of you.

Lorrie Nantt,
Association Executive

Bismarck-Mandan BOARD OF REALTORS®

The inventory of active residential listings is up slightly a year ago at this time.

The Board dedicated monies to continue the advertising campaign in an effort to maintain momentum from the spring campaign.

An exclusive Riverboat Lunch Cruise was the finale of the RPAC fundraising campaign. Funded by a grant from NAR, the cruise was offered to investors at 99 Club and higher. It featured a unique meal from Harvest Brazilian Grill. City and County Commissioners were invited; and two County Commissioners joined us.

Free classes on 1031 Exchanges were a hit and we've asked the instructor for other topics he might teach for us in the future. Social Networking classes set for July were postponed until the fall.

The "Passport to Excellence" REALTOR® Convention of the Dakotas is coming soon!! Visit www.bmbor.org, choose 2014 Convention for more information and to register. Some space has opened up on The 5:30 p.m. riverboat cruise, and space is still available on the 4:30 cruise. Sign up today!!

General Membership Luncheons have featured speakers on area development, RPAC, the property transfer tax prohibition, and the April event honored Administrative Professionals in our offices and featured Bob Uggren who gave an inspirational and motivational presentation along with a chalk art demonstration. The month of May featured an update on the proposed county jail and the plans for development in the downtown area of Bismarck. In June we focused on Affiliate member appreciation.

We've been involved with the Chamber and the Development Association to visit with developers, engineers and others about the costs of infrastructure. We also were involved in hosting the VIP Lounge at the Williston Basin Petroleum Conference.

Bob Johnson,
Association Executive

Fargo-Moorhead Area ASSOCIATION OF REALTORS®

Congratulations to our 2014 REALTOR® of the Year nominees: Paul Krabbenhoft, Lisbeth Fandrich, Todd Anhorn, Jodi Tollefson, Carlita Dietz and Ben Schroeder. FMAAR's REALTOR® of the Year Awards Banquet will be held the evening of August 21st, 2014 at the Hilton Garden Inn in Fargo.

Chips continued to page 5

Chips continued from page 4

FMAAR's Annual Election will also be held the evening of August 21st. The following members are running for Board positions:

President Elect – Ben Schroeder

Vice President – Al Havig, Jodi Tollefson

Director (2 positions available) – Chris Feickert, Elizabeth Nelson, Susie Nickell, Nick Olson, Shari Zimbelman

NDAR Director – Kevin Fisher

Thank you to all who have volunteered!

An RPAC "Happy Hour" was held on June 10th at the Fargo Brewing Co. Beer and brats were served. The event raised \$7,955.

Our 25th Annual Golf Outing was held on August 4th at The Meadows in Moorhead. The gathering was a Texas Scramble Best Ball with an 11:00 a.m. shotgun tee time. It was a fun-filled outing for all who attended!

FMAAR has two upcoming Continuing Education Courses. On Wednesday, October 1, FMAAR and NDAR are co-sponsoring "Exclusively by Referral THE PROgram" from 9:00 – 4:00 at the Hilton Garden Inn in Fargo. This course is approved for 6 hours CE in both North Dakota and Minnesota and individuals will earn 7 elective credits towards the CRS Designation. On Friday, October 10, FMAAR and NDAR are co-sponsoring "Agency – It's Not About You" from 9:00 – noon at the Fargo Doublewood Inn. This course is approved for 3 hours of CE in North Dakota. Please see our fmrealtor.com or call our office for more information or to register.

The Fargo-Moorhead market continues to hold steady. Our numbers sold and pending match last year's statistics. However, we are down 5% in Number of Active Listings and Number of New Listings and up 2% in Average Sale Price.

Jeff Shipley,
Association Executive

Grand Forks Area Association of REALTORS®

The Grand Forks Assoc. Of REALTORS® has been busy! In the spring we had an Affiliate Appreciation Luncheon that was well attended. It was fun to be able to recognize all of our great affiliates.

In June we had our annual golf tournament/sporting clay shoot followed by a catered dinner. In conjunction with this event we had a RPAC fundraiser. We raised \$7390! Fun was had by all!

We have our Stars of 2014 Luncheon in July. It should be a very nice event. It will be held at the new Gorecki Alumnae Center on the UND campus. It will be catered by the Green Mill.

Our market in Grand Forks remains strong. And, it seems like we are now finding more new listings coming on the market which is a very good thing for all of our GF REALTORS®!

Weezie Potter,
Association Executive

Williston BOARD OF REALTORS®

Williston is very busy this summer. We have a lot of new construction still going up and new developments coming down the pipeline. We have many construction projects in town as they have officially started the "Tune up Down Town Williston" project. We will have our annual Don Bintliff Golf Social in August and hope for most of our REALTORS®, their families, and affiliates to participate.

Kassie Gorder,
Association Executive

Chips continued to page 6

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Chips continued from page 5

**Jamestown
BOARD OF REALTORS®**

It has been a busy summer here in Jamestown, the Jamestown Board of REALTORS® held a very successful MLS Class in June. We have had excellent speakers at our Monthly Noon Luncheons and we had a Summer Evening Social and dinner at the Jamestown Country Club on July 16th.



The Jamestown Board of REALTORS® had a beautiful float in the White Cloud Parade on July 5th. Thanks to DeeAnn Schumacher for all her hard work and creative talents for putting together the beautiful float.

The National Association of REALTORS® honored Gordy Christianson with the Omega Tau Rho Medallion of Service Award, in recognition of Outstanding Service to the REALTOR® organization, including its Affiliated Institutes, Societies and Councils. Gordy Christianson, Buffalo Realty in Jamestown was also nominated into the Omega Tau Rho Fraternity by the North Dakota Association of REALTORS® in recognition of his continued membership of over 40 years in all three levels of the REALTOR® family – local, state, and national. Christianson was awarded the Medallion of Service as a token of the high esteem in which he is held by fellow REALTORS®. "This award is truly an honor as it marks exemplary dedication to our organization," said Jill Beck, CEO of the North Dakota Association of REALTORS®." In addition, Christianson has served on many local, state and national committees and is involved in various professional and civic organizations.

Diane Dillman, AE for the Jamestown Board of Realtors has resigned due to medical issues. She stated that she has, "so enjoyed working with all of the REALTORS® for the past 5 years and will miss working with everyone."

We all look forward to a busy summer and fall, with construction in full progress at the Spiritwood Energy Park.

Nancy Allen,
Association Executive

**Minot
BOARD OF REALTORS®**

The Minot Board of REALTORS® is proud to recognize Milt Rolle for receiving the Emeritus Status from the National Association of REALTORS®. We are honored to have him as a member of the Minot REALTOR® family for the past 55 years. Thank you, Milt.

In June we held our annual Golf Scramble and Picnic. We had 74 people eat pork chops and steak with 58 also taking in a round of golf. Special thanks to our affiliate members North Dakota Guaranty, Gate City Bank, Bremer Bank, and TRN Abstract & Title for their support and sponsorship of the event. I've already placed my order for a warm, sunny day for the 2015 social.

In June, we hosted "Tracey the Safety Lady" and had great turn out for the class. We had 69 members attend her session and receive 3 hours ND CE credit.

The number of homes sold in Minot is down year to date about 5% from last year, however the average sale price remains strong with an increase of 9% over the same period last year. Our REALTOR® membership is continuing to climb, with 191 active agents.

Beth Mayer,
Association Executive

**Wahpeton-Breckenridge
BOARD OF REALTORS®**



We just held our summer get together with REALTORS® and affiliates at Hughes Shelter in our beautiful Chahinkapa Park- and on a gorgeous day! It was well attended and we extend a big "thanks" to the chef, Jared Miller from Miller Realty!

The market is busy but still short of listings.

Have a good summer everyone!!

Simone Sandberg,
Association Executive



www.voteyesonmeasure2.com

NDAR Vote Yes on Measure 2 Campaign Officially Kicks Off

NDAR members will officially kick off the Vote Yes on Measure 2 Campaign with press conferences in Bismarck and Fargo on Thursday, August 14.

Media have been invited to learn more about Measure 2, a ballot measure on the Nov. 4 ballot sponsored by NDAR.

The ballot measure would add a new section to the ND Constitution which would prohibit the state or any county, township, city or any other political subdivision of the state from imposing any mortgage, sales or transfer tax on the mortgage or transfer of real property.

This type of tax exists in 36 states and the District of Columbia, including in Minnesota and South Dakota. With all of the discussion about taxes, ND REALTORS® wanted to ensure it doesn't come here!

NDAR has received Issues Mobilization grant dollars from the National Association of REALTORS® to assist with paying to hire an advertising agency; for radio, TV and newspaper advertising; polling; focus groups; grassroots training; mailings; a web page; education, etc.

Campaign activities are being carried out by NDAR staff and by members of the Transfer Tax Committee with assistance from NAR and its consultants and from Odney, our advertising agency.

As a result of polling, NDAR learned that we need to target education toward seniors – 55+. In surveys, they

state that they don't think we need more taxes, but they vote no on Measure 2, which would prohibit another tax!

Besides the press conferences, REALTORS® will be educating voters about Measure 2 on radio stations, by writing letters to the editor in state newspapers and by informing their families, friends, neighbors and clients.

Digital media advertising begins Sept. 1; followed by television advertising beginning Sept. 15; radio advertising Sept. 22 and print advertising Sept. 28.

What can you do? Direct family, friends, neighbors and clients to our website (under logo above) and work to ensure everyone votes YES on Measure 2 to stop the Transfer Tax!

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Did You Know?

By Jill Beck



Jill Beck,
NDAR CEO

WOW, how time flies!! We are over halfway through the year, school is starting soon (wait didn't summer just start!) and the REALTOR® Convention of the Dakotas is right around the corner. "Your Passport to Excellence" is the theme and it is a fitting theme. The Bismarck-Mandan Board of REALTORS® have some excellent speakers with timely topics for today's real estate market so see the schedule of events and registration information at www.ndrealtors.com and clicking on 2014 Convention. Hope to see you there.

The year has been busy and the Executive Committee met in early July and after talking with several committee chairs have prioritized the priorities and goals of the Association. Some leadership took on as part of their role while others were put on hold to discuss for 2015. There was an unexpected duty thrown into the mix in March and approved by the NAR Board of Directors in May that will added extra duties to all the local boards and associations. See below:

NAR Approves New Core Standards

The Board of Directors of the National Association of REALTORS® approved a new set of core standards during the REALTOR® Party Convention and Expo in May in Washington DC. These standards apply to all state associations and local boards and are effective immediately. All organizations must come into compliance with these new standards by June 30, 2015. The Core Standards cover the following areas:

1. Code of Ethics
2. Advocacy
3. Consumer Outreach
4. Unification Efforts and Support of the REALTOR® Organization
5. Technology
6. Financial Solvency

Many elements covered in these standards are things we have all been doing for some time. Some of us will have things we need to add or tweak, but everything is doable and ensures members can expect the same level of service across the board, regardless of board size.

NDAR Leadership met with the local board AE's and their leadership during the state meetings the end of July to further discuss. Each area was discussed and concerns addressed. You can read more about these standards at www.realtor.org. The deadline to meet for NAR is June 30, 2015 with items that need to be addressed this fall already.

I am available to come to your board to go through these changes with board leadership if you feel the need.

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OFFICIAL NOTICE OF MEETING

ALL REALTOR® members of the NDAR are hereby notified of the Annual General Membership Meeting as follows: Thursday, September 11, 2014 – Bismarck Civic Center, Bismarck, ND

ELECTION OF OFFICERS

The Election

The election of officers and directors shall be held at the Annual Membership Meeting of the Association. Date: Thursday, September 11, 2014; Time: 2:15pm; Place: Prairie Rose Room, Bismarck Civic Center.

ARTICLE VIII. Section 1. Nominations Task Force

The Task Force shall nominate at least one candidate for each office and position on the Board of Directors, which is filled by election of the membership. Additional candidates, who must be members in good standing, may be placed into nominations by submitting a nominating petition, provided by the Association, that contains signatures of at least 50 members in good standing. Such petitions must be received at the Association office no later than 45 days before the election.

Nominations by the Nominating Committee and by petitions shall be disseminated to the general membership at least 30 days prior to the election. The election is held during the Annual Membership Meeting of the Association.

As the need should arise, the Task Force shall additionally nominate candidates for the position of Director to the National Association of REALTORS®.

ARTICLE VI. Section 1. Annual Membership Meeting

The Association shall have an Annual Membership Meeting for its Members in the month of September at a time and place as has been designated by the Board of Directors. The meeting will always be held in conjunction with the Annual Convention of the Association. Members, as listed in Article II, Section 1, B, C, and D, and who are considered to be in good standing per Article III, Section 3, are entitled to fully participate and vote on all matters which come before the Annual Membership Meeting without any further restriction as to qualifications.

Section 1(A). Voting procedures for REALTOR® Members. Voting in Person

REALTOR® and REALTOR® Associate members who are present at the annual or special membership meeting and who are members in good standing (Article III Section 3) shall be entitled to vote at such meetings.

Absentee Voting

REALTORS® and REALTOR® Associates who are members in good standing (Article III, Section 3) and who are not present at the annual or special membership meeting may vote by absentee ballot. Absentee ballots will be published to members by the Association with descriptions of the substance of any proposals at least 30 days prior to a membership meeting.

Section 1(B). Absentee Ballots

Absentee ballots must be received by the Association office 10 days prior to the annual membership meeting.

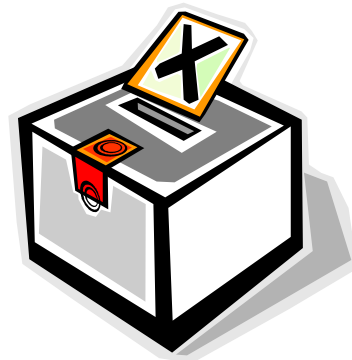
2014 ABSENTEE VOTING BALLOT

Any REALTOR® member who will not be able to attend the General Membership Meeting on September 11, 2014 at 2:15pm at the Bismarck Civic Center may vote by Absentee Ballot. A vote on these candidates is scheduled at this time. ALL ABSENTEE BALLOTS MUST BE RECEIVED AT THE NDAR OFFICE NO LATER THAN SEPTEMBER 1, 2014.

NDAR Election of Officers:

The Nominating Committee places in nomination the following REALTORS®:

- For President: Greg Larson (automatically advances to President via last year's election)
For President Elect: Cindy Harvey
For Vice President: Lyn Dwyer



I hereby certify that I am a REALTOR® in good standing.

Print Name Local Board Signature Date

Ballots must be received at the NDAR Office no later than September 1, 2014.

NDAR ♦ 318 W Apollo Ave ♦ Bismarck, ND 58503-1404 ♦ Phone: 800-279-2361 ♦ Fax: 866-665-1011 ♦ e-mail: info@ndrealtors.com

Good Neighbor Award

The North Dakota Association of Realtors® will present the third Good Neighbor Award at the Realtor® Convention of the Dakotas in Bismarck in September. This is only awarded those years the convention is held in North Dakota. A cash contribution of \$500 will be made to the charity of the winner's choice. The winner in 2010 was Jeff Botnen, Park Company REALTORS® in Fargo and in 2012 the winner was Randy Clark, Park Company REALTORS® in Fargo.

PURPOSE: To encourage individual activity that will identify and recognize REALTORS® as compassionate, involved, sympathetic community members.

The NDAR Good Neighbor Award is to recognize North Dakota's Realtors® for their efforts in community and charitable service in helping to make their communities a better place for all citizens.

Please complete and submit the entry form (which can be found on our website – www.ndrealtors.com) no later than August 15, 2014. E-Mail completed form to NDAR at Info@ndrealtors.com or mail to NDAR, 318 W. Apollo Ave., Bismarck ND 58503.

CRITERIA FOR NOMINEES

- Must be a REALTOR® member in good standing
- Must be a primary member of the North Dakota Association of REALTORS®
- Service must be a non-business endeavor
- Award recipient may win only once in a lifetime
- Nominee shall be recognized primarily for service contributions
- Award recipient shall not be a full-time employee of the charity or be compensated for any work or service
- Some portion of the nominee's community work must have taken place during the previous year
- REALTOR® may nominate themselves or may be

nominated by another NDAR member, state or local association or the community organization they serve

Selection Procedure:

The first year the NDAR Executive Committee, the Membership Chair and the two Immediate Past Presidents will make the selection from a list of nominees submitted. The following years the member at large on the Executive Committee shall be replaced with the newest award recipient followed the next year by replacement of the Vice President, President Elect, President and finally the Immediate Past President. Once the selection committee has the most recent 5 recipients serving on this committee the longest standing recipient of the award shall be the chair. The most current recipient shall present the next award.

The NDAR Board of Directors has approved the award criteria and guidelines.

The award will be presented at the NDAR General Membership meeting held during the in-state convention.



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NAR Approves North Dakota REALTORS® for Emeritus Status

The Board of Directors of the National Association of REALTORS® approved one North Dakota member for Emeritus Status during the REALTOR® Party Convention and Expo in May. In November at the NAR Convention in San Francisco there were two North Dakota members recognized. The following individuals have received the honor of Emeritus Status for having been active members of the REALTOR® family for forty plus years: Doris Hill, Jamestown; Char Broten, Jamestown and Milt Rolle, Minot.

To see others awarded the Emeritus status please visit the NDAR website - www.ndrealtors.com - and click on the Information Button/Member Info/Emeritus

RPAC Trustees Endorse Candidates

The North Dakota Association of REALTORS® REALTORS® Political Action Committee (RPAC) Trustees conducted interviews of federal and statewide candidates for office on July 18 & 19 and voted to endorse and contribute to the campaigns of the following candidates:

- U.S. House of Representatives - Kevin Cramer
- ND Attorney General - Wayne Stenehjem
- ND Secretary of State – Al Jaeger
- ND Agriculture Commissioner – Ryan Taylor
- Public Service Commission – Julie Fedorchak
- Public Service Commission – Brian Kalk



Calendar of Events

Updated 7/30/14

2014

January

Mo	Tu	We	Th	Fr	Sa	Su
		1	2	3	4	5
6	7	8	9	10	11	12
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29	30	31				

For more 2014 Calendars Visit www.wikinewsTime.com

2014

- Aug 5-6** Grassroots Training for Measure 2
Fargo-5th /Bismarck- 6th
- Aug 14** Education CRS: **Real Estate Social Marketing: Strategies for Success**
Brookings, SD
- Aug 18-19** NAR Leadership Summit, Chicago, IL
- Sept 10-12** REALTOR® Convention of the Dakotas,
Bismarck, ND
- Oct 1** Education CRS: **Exclusively By Referral THE PROgram**, Fargo, ND
- Oct TBA** NDAR BOD and Committee Mtgs.
- Oct 10** Mandatory Education Topic: **Agency/It's Not About You"** Fargo, ND
- Nov 5-10** NAR Convention, New Orleans, LA
- Dec 2-3** December Education, Bismarck
- Dec 5** REALTOR® Ring Day

2015

- Jan 6** ND Legislative Session begins
- Feb 16-18** NDAR Meetings & Leg Impact Day
- Mar 13-16** AE Institute, Vancouver, BC
- April 15-16** Region 8 Meeting, Sioux Falls, SD
- May 11-17** NAR Midyear Mtgs, Washington, DC
- Aug 10-11** NAR Leadership Summit, Chicago, IL
- Sept 16-18** REALTOR® Convention of the Dakotas,
Watertown, SD
- Nov 11-16** NAR Convention, San Diego, CA

2016

- Mar 11-14** AE Institute, San Antonio, TX
- May 9-14** NAR Midyear Mtgs, Washington, DC
- Aug 22-23** NAR Leadership Summit, Chicago, IL
- Sept 14-16** REALTOR® Convention of the Dakotas,
Fargo, ND
- Nov 2-7** NAR Convention, Orlando, FL

2017

- Feb 6-8** NDAR Meetings & Leg Impact Day
- Mar 17-20** AE Institute, Denver, CO

RPAC Corner



Ron's Ranting

Ron Volk,
NDAR RPAC Trustee

In the October, 2013 issue of ND REALTOR®, I wrote about the role of the RPAC Trustees and how it functions. I ended my article by stating that in the future I would like to comment on, "What is RPAC?" and "What is Issues and Mobilization?" so you as the reader, can see the difference. In doing research for the article, I came across any number of internet articles that do a much better job of explaining than I could-so the following is my plagiarized version of the same.

What Is RPAC?

RPAC is the REALTORS® POLITICAL ACTION COMMITTEE and it supports the candidates who support the real estate industry. It is a competitive field. There are over 4,000 PACs registered with the Federal Election Commission (FEC). It is also important to know what RPAC is not. RPAC does not buy votes. RPAC is NON PARTISAN. Our members are Independents, Democrats and Republicans. We are the REALTOR® Party.

What is Issues Mobilization?

The purpose is to support or oppose federal, state, and local issues that impact real property in North Dakota. It shall also support grassroots lobbying and education efforts related thereto. Committee funds shall not be used to support candidates or for any other purpose prohibited by federal, state, or local law. It also provides assistance and/or funding in legal situations which may be of general impact upon NDAR members. This would include, but not limited to, potential or actual litigation or proposed action or acts by government entities (i.e. HFA – HUD – IRS – Zoning Boards, City or County Boards, State Agencies, etc.)

Why Invest?

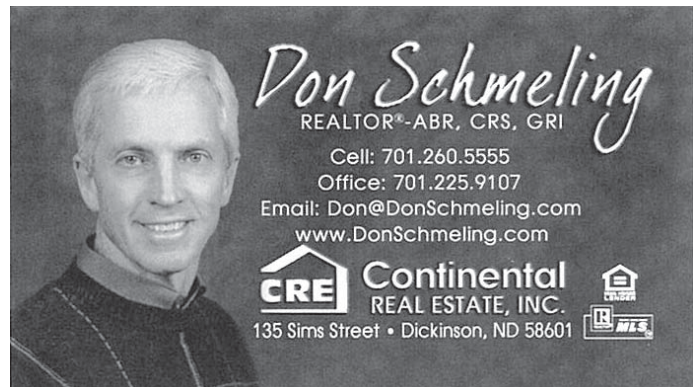
Why do REALTORS® have a PAC? RPAC helps to open doors and encourages lawmakers to keep an open mind on our issues. They are not the experts on home sales and what is happening in the real estate industry, you are. RPAC is also an advocate for home ownership. If individuals can't purchase homes due to "bad" legislation it will not only affect the real estate industry but other sections of the economy. RPAC is a leader, well respected and the #1 PAC in the country when it comes to making contributions to candidates. Who do you want representing you in Congress? The # 1 PAC has a voice and is a player, not a victim. Through RPAC we can support candidates who understand our industry. The National RPAC Trustees make the final decision on what candidates are funded and the amount candidates are funded at the federal level. They do not make those decisions without recommendations from the state RPAC trustees.

Where does the money go?

Every dollar collected for RPAC is given to candidates. None of those contributions are used for staff salary, travel or administration. RPAC may not raise as much money as other PACs, but you can be sure that every dollar you raise for RPAC is given to candidates that support the real estate industry.

The Split?

Seventy percent of all RPAC collections of personal (as opposed to corporate) contributions remain in the state in which they are collected for use in supporting candidates for state and local office. The other 30 percent is forwarded to National RPAC for use in supporting candidates for federal office and other federal political activities. The 70% is then split between the local board who raised the funds and the state association. The split is determined by the state RPAC Trustees committee each year. Typically the split is more than 90% back to the local board.



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WHERE WILL YOU BE WHEN YOU GET THE CALL FOR ACTION?

As a busy professional on the go your lifeline to clients and your office is your phone. Fewer and fewer of us are tied to a traditional desktop or laptop anymore to complete the functions of our work. Smartphones and tablets are how we increasingly manage our information and daily tasks.

THE REALTOR® ACTION CENTER MOBILE APP – DON'T JUST GET IT – USE IT! DOWNLOAD AND LOGIN TODAY

The REALTOR® Action Center mobile app contains a host of features to help you VOTE, ACT and INVEST on the go:

★ **MOBILE ADVOCACY**

When there is a Call for Action you will receive a standard push notification alerting you. The new mobile action alert format will make your participation a snap. No forms to fill out. Shorter, easier summaries of the issue and why your action is important.

★ **ACTION PROFILES**

The app will contain a summary of your REALTOR® Party engagement. A list of open action items, actions you have already taken, your current year's RPAC investment amount, and more.

★ **INVEST IN RPAC**

Through the REALTOR® Party mobile app you can easily make an investment in RPAC on your mobile phone. To help you plan your investment amount, your action profile displays your total amount invested year to date.

★ **ADVOCACY REPORTS**

Track how your state and local associations are doing in terms of their advocacy efforts. Help us reach our annual 15% goal!

★ **SURVEYS**

Take important REALTOR® Party surveys on your phone.

★ **REALTOR® PARTY TRACKER**

Learn how your state and local association is using NAR programs to build political strength in your own backyard. Find out what tools and programs NAR is providing your association and how much money those programs cost.

To download, text "App" to 30644 and remember to login!

Government Affairs Update

By Nancy R. Willis, Government Affairs Director

NDAR has been working on federal and state issues, as well as on Measure 2, the ballot measure we are sponsoring on the Nov. 4, 2014 ballot to add a section to the ND Constitution to prohibit a transfer tax.

On the federal level, priority issues for REALTORS® and NAR include:

- In commercial real estate lending, NAR supports reintroducing covered bond legislation and raising the artificial credit union MBL cap from 12.25% to 27.5% of well capitalized credit unions' total assets.
- Increasing the availability of credit to qualified borrowers.
- Relaxing criteria for FHA financing for condominiums
- Continuing with FHA programs for single and multi-family dwellings.
- Ensuring there is sufficient capital to support mortgage lending in all types of markets for qualified borrowers and keeping a GSE or GSEs to support the market when needed.
- Keeping like-kind exchange laws.
- Extending mortgage debt cancellation relief.
- Continuing to work on the National Flood Insurance Program to ensure long-term viability and affordability.
- Ensuring that any tax reform legislation safeguards the mortgage interest deduction and safeguards the goals of homeownership and freedom to buy, maintain and sell real estate. Look for a future Call for Action on tax reform.
- Extension of federal reinsurance for terrorism insurance for commercial real estate has passed in the Senate and is pending in the House. A Call for Action went out to commercial brokers earlier this year which resulted in the extension in the Senate.
- Support of standard processes to request reconsideration of value if an original opinion is not credible.

On the state level, priority issues for REALTORS® and NDAR include:

- Passage of Measure 2 to add a section to the ND Constitution to prohibit a transfer tax.
- Monitoring a myriad of taxation issues in the interim legislative committees:
 - Continued reductions in property taxes, possibly replaced by fees for services.
 - Requiring political subdivisions to practice transparency with budgeting and setting levies.
 - Consolidating tax levies and removing tax levies where possible.
 - Establishing criteria for economic development funding requests and reporting of effectiveness
 - Water projects' funding.
 - Assessor and soil classifier credentials.



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9:00am – 4:00pm

Presented by:
Fargo Moorhead Area
Association of REALTORS®



and
North Dakota Association of
REALTORS®

Course location:
Hilton Garden Inn - Fargo
4351 17th Ave S.
Fargo, ND 58103
701-499-6000



6 hours Continuing Education in North Dakota and Minnesota pending.

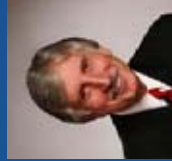
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Recognized as a dynamic and inspirational educator, Ed has motivated REALTORS® throughout the U.S., Brazil, Canada, Malaysia, New Zealand, Singapore, South Africa, Sweden, and the United Kingdom.

He has been a featured speaker at the last twenty consecutive National Association of REALTORS® Conventions and at ten CRS Sell-a-Bratton® conferences.

Fargo Moorhead Area Association of REALTORS®
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2014 REALTOR® Convention of the Dakotas

– Your Passport to Excellence!!

September 10-12, Bismarck Civic Center



TOP-NOTCH EDUCATION!



Trista Curzydlo brings her legal background along with a sense of humor to present “Go Forth & Sin No More” and “When Smartphones Cause Stupid Lawsuits”.



Dwayne Carte is on tap to bring you “Deal or No Deal” and “Filling the Pipeline”.



Jared James, our headliner for the convention, and will keynote the banquet and teach Friday morning’s class “Bridging the Gap” (mixing basic principles with today’s technology). Jared James is in hot demand as a real estate instructor. Don’t miss this chance to see him!

ANCHORS AWAY!

Social, beach games, and music! September 9th from 6-10 p.m. on the outside patio at the Elks Lodge. \$25 admission with all proceeds benefiting the Issues Mobilization Fund in ND and SD. Wear your favorite

beach attire! Admission includes burger bar, sides, fixings, dessert, and a drink ticket.

EXPO AT SEA!

Exhibitors and vendors bring you information and tools to enhance your business! And, they give away some pretty neat door prizes too!

FUN, FOOD, and ENTERTAINMENT!



The “Welcome Aboard Reception and Bon Voyage” party will kick off the convention with great eats and will feature entertainment by ZuZu Band!

Recognize the REALTORS® of the Year at lunch on Thursday, and participate in a tribute to members who are veterans or in active service and/or are first responders at this special 9-1-1 commemoration.



The Captain’s Banquet features another mouth-watering menu and the installation of officers. But don’t leave yet...the Johnny Holm Band will kick it up a notch to carry us through the evening!



Golf at Hawktree! Polish your clubs and plan to golf the beautiful course at Hawktree!



Enjoy a scenic and relaxing cruise on the Missouri River aboard the Lewis & Clark Riverboat!
(The 5:30 cruise is sold out, limited space is available on 4:00 p.m. cruise)

For more information on registration, hotel rooms, golf registration, and a schedule of events

visit: www.bmbor.org (Choose 2014 REALTOR® Convention)

Scott Louser Inducted into NAR Hall of Fame

Scott Louser, Broker and REALTOR®, Preferred Minot Real Estate, Minot, was inducted as a member of the 2013 National Association of REALTORS® Hall of Fame.

The Hall of Fame recognizes dedicated members who have made a significant commitment to RPAC over the years.

In Louser's case, he was inducted at the \$25,000 tier, which means that over the years he has given an aggregate of \$25,000 to RPAC and Issues Mobilization funds.

Louser is an active member of both NAR and NDAR, having served on numerous local, state and national REALTOR® and community boards and committees. He also serves as a member of the ND House of Representatives from District 5. NDAR congratulates Scott on this significant honor!



2014 REALTOR® RING Day

**Save
the
Date**



Friday, December 5



ND Association of REALTORS® Hire Marum as Administrative and Membership Services Director

The North Dakota Association of REALTORS® (NDAR) has hired Jane Marum as Administrative and Membership Services Director.



Jane Marum

Jane, who started with the Association on July 17, holds a Bachelor of Science degree in Social Work from the University of North Dakota in Grand Forks.

The Minot native brings state and federal regulatory experience from previous employment as a Health Facilities Surveyor with the ND Department of Health and an investigator with the ND Board of Nursing. She was the first investigator hired by the ND Department of Labor to investigate housing discrimination complaints under the state's newly created Housing Discrimination Act.

After nine years with the Dept. of Labor, Jane was employed for five years as an Accounts/Lease Manager with Diversified Services, Inc. performing bookkeeping tasks and managing multiple rental properties.

Jane is an avid church and community volunteer, spending most of her volunteer time at the Triple H Miniature Horse Rescue in Mandan. Jane is married to Mike and they live in Mandan with three miniature schnauzers.

Marum is responsible for assisting the CEO with NDAR's financial operations, including administration of the Real Estate Trust Account (RETA), as well as membership and education programs, including the Certified Residential Specialist (CRS) ND Chapter.



Are You a Veteran?

Are you a REALTOR® that served in the United States Armed Forces? Show your pride for serving your country with a REALTOR® Military Veteran Pin! Pins are \$7.95 each plus tax and can be ordered online from REALTOR® Team Store or contact the North Dakota Association of REALTORS® by September 2 and we will order together to save on shipping. Call 800-279-2361 or email info@ndrealtors.com

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November 7-10, 2014 • NEW ORLEANS

**2014 REALTOR® Convention of the Dakotas
 "Passport to Excellence" Registration
 September 10-12, 2014, Bismarck Civic Center**

(Please complete a form for each registrant. Receipts will be emailed for all registrations.)

Name: _____

Company: _____

Address: _____

Phone: (____) _____ Email: _____

Local Board: _____

	REALTOR Registration—Includes one entry in cruise drawing. (\$250 good through August 31, 2014. Then on-site rates apply at \$275)	\$250	
	Affiliate Members (Until August 31, 2014. Then on-site rates apply at \$175)	\$140	
	Non-licensed spouse and/or guests - Attending with: Name of REALTOR® or Affiliate: _____ (Until August 31, 2014. Then on-site rates apply at \$175)	\$140	
Fun for all!	Optional cruise on Lewis & Clark Riverboat (SPACE IS LIMITED) - Tuesday, September 9, 2014, indicate which time: _____ 4 p.m. cruise _____ 5:30 p.m. cruise	Special convention rate of \$15	
			Total:

Golf Registration – please complete the separate registration form and payment.

Payment Type: _____ Credit Card _____ Check payable to BMBOR Convention

Card # _____ Expiration: _____ CSV: _____

Billing Address, City, State, Zip: _____

Signature: _____

Refund Policy: With a written cancellation request prior to August 15, 2014, the Bismarck Mandan Board of REALTORS will refund your registration fee minus a \$30 processing fee. After August 15, 2014, half of the registration fee will be refunded. No refunds will be issued after August 30, 2014. All valid refund requests will be processed after the convention.

*Drink coupon good at Ice Breaker and Gala at 2013 REALTOR® Convention of the Dakotas in Rapid City.

Cruise eligibility: Requests for refund of convention registration will cancel the opportunity to win. The value of the cruise is up to \$650/person, and the airfare value is up to \$650/person. The drawing will be held at the close of the 2014 Convention.

Hotel Information:

Headquarters: Ramkota Hotel, 800 S 3rd St. Bismarck (701)-258-7700
 \$89 - Single/Double \$130 - Poolside
 Expressway Inn, 200 E Bismarck Expressway, (701)-222-2900
 \$79.95 – Single \$89.95 - Double
 Expressway Suites, 180 E Bismarck Expressway, (701)-222-3311
 \$89.95 – Single \$99.95 – Double

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NDAR and SDAR Board of Directors and Association Executives: Your hotel rooms are reserved in a block at the Ramkota. You will be notified when to contact the hotel to confirm arrival and departure dates and to guarantee your room with a credit card.

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 Dakota West Inspection Service
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 Dickinson Press
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 Ebeltoft Sickler Lawyers
 ENG Lending
 Floor to Ceiling Carpet One
 Gate City Bank
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 GT Geiszler Company
 Hanson Appraisal Company
 Howe & Howe
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 Kirkwood Bank & Trust
 Kubik Bogner Ridl & Selinger
 Kuntz Builders Inc.
 Mackoff Kellogg Law Firm
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 Prairie Marketing Association
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 Roughrider Electric
 Seitz Appraisal Service
 Stark Development Corporation
 TRN Abstract & Title
 Wells Fargo Home Mortgage
 Western Coop Credit Union

Minot Board

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 Bremer Bank
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 Central Home Inspections
 Clean Tech
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 Elite Property Inspection
 Farmers Insurance Latendresse Agency
 Farmers Union Insurance
 First International Bank
 First Western Bank
 Gate City Bank
 Grand International Inn
 Midcontinent Cable
 Minot Guaranty & Escrow
 ServPro
 Town & Country Credit Union
 United Community Bank

Jamestown Board

Bank Forward
 First Choice Home Inspections
 First Community Credit Union
 Gate City Federal Savings Bank
 Jamestown/Stutsman Dev Corp
 Jamestown Sun
 Stutsman County Abstract
 Unison
 Wells Fargo Home Mortgage

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Bis Man Development Assoc	Morton County Title
Bismarck Mandan Elks Lodge	MortgageMax, Inc
Bismarck Mandan Home Builders	ND Guaranty & Title
Bismarck Title Company	ND Guaranty & Title (Mandan)
Bismarck Tribune	ND Housing Finance Agency
Blackridge Bank	ND Real Estate Commission
BNC National Bank	Northland Financial
Bremer Bank	Plains Commerce Bank Loan
Capitol City Advertising	Prime Property Inspections, LLC
Capital Credit Union	Property Research, Inc.
Chapman & Chapman P.C.	Quality Title
Cornerstone Bank	Ramada Hotel Bismarck
Dakota Awards	Ramkota Hotel
Dakota Community Bank & Trust	Reiten Television
Diversified Services Property	Rocky Gordon & Company
Docustore	Rubicon Mortgage Advisors
eLending Now	Security First Bank of ND
First Community Credit Union	Seven Seas Inn
First Dakota Title	Starion Financial
Flash Printing	Superior Insurance Agency
Gate City Bank	US Bank Home Mortgage
Kary/Ressler Agency	Vue Credit Union
Insurance Plus	Wells Fargo Home Mortgage
Kirkwood Bank & Trust	

Wahpeton Breckenridge Board

American Federal Bank	Koziol Insurance & Appraisal
BW Insurance	Luther's Appraisal Service
Bell State Bank & Trust	Sandberg Law Office
Bremer Bank	Smith, Stregge & Fredericksen
BW Insurance	Stillwell Appraisal Services
City of Wahpeton, Assessor	TRN Title
Eagle Appraisal Inc.	Wells Fargo Home Mortgage
Gate City Bank	Wilkin County Assessors
Innovative Abstract & Title	

Grand Forks Area Association

1st State Bank	Grant H Shaft, PLLC
Alerus Financial	In-Depth Inspections
American Federal Bank	Mr. Sandless North Dakota
Bank Forward	National Property Inspections
Blue Cross Blue Sheild	Priority Title, LLC
Bremer Bank	Reis Law Firm, PC
Choice Financial	Rent-A-Home
Citizens Community Credit Union	Steamatic
First Class Mortgage	The Villiage Family Service Center
Fork Builders	GF Housing & Urban Development
Frandsen Bank & Trust	United Valley Bank
Gate City Bank	US Bank
Raymond J German, Ltd.	Vilandre's
GFAFB Housing Referral Office	Wells Fargo Home Mortgage
Grand Forks Abstract	Wintrus Mortgage
Grand Forks City Assessor	

Fargo Moorhead Area Association

20/20 Home Inspection	Huss Appraisal, Inc.
A+ Nordic Home Inspection	Insight Home Inspection
Advanced Home Inspection, LLC	Jordahl Custom Homes, Inc
Alerus Financial	Koziol Insurance & Appraisal
AM REALTORS®	Lakeland Appraisal Service
American Federal Bank	Legacy Steel Buildings
A-Team Inspections, LLC	Mid America Inspection Services
Aurora Solutions Home Inspections	National Property Inspections
A-Z Home Inspection LLC	Northern States Inspection
Bank of the West	Northern Title Co.
Beutler Home Inspection	Northwestern Bank
Border Appraisals	Park Company Mortgage
Bell State Bank & Trust	Pillar to Post Home Inspectors
Bremer Bank	Pinnacle Home Inspection
Capital Credit Union	Premier Home Inspection
Cass-Clay Appraisals, Inc	Ramada Plaza & Suites
Cass County Abstract	Ramsey National Bank
Cass County Director	Rebuilding Together F-M
Cass County Electric	RED River Home Inspectors
Central Minnesota Credit Union	RHM Home Inspection
Change is Good	RHR Construction
City of Bamesville	River Cites Home Inspection
City of Fargo	Schwarz Appraisal Company
City of West Fargo	ServPro of Fargo-Moorhead
Clay County Abstract Company	Simple Website Creations
Coldwell Banker First Realty	Starion Financial
Colin Solum, Appraiser	State Bank of Hawley
Cornerstone Bank	Staybridge Suites
Cottonwood Home Inspections	Stillwell Appraisal Services
Country Financial	Superior Insurance Agency, Inc
CRES Insurance Services	TCI Insurance
DJ's Home Inspection, Inc	The Best Western Doublewood
Eagle Appraisal Inc.	The CE Shop
Eid-Co Buildings, Inc.	The Forum Publishing Co.
Fiebigler, Swanson, West	The Real Estate Book
Financial Business Systems	The Title Company
First Class Mortgage	Tinjum Appraisal Company
First Community Credit Union	Town & Country Credit Union
First International Bank	Tri-State Inspection
First Mortgage Service, Inc	TRN Abstract & Title
F-M Mortgage Corporation	Union State Bank
FM Home Inspections, LLC	US Bank Home Mortgage
Foto Art & Design	US Title & Closing Services
Gate City Bank	Valley Mortgage
Great Plains Inspections, LLC	Valley Title & Escrow
Guaranteed Rate	Value It
Harwood State Bank	VISIONBank Mortgage & Loan
Hilton Garden Inn	Vision Home Inspectors, LLC
Homewood Suites by Hilton	Weber Home Inspections, LLC
Heritage Homes	Wells Fargo Home Mortgage
Hhi Home Inspecting	Western State Bank
Holiday Inn	Wold Johnson P.C.

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American Valuation Group	Hanson Appraisal Company
Appraisal Services	Hillcrest Appraisal, Inc
Buschta Appraisal Service, Inc	ND Guaranty & Title
Cornerstone Bank	Perry Appraisals
C & V Appraisal Services, Inc	Seitz Appraisal Service
Farm Credit Services	Mark Thelen Appraisal & Consult.
First National Bank	Western Coop Credit Union
First National Bank	Wick Communications
Gate City Bank	Williams County Abstract
GT Geiszler Co.	Williams County Tax Director



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