

ND REALTOR®

December 2022

Winter Issue

ND REALTOR® of the Year Award

At the September REALTOR® Convention of the Dakotas, Tricia Schlosser, Century 21 Morrison Realty, Bismarck, ND received the coveted State REALTOR® of the Year Award. This award is the highest honor that the State Association of REALTORS® can give to its members. The selection criteria is judged by the REALTORS® activities on the local, state and national level, on the amount of volunteer activities in their communities, personal business accomplishments and a high professional REALTOR® standard. She was chosen from among 6 other candidates nominated by their local Board of REALTORS®.

Schlosser, has been a licensed REALTOR® since 2010 and was counted among the top 1% of Century 21 agents as a Centurion Producer® and President's Producer® by the end of her second full year of selling real estate. She is a member of the Bismarck Mandan Board of REALTORS® (BMBOR), as well as the Badlands Board of REALTORS®. She has been actively involved with her local board, the North Dakota Association of REALTORS®, and the National Association of REALTORS®. Tricia served as President of the Bismarck Mandan Board in 2017, and has served and chaired several committees for both the Bismarck Mandan Board and



Tricia Schlosser

Century 21 Morrison Realty, Bismarck
2022 State REALTOR® of the Year

North Dakota Association of REALTORS®. Tricia has served as NDAR's Government Affairs Chair and has testified representing NDAR before the 2017, 2019, and 2021 Legislature.

This year Tricia is a Great North Broker Council Member including ND, SD, MN, WI, and MI Century 21 Offices. (President). She is also NDAR RPAC Committee Chair and

will become the Committee Chair for the Forms Committee in 2023. On the national level she has attended NAR conventions & represented the North Dakota Association on several NAR committees.

Tricia is a Major Investor in the REALTORS® Political Action Committee (RPAC). RPAC works to collect political contributions and provides assistance to candidates who support issues important to the real estate profession. Her entrepreneurial spirit, positive attitude, and strong work ethic continue to positively impact her home state of North Dakota. Her involvement and participation in the activities and organizations above encompass the REALTOR® Spirit.

The North Dakota Association of REALTORS® consists of approximately 2,175 REALTORS® and 260 Business Partner Members with seven local boards throughout the State of North Dakota. These local boards and State Association are part of the National Association of REALTORS®, "The Voice for Real Estate" and America's largest trade association, representing one million+ members involved in all aspects of the residential and commercial real estate industries.



Tammie Braun
Badlands



Kim Semenko
Williston



Chris Feickert
Fargo Moorhead



Kimmy Efta
Grand Forks



Loni Trapp
Jamestown



Amber Kraft
Minot

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President's Message



Shawn Ostlie
2022 NDAR President

Wow. Like many before me, all I can think is: "Has it been a year already?" What a year we have had! I have so much appreciation for all of you and what you do; not only on the NDAR Board of Directors and Committees, but also all that I met this year representing their local associations so well. I was able to visit all local boards at least once

this year and saw more of the state than I have in many years. Thank you to all who invited me out, and I am sorry for those events I was not able to attend -- you just cannot do everything.

My year as president started out with a trip to Nashville for the REALTOR® Party Training Conference in December. It was new to me, but it was a great time with lots of information and wonderful people. We were also fortunate enough to be a part of a run for NAR First Vice President - by our very own Daryl Braham! I am so proud of the campaign that was run. While we did not get it, we paved the way so that other potential candidates know you do not have to be from a large area in order to run. Thank you to all who helped on the campaign and thank you to Daryl for running a campaign the right way. There was so much work done behind the scenes and it is still so amazing to me when I think back. Along those same lines, we were privileged to be able to attend the induction of Scott Breidenbach as ARELLO's President Elect. He will be inducted as President in Montreal next year -- way to go Scott! I am honored to be from a state where we have such great people representing us.

This spring we had beautiful weather for my first in-person state meetings in Medora. We enjoyed the Medora Musical, played a bit of golf at Bully Pulpit, and had a great set of meetings. We were fortunate enough to have our Region 8 RVP, Bart Miller from Rapid City, join us at these meetings to provide updates from NAR and give some good book recommendations. Speaking of Bart, he invited all Region 8 leaders to his wonderful hometown for regional meetings this year in Rapid City, SD. We had a great trip (outside of maybe a hailstorm and almost driving off a cliff - Nick Olson drove). That was the third set of meetings in 3 weeks, with the first one being our annual NAR Mid-Year REALTORS® Legislative Meetings. We had a new location this year for the event, in beautiful National Harbor, Maryland, and I think it was planned wonderfully. This is always one of my favorite meetings to attend. There is so much that comes out of these meetings, both from committee and board meetings, that you really must take good notes. As we hit the midpoint of this year, we ramped up for the 50th Anniversary of the REALTOR® Convention of the Dakotas that we rotate with SD. This year's convention was held in Bismarck and we had a great turnout. We had a lot of fun, had some great education, and even helped clean the hotel before our event started. There were so many people who did so much for this to happen that I cannot name them all without

forgetting someone. So let me say again for all who helped put this together: you are so appreciated and the convention turned out to be wonderful. It was almost by accident, but so awesome to see Dan Halvorson, the State President from the first REALTOR® Convention of the Dakotas 50 years ago!

There were so many things I was involved with this year that I had never been a part of before. The biggest one has been the appraisal side of our industry. I attended almost all of the ND Real Estate Appraisal Board meetings this year and learned so much of

Ostlie see page 3

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Breidenbach Named to ARELLO Position

Scott Breidenbach has been named the 2023 President for ARELLO (Association of Real Estate License Law Officials). He will be inducted as President in Montreal this September.

ARELLO is an international trade association of real estate regulators. Its mission is to facilitate the exchange of information and cooperation among regulators and policy makers in the area of real property. Breidenbach is a REALTOR® with Beyond Realty in Fargo and serves on the North Dakota Real Estate Commission.



Scott Breidenbach



Congratulations to NDAR staff lobbyist Lisa Feldner! Winning at the World Championship Appaloosa Show this past November. This beauty was raised by Lisa – Color Wheel is her registered name, but they call her Sally.

Ostlie continued from page 2

that side of the business, including many of their struggles. One of our objectives for this year was to support them as they try to adjust the licensing procedures to get more appraisers. That time is coming up shortly as we head into the legislative session at the beginning of next year. We have a couple of other big issues that we will be addressing as well. One is called a 40-year listing contract, where a seller signs an agreement for a future listing in exchange cash up front. This contract attaches to the property's title, until there is a buyout from this contract or a commission is paid to said company. This can affect selling or even refinancing your home. The other is wholesaling, which is offering on a property and trying to resell the contract to another party prior to closing for a profit, or walking away from the deal if they cannot find a buyer. Both are going to require support and help from our Senators and Representatives as we strive to protect our homeowners' rights. We will also be leaning on Lisa Feldner, NDAR Lobbyist, and Casey Chapman, NDAR Legal Counsel, for their guidance as we work through these (and I am sure many other) bills. I am already looking forward to the Friday noon calls!

Now as the year has wrapped up, please know how much I appreciate our NDAR Staff. We as the Directors, the Executive Committee, and Committee and Task Force Chairs could not do all that we get done in the year without them supporting and sometimes guiding us. There are so many moving pieces throughout the year, and after a lot of virtual meetings the past few years it was almost like learning how to hold live meetings and events again. They do so much behind the scenes and never want the attention on them, but I can tell you personally I could not have done half of what I did this year without the help of Robyn, Sarah, and of course the biggest thank you of all goes out to Jill, who I loved getting to know better this year. I look forward to the expanded relationships with all of them and to all of you I worked with this year. Thank you for letting me represent you this year -- I have loved being your 2022 NDAR President!

LET US HELP YOUR CLIENTS RELOCATING TO FARGO!

- COMMUNITY & SCHOOL TOURS
- GUIDES TO SOCIAL, CULTURAL & RECREATIONAL ACTIVITIES
- SCHOOL INFORMATION
- HOME PURCHASING INFORMATION
- RENTAL INFORMATION
- COMMUNITY STATISTICS



NORTH DAKOTA REALTOR®

Every holiday season, many state and local associations participate in Salvation Army Ring Days. This is a great way for REALTORS® across the nation to come together in support of a cause near and dear to their hearts: housing. This day in our state, North Dakota REALTORS® Ring Day, is a day when REALTORS® around the country unite to volunteer at as many of the Salvation Army red kettles as possible in their local communities.

This year, thousands of REALTORS® rang bells at red kettles in their communities on Friday, December 2. Since 2010, more than 30 other states have joined in this cause! The best part about this event is that the dollars raised at each kettle stay in their local communities.

- The Salvation Army operates hundreds of housing facilities that provide everything from one night of shelter to a permanent home. Every night, The Salvation Army houses more than 27,000 people across America.
- In addition to providing housing, The Salvation Army offers rent and mortgage assistance for families facing foreclosures.





RING DAY

SUCCESS ACROSS THE STATE



2022 North Dakota RPAC Hall of Fame Inductees



Darcy Fetting
Bismarck-Mandan Board
of REALTORS®



Marti Kaiser
Fargo-Moorhead Area
Association of REALTORS®



Gloria Palm Connor
Fargo-Moorhead Area
Association of REALTORS®



Tricia Schlosser
Bismarck-Mandan Board
of REALTORS®



2023 NDAR Leadership Team!

**President - Kevin Fisher, President Elect - Nick
Olson, Vice President - Jamie McLean, Director at
Large - Sharon Lunski, Past President - Shawn Ostlie**



2023 Officers Elected

Congratulations to the 2023 NDAR officers elected during the General Membership/Board of Directors meeting held at the 2022 Convention of the Dakotas in Bismarck, ND.

- Kevin Fisher, Fargo Moorhead - President

- Nick Olson, Fargo Moorhead - President-Elect
- Jamie McLean, Fargo Moorhead - Vice President

Also appointed as the NDAR Director at Large by 2023 NDAR President Kevin Fisher is Sharon Lunski, Grand Forks



Chips From The Board

Badlands BOARD OF REALTORS®

In September the BBR held a food drive to benefit the Dickinson Public Schools Backpack Program. They provide weekend and evening snacks for local children that need food assistance. The Board was able to provide a pickup truck bed full of snacks, as well as over \$400 in monetary donations.

At our October General Membership Meeting, we held an RPAC silent auction and the election for our 2023-2024 Executive Committee. Board members voted in: President, Kyle Kuntz; President-Elect, Alissa Mack; Vice President, Angela Haverluk; Treasurer, Kristi Barkley & Director at Large, Josh Dohrmann.

The new Executive Committee members took their oath and were given their charge at the November General Membership Meeting by outgoing Past President, Mike Schwab and the Meeting gavel was passed by immediate Past President, Tammie Braun. Board members look forward to being a part what this new Executive Committee will accomplish for our community.



Badlands Board of REALTORS® participated in ND REALTOR® Ring Day for the Salvation Army on December 2nd.

Membership Totals:

The Badlands Board of REALTORS® has had some new additions in the past few months. Current membership counts are:

Total: 126 - Primary: 105 - Secondary: 21 - MLS Subscribers: 142

BBR wishes everyone a Merry Christmas and a Happy New Year!

Candace Ewald,
Association Executive

Fargo-Moorhead Area ASSOCIATION OF REALTORS®

Installation of Officers was held at our November 8th Connections Luncheon. Shawn Ostlie, NDAR President, served as the Installing Officer. Congratulations to our recently installed Officers and Directors.

- Amber Carlton – FM REALTORS® President
- Maureen Bartelt – FM REALTORS® President Elect
- Katie Johansen – FM REALTORS® Vice President
- Jason Carrier and Dawn Chadwick – FM REALTORS® Directors



Gloria Palm Connor, Amber Carlton, Maureen Bartelt, and Arlin Fisher will serve as elected NDAR Directors and Amber Olsen as MNR Director. Thank you to all for serving!

Our members, business partners, friends and family will be ringing the bell for Salvation Army on FM REALTORS® Ring Day, December 2, 2022. We are proud of our long history with the Salvation Army and of our member, DeAnne Mason, for being instrumental in starting this great event!

We are gearing up for our virtual auction which will be held again in January. The Outreach Committee is busy collecting donations for the auction. This event kicks off the fundraising year as all money raised will benefit Issues Mobilization.

The FM REALTORS® Annual Party will be held January 24th at the Holiday Inn featuring entertainment

Marti Kaiser,
Association Executive

Grand Forks Area Association of REALTORS®

We held our Stars event at Joe Black's and announced the REALTOR®, Rookie, and Affiliate of the Year awards. Congratulations to the following winners.

- REALTOR of the year – Kim Efta with RE/MAX Grand.
- Rookie of the year – Shane Murray with RE/MAX Grand.
- Affiliate of the year – Jason Oehlke with First Class Mortgage.

Our annual meeting in October was busy with the election of officers for the 2023 BOD and a live auction with the proceeds going towards RPAC.

We also installed our 2023 BOD officers at the November event with Rita Schuster serving as the installing officer. Congratulations to the 2023 BOD:



- Chris Greenberg (President),
- Jon Broden (President Elect),
- Eric Muus (Vice President),
- Ryan Bohn (Treasurer),
- Jess Rice (Secretary),
- Shelly Overbo & David Smiley (1yr Directors),
- Kerry Strom (2yr Director),
- RuthAnn Halvorson (MAR Director)
- Kim Efta (Past President).



We would like to give a huge thank you to Russel Crary for everything he has done. Russel had been on the BOD for the last several years, but has decided not to run this year.

We are participating in our annual Adopt a family program through GF County Social Services. The agents and affiliates buy Christmas gifts for families in need. The families provide us with a wish list of items and the agents and affiliates never disappoint in their generous giving.

We also participate in the Listen Center's Christmas tree program. Where area businesses decorate Christmas trees which are then donated to needy families in the area.

Mike Thompson,
Association Executive





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Jamestown BOARD OF REALTORS®

In November we installed our new Board of Directors who started their official duties on December 1st. President – Jeremy Wiebe, President Elect – Ross Powell, Secretary – Crystal Lytle, Director – Alison Kasowski, and Past President – Sally Domke.

In support of our local communities we conducted a Food Drive to help fill our local Pantry. Items needed by the pantry were collected and donated to them in support of their mission. We also continue our commitment to the Meals on Wheels program by coordinating volunteers weekly to deliver meals.



Our annual Winter Event/Christmas Party was held on November 30th. We have a silent auction that provides funds to several local programs and some RPAC funding. The event was held in Valley City with record attendance, great food and lots of fun. We combined our Business Partner Appreciation with the event and honored each Partner with a small gift.

Additionally, committees have been very active. We continue working on promoting education, membership involvement activities and supporting community events. We alternate our monthly membership meeting location between Jamestown and Valley City to better include all of our members.

Scot Nething,
Association Executive

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Minot BOARD OF REALTORS®

Happy Winter...wait, what? This year has gone fast!

September brought the end of our RPAC Fundraising Campaign wherein we were able to raise \$15000 to invest in the industry, capitalizing on the NAR Fundraising Grant. The grand finale drawing for \$1000 was won by Tracy Dachs. We are planning for an equally successful campaign in 2023!

Our board has also been very busy with Kicking the Cold, collecting winter gear for the Salvation Army. In some cases, the coats we distributed were the first new coats the children ever had. We are very pleased to be able to partner with them as well as to provide coats directly to a local school.

In November, we swore in the new Board of Directors and Officers. Kerri Zablotney-President; Ryan Turnage-President Elect; Kash Lund-Vice President/Secretary; Bonnie Domsteen-One Year Director; Alecia Berg-Two Year Director; Lynne Reisenauer-Three Year Director.



Minot Board of REALTORS® Ring day is today with a full slate of REALTOR® and Business Partners spread across our community to raise funds for the Salvation Army. Wish the weather was better, but hopefully the cold brings generosity!

Next week is the Holiday Mixer wherein we will raise funds for the United Way's Backpack Buddies. It is an exciting time of year!

Beth Mayer
Association Executive



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Omega Tau Rho

Since its creation in 1950, the honorary fraternity Omega Tau Rho, represented by the Medallion of Service, is awarded by the State Associations in recognition of a member's various leadership skills. The Medallion of Service is awarded as a token of the high esteem in which inductees are held by their fellow Realtors® and symbolizes the recognition and appreciation accorded to them for their contributions to the National Association of Realtors® and its affiliated Institutes, Societies and Councils.

Medallions are awarded to those who have honorably completed their term of office as:

1. An officer or director of the National Association of Realtors® including members of the Executive Committee; or
2. An elected officer of any Institute, Society or Council, or a governor or director thereof; or
3. A president of a State Association.

Also eligible are staff members of the National Association of Realtors® with 10 years of service, except the Executive Vice President, Senior Vice Presidents, Comptroller and General Counsel who are eligible after 1 year. Membership was also opened to State Realtors® of the Year, Realtor® Emeriti of the National Association, and to Executive Officers of local boards and State Associations with 10 years of service.

Once a medallion is awarded, the recipient is a member for life and cannot receive the award again. This award is truly an honor as it marks exemplary dedication and service by Realtor® members to their organization.

The 2022 Omega Tau Rho recipients are:



Kimmy Eft
2022 RRC President
 REMAX Grand,
 Grand Forks



Shawn Ostlie
NDAR 2022
State President
 Archer Real Estate Services,
 Fargo Moorhead

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www.realestatend.org

News from North Dakota Real Estate Commission, Dec. 2, 2022, for NDAR newsletter

Continuing education required Nov. 16, 2022 through Nov. 15, 2023

For -- North Dakota resident licensees who want to renew as active for 2024

Total CE hours required -- **12 CE hours total, including 3-6 hours on mandatory topic/s and 6-9 hours on elective topics.** (70-02-04-02) Mandatory hours and topics vary based on type of license (salesperson, broker associate, or broker)

No limit on number of CE hours that can be taken in 1 day

CE cycle – Nov. 16, 2022 through Nov. 15, 2023

No grace period – There is no grace period to complete required CE.

If required CE is not completed by Nov. 15, 2023 -- Licensees must renew as inactive for 2024 to avoid potential disciplinary action if CE was not completed as required. If the licensee renews as inactive due to late completion of CE, the licensee can transfer the license to active effective Jan. 1, 2024 or later, provided licensee completes CE and is covered by E&O insurance.

Salespersons licensed before Jan. 1, 2023 – Must complete mandatory 3 hours on contract law with administrative rules changes, plus 9 hours on elective topics for a total of 12 hours

Broker associates – Must complete mandatory 3 hours on contract law with administrative rules changes plus mandatory 3 hours on agency law – a broker's perspective, plus 6 hours on elective topics for a total of 12 hours

Brokers -- Must complete mandatory 3 hours on contract law with administrative rules changes plus mandatory 3 hours on agency law – a broker's perspective, plus 6 hours on elective topics for a total of 12 hours

Salespersons first licensed in 2023 who completed the 90-hour pre-licensure course – Are exempt from CE requirements for their first renewal (70-02-04-15)

Salespersons newly licensed in 2022 or 2023 who completed the 45-hour pre-licensure course – Are exempt from CE requirements for the CE cycle/s in which they are completing or completed their 15 hours of post-licensure CE

Brokers newly licensed after Nov. 15, 2022 – If new brokers passed the broker license exam this CE cycle, they are exempt from CE requirement for this CE cycle (70-02-04-15)

Non-resident licensees – Must meet CE requirements in their state of residence (70-02-04-04)

Licensees who are CE course instructors – Can request 1 hour of CE credit for every hour as an instructor of a unique course, not to exceed 50 percent of CE required and not to replace any mandatory CE requirement (70-02-04-16)

Licensees who have been continuously licensed since Jan. 1, 1969 -- Are exempt from CE (43-23-08.2(3))

Approved courses – Licensees must take courses approved by the ND Real Estate Commission to earn mandatory and elective CE. See "Approved Courses" at www.realestatend.org – Education.

2023 NORTH DAKOTA NAR COMMITTEE APPOINTMENTS



Maureen Bartelt
RPAC Participation
Council



Jill Beck
REALTOR® Safety
Advisory Committee



Dayl Braham
Board of Directors,
Strategic Planning
Committee



Amber Carlton
Consumer
Communications
Committee



Kevin Fisher
Board of Directors,
RPAC Major Investor
Council



Cindy Harvey
Local Leadership Idea
Exchange Council,
Small Board Forum



Heidi Hilzendeger
Housing Opportunities
Committee



Marti Kaiser
Membership Policy
and Board Jurisdiction
Committee



Greg Larson
Insurance Committee



Jill Lee
Board of Directors,
Meeting and Conference
Committee,
Professional Development
Committee



Larry Louser
Land Use Property
Rights and
Environment
Committee



Scott Louser
REALTOR® Party
Member Involvement
Committee



Jamie McLean
Broker Engagement
Council



Neal Messer
Federal Taxation
Committee



Nick Olson
Risk Management
Issues Committee



Shawn Ostlie
Multiple Listing Issues
and Policies
Committee



Tricia Schlosser
Professional Standards
Committee



Diana Zietz
Multiple Listing Issues
and Policies
Committee



2023 NDAR Board of Directors Leadership Planning Retreat – Bismarck, ND



The 2023 NDAR Board of Directors met December 7th & 8th in Bismarck. The two day session was hard work for all (and some festivities), as the goals were set for 2023 according to the NDAR strategic plan.



2023 President Kevin Fisher presented the Presidents Award to Shawn Ostlie for serving as NDAR President in 2022.



Dinner & Christmas Light Display at The Depot in Mandan!





NORTH DAKOTA ASSOCIATION OF REALTORS® Officers and Directors 2023

Vision: NDAR is the trusted voice of real estate and the advocate for a better real estate future.

Mission: To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®.



PRESIDENT

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**NDAR**

JILL BECK
CEO
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REALTOR GUIDE

HECM FOR PURCHASE

Eligibility Requirements:

- Be 62 years or older*
- Must be living in home as primary residence; vacation homes and investment properties do not qualify
- Complete a HUD-approved counseling session
- Must keep property taxes, homeowners insurance, and any applicable HOA fees current.
- Financial Assessment Required

*In Texas both borrowers must be 62 or older



Brenda Houghlum
218-790-0954
bhoughlum@nwbanks.com
NMLS #400861

Sharon Johnson
701-793-2755
sjohnson@nwbanks.com
NMLS #402088

We Look Forward to Working with You!



Features:

- No monthly mortgage payments**
- Borrower could reserve cash assets
- More cash available for retirement
- No repayment of loan until last borrower moves out of home

Eligible Property:

- Single Family
- HUD Approved Condos
- Planned Unit Developments (PUD)
- Two to four unit property (one must be owner occupied)
- Manufactured Homes built after June 15th 1976 (must own land and be on permanent foundation)
- Property must be occupied within 60 days after closing date

Down Payment:

Down payment will vary based on age of youngest borrower, the current expected rate and the appraised value of the home. The older the youngest borrower is the smaller the down payment. Please call for specific numbers.

Not Allowed For Down Payment:

- Seller financing and concessions
- Cash from credit card
- Bridge loan of any kind
- Subordinate financing

Allowed Sources of Down Payment:

- Sale of departure home
- Sale of homebuyer's other assets
- Homebuyer savings
- Gift money from parties not involved in transaction

**Must maintain home as primary residence and keep property taxes, insurance and HOA dues current.





Shirley Dukart



O: 701.483.6789 • F: 701.483.6770
 Cell: 701.290.2283
 269 16th Street W, Suite A
 Dickinson, ND 58601



shirleydukart@homeandlandcompany.com

Rule changes adopted by ND Real Estate Commission

Advertising, teams, education, and other topics will see changes in the rules. Don't be caught off guard – become familiar with the changes today.

https://www.realestatend.org/image/cache/2022.06.24_--_ND_rule_changes_take_effect_July_1_2022_and_full_text_of_all_updated_rules.pdf

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or email:

sarah@nordaknorth.com

Homeownership Forum

Feb. 22, 2023, Doubletree by Hilton, West Fargo

Feb. 23, 2023, Bismarck Hotel, Bismarck

Same program in two convenient locations.

Register online, www.ndhfa.org,
by Feb. 17, 2023

Market and Industry Update: Loan Originator Compensation Rule, RESPA, Fair Lending and more. Plus, how to win in today's market.

Continuing education credits will be offered pending approval.

NORTH DAKOTA
housing
 FINANCE AGENCY



Featured Speaker: Ken Perry, The Knowledge Coop

Growing Relationships. Changing Lives.

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 Morrison Realty

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2022 DAKOTAS CONVENTION



Board of Directors and Annual Membership Meetings:

At the September BOD Meeting, Life Memberships for John Wegleitner, Badlands; Dale VanderVorst, Bismarck Mandan; Tom Weisbeck, Bismarck Mandan; Linda Moen, Grand Forks; Marvin Hodney, Grand Forks, and Terry Anderson, Grand Forks were all approved.

President Shawn Ostlie welcomed Bart Miller, Region 8 RVP, to speak and give NAR updates.

Bart shared that NAR spent more than a year educating law makers in Washington on proposed changes to tax proposals related to the Inflation Reduction Act. He also shared that a historic 50-year record shortage of affordable housing has severely hurt housing markets, specifically impacting first-time home buyers. In May, REALTORS® met with law makers in DC and in June Lawrence Yun testified before congressional committees as part of NAR's push to help grow the affordable housing supply. Bart spoke on the REALTOR® Relief Fund, which has helped 3 million families across the country this year, and encouraged North Dakota to create a culture of giving to RRF in the same way the members give to RPAC. He then thanked North Dakota for being such a supportive and welcoming state during his time as RVP.

NDAR Election of 2023 Officers and Installation:

President – Kevin Fisher, Park Co., REALTORS®, Fargo-Moorhead; President Elect – Nick Olson, Coldwell Banker Element Realty, Fargo-Moorhead; Vice President – Jamie McLean, Integra Realty Group, Bismarck-Mandan; and Director at Large – Sharon Lunski, BHHS Family Realty, Grand Forks

State REALTOR® of the Year: Tricia Schlosser, Century 21 Morrison, Bismarck-Mandan

Dakotas RRC Officers 2023:

President – Angie Uttecht, Ace Realty LLC, Huron, SD; Finance Leader/Vice President – Brenda Foster, Bianco Realty, Bismarck ND; Membership Leader – Michelle Maloney, Maloney Real Estate, Vermillion, SD; Education Leader – TBD & Immediate Past President – Kimmy Efta, RE/MAX Grand, Grand Forks, ND.

2022 Dakotas CRS of the Year Award: Brenda Foster, Bianco Realty, Bismarck ND

2022 Good Neighbor Award: Kyle Olson, Keller Williams Inspire Realty, Fargo-Moorhead

Omega Tau Rho Awards: For serving as the 2022 Dakotas RRC President, Kimmy Efta, RE/MAX Grand, Grand Forks and the 2022 NDAR President – Shawn Ostlie, Archer Real Estate Services, Fargo-Moorhead.

To view all 2022 Dakotas Convention photos visit our Dropbox: 2022 Convention Dropbox folder



Amber Carlton & Sarah Caldwell



Awards Banquet



Education



Casino Night was a Blast!



Art Party!



Attendees Make it Great



NDAR's 2022
REALTOR® of the
Year award winner
Tricia



Golf at Hawktree





Thank You

2022 Major Investors

Golden R



Daryl Braham
Fargo-Moorhead

Golden R



Larry Louser
Minot

Golden R



Scott Louser
Minot

Crystal R



Darcy Fettig
Bismarck-Mandan

Crystal R



Kevin Fisher
Fargo-Moorhead

Crystal R



Amy Hullet
Bismarck-Mandan

Crystal R



Judy Maslowski
Bismarck-Mandan

Crystal R



Trica Schlosser
Bismarck-Mandan

Crystal R



Mary Shelkey
Bismarck-Mandan



Maureen Bartelt
Fargo-Moorhead



Jill Beck
North Dakota



Terri Benson-Holmstrom
Bismarck-Mandan



John Boschee
Fargo-Moorhead



Jeff Botnen
Fargo-Moorhead



Scott Breidenbach
Fargo-Moorhead



Poonam Budhiraja
Fargo-Moorhead



JoAnn Callahan
Williston



Jil Carlson
Fargo-Moorhead



Amber Carlton
Fargo-Moorhead



Shane Cullen
Fargo-Moorhead



Tate Cymbaluk
Williston



Roger Cymbaluk
Williston



Jodi Danzl
Gand Forks



Shirley Dukart
Badlands



Kristin Eisenzimmir
Bismarck-Mandan

Contributions to RPAC are not deductible for federal income tax purposes. Contributions are voluntary and are used for political purposes. You may refuse to contribute without reprisal. 70% of each contribution is used by your state PAC to support state and local political candidates; 30% is sent to National RPAC to support federal candidates and is charged against your limits under 52 U.S.C. 30116.





Thank You

2022 Major Investors



Chris Feickert
Fargo-Moorhead



Arlin Fisher
Fargo-Moorhead



Austin Fisher
Fargo-Moorhead



Melissa Gillund
Fargo-Moorhead



Michael Gillund
Fargo-Moorhead



Cindy Harvey
Minot



Karin Haskell
Bismarck-Mandan



Marc Hedlund
Fargo-Moorhead



DeDe Heller
Fargo-Moorhead



Heidi Hilzendeger
Bismarck-Mandan



Peggy Isakson
Fargo-Moorhead



Marti Kaiser
Fargo-Moorhead



Daryl Kerzman
Bismarck-Mandan



Jill Lee
Williston



Tyrone Leslie
Fargo-Moorhead



Steve Lunde
Fargo-Moorhead



Sharon Lunski
Grand Forks



Vicky Matson
Fargo-Moorhead



Jamie McLean
Bismarck-Mandan



Shanda Morgan
Bismarck-Mandan



Kari Myhre
Fargo-Moorhead



Desri Neether
Bismarck-Mandan



Nick Olson
Fargo-Moorhead



Kyle Olson
Fargo-Moorhead



Shawn Ostlie
Fargo-Moorhead

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Thank You

2022 Major Investors



Gloria Palm Connor
Fargo-Moorhead



Todd Randall
Fargo-Moorhead



Vicki Reller
Bismarck-Mandan



Jeff Shipley
Fargo-Moorhead



Mary Splichal
Bismarck-Mandan



Jennifer Sturlaugson
Fargo-Moorhead



Mike Swartz
Jamestown



Vivian Thirgelstad
Fargo-Moorhead



Jodi Tollefson
Fargo-Moorhead



Ninetta Wandler
Bismarck-Mandan



Jeff White
Bismarck-Mandan



LuAnn White
Fargo-Moorhead



Tammi Winbauer
Bismarck-Mandan



North Dakota Association of REALTORS®



Bismarck-Mandan Board of REALTORS®



**Fargo-Moorhead Area Association
of REALTORS®**



Minot Board of REALTORS®

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RASE

REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.

REWRITING THE REALTOR® PLAYBOOK

CONVENTION OF THE DAKOTAS

2023 Convention of the Dakotas online registration:
https://whova.com/portal/registration/rrpco_202309/

NDAR

North Dakota Association of REALTORS®

Calendar of Events

2023

Updated 11/30/22

2023

Feb 15-16	NDAR BOD & Cmte Meetings,	Bismarck, ND
Feb 15	Legislative Social,	Sixteen 03 Main Events, Bismarck ND
Feb 23	TrustFunds Webinar	2 Webinars
Mar 17-20	AE Institute,	Seattle, WA
May 6-11	REALTORS® Legislative Mtgs.,	Washington, DC
June 21-22	State AE Mtg.,	TBD
Aug 14-15	Leadership Summit,	Chicago, IL
Sept 13-15	REALTOR® Convention of the Dakotas,	Sioux Falls, SD
Sept 23	TrustFunds Webinar	2 Webinars
Nov 12-17	NAR Convention,	Las Vegas, NV

January						
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Benchmark Mortgage
Cutco Closing Gifts
Dacotah Bank
Dickinson Area Chamber
Dickinson - Assessors Office
Gate City Bank
Guild Mortgage
Kirkwood Bank & Trust
ND Guaranty & Title
ND Housing Finance Agency
Patriot Home Inspections
Prairie Marketing Association
Stark County Development
U.S. Bank

Bismarck, Mandan

America's Home Loans
Arvig
Assure Home Mortgage
Baymont Inn & Ramada
BenchMark Mortgage
Bismarck Mandan Chamber EDC
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Bismarck Title Co/Morton Co Title
Bismarck Tribune
BNC National Bank
Bravera
Bremer Bank
Capital Credit Union
Chapman & Chapman P.C.
Choice Bank Home Loans
Dakota Community Bank & Trust
Diversity Homes
eLending Now
Fairway Independent Mortgage
First Community Credit Union
First International Bank & Trust
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The Real Estate Magazine
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Superior Insurance Agency
Vue Credit Union
Wells Fargo Home Mortgage

Fargo Moorhead

A-Team Inspections
Alerus Mortgage
American Federal Bank
Arvig Media
Barnesville Economic Dev.
Bell Bank of Fargo
BenchMark Mortgage
Border Bank
Brady Martz & Associates, P.C.
Bremer Mortgage
Brookstone Property
Capital Credit Union
Cass County Abstract
Cass Co. Director of Equalization
Chapman & Chapman
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City of Moorhead
City of West Fargo
City of Hawley
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First International Bank & Trust
First Western Bank & Trust
FM Title
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Gate City Bank
Great North Insurance Services
Harwood State Bank
Heritage Homes
Home Equity Partner
Home Warranty of the Midwest

Homes HQ
Hommati.com
Horizon Inspections, LLC
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Lake Agassiz Habitat ReStore
Magnifi Financial Credit Union
Maxfield Research & Consulting
Mountain State Financial
ND Housing Finance Agency
NEXA Mortgage
Nordic Home Inspections
Northern Title
Northwestern Bank NA
OnPoint Insurance Services
Park Mortgage
Peoples Home Equity Mortgage
Plains Title, LLC
RD Training Systems
Ramsey National Bank
Rebuilding Together F-M
Red River Home Inspectors
Regency Title, Inc.
River Cities Home Inspection
Robin Swanson Insurance
Service Master by Moline
Simple Website Creations
Starion Bank
Superior Insurance Agency
The Daily Dose
The Title Company
The Title Team
Thomsen Homes
Town & Country Credit Union
Tri State Inspection
TCI Insurance
TRN Abstract
U.S. Bank
United Savings Credit Union
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VISION Bank
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Alerus
American Family - DJ Colter
American Federal
Bank Forward
BenchMark Mortgage
Blue Door Home Inspections
Bremer Bank
Choice Financial
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Farmers Union Insurance
First Class Mortgage
First Community Credit Union
First International Bank & Trust
Frandsen Bank & Trust
Forx Builders
Gate City Bank
Grand Forks Abstract
Grand Forks City Assessor
Huntington Bank
Insurance Brokers of MN
Koda Bank
National Property Inspections
NextStep Home Inspection
ND Housing Finance Agency
North Star Inspection
Northern River Home Inspection
Priority Title
ProTech Home Inspection
Reliable Home Services
Sunrise Home Inspection
Summit Mortgage Corp.
United Valley Bank
U.S. Bank
Vilandre's
Wells Fargo
Wintrust Mortgage

Jamestown

Bank Forward
Dacotah Bank
Fairway Independent Mortgage
First Choice Home Inspection
First Community Credit Union
Gate City Bank
Ostlie Insurance
Quality Title
Stutsman Title
The Jamestown Sun
Unison

Williston

701 Title
American State Bank
Benchmark Mortgage
Dakota Appraisal & Consulting
Eye Spy Inspections, LLC
Fairway Mortgage
Farm Credit Services of ND
First State Bank & Trust
Gate City Bank
Loan Depot
Major Mortgage
Mark Thelen Appraisal
Mendez Appraisals
ND Housing Finance Agency
ND Guaranty & Title
Nortana Property Inspections
Unify Home Lending
U.S. Bank
Western Coop Credit Union
Williams County Abstract
Williams County Assessors

Minot

Allstate Insurance - Kim Albert
Agency
Aerial View Photography
Benchmark Mortgage
Benjamin Kramer
Bertsch Home Inspection
Bremer Bank
Central Home Inspections
Dacotah Bank
eLending Now
Elite Property Inspection, LLC
Farmers Union Insurance
Farmers Union Ins. Ressler, Sipma, Buechler
First International Bank & Trust
First Western Bank
Gate City Bank
Guaranteed Rate
Integrity Outdoor Living
Mountain State Financial
Minot Commercial Appraisal, LLC
ND Guaranty & Title
ND Housing Finance Agency
Primary Residential Mortgage
Town & Country Credit Union
United Community Bank
Venable Enterprises
Ward Title
Wells Fargo



Save These Dates!

2023 NDAR February Meetings

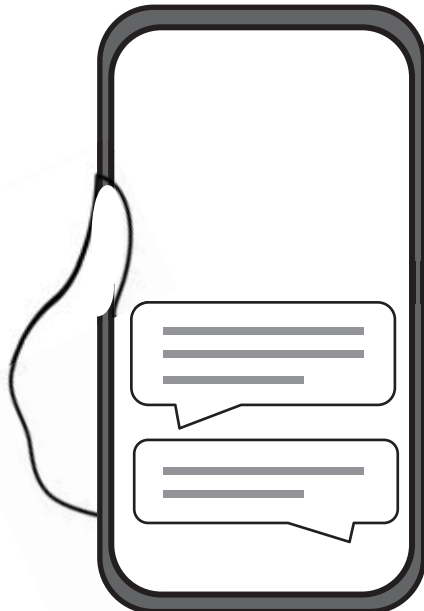
NDAR Board of Directors & Committee Meetings:

February 15 & 16, 2023 – Marriott Courtyard North / Bismarck
(Committee Meetings on the 15th & Board of Directors on the 16th)

Legislative Impact Day & Evening Social – February 15, 2023
(Evening Social with Legislators at Sixteen03 Main Events, Bismarck)

More information & details will be available soon!

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Fax: (701) 483-9855



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