

STATE NEWS



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Convention Reminder

The 2007 REALTORS® Conference & Expo In Las Vegas

There are NO LIMITS to what you can gain at the 2007 REALTORS® Conference & Expo, November 13-16 in Las Vegas, Nevada. With hundreds of programs, networking opportunities, cutting edge technology, and more, you can customize your Conference & Expo experience to your needs and interests. Grow professionally and personally while gaining inspiration to be your very best. It's the 2007 Conference & Expo, and what happens here, helps you everywhere! Featured guests will include Bill Cosby and concert by James Taylor [click here](#).

A New Hub for Young Real Estate Professionals

Young professional members (born between 1968 and 1989) are encouraged to get involved in REALTOR® Magazine's new Young Professionals Network. [At the new YPN Web site](#), young professionals can submit an online membership form to get connected to news on upcoming events, networking opportunities, NAR leadership opportunities, and rookie business tools. Membership is free. Visitors to the site will also get a sneak peek of the upcoming YPN kickoff party, 8-10 p.m. on Nov. 13, during the 2007 REALTORS® Conference & Expo in Las Vegas. The reception will include free drinks and appetizers and a chance to mingle with other young professionals. Space is limited so those who are interested in attending must RSVP in advance.

Committee/Task Force Rosters

We are in the final stages of completing our Committee and Taskforce rosters but waiting for a few local board chairs before we can finalize. Please review and note the committees that are meeting on October 23 are Education, Membership, RPAC Trustees and RPAC Fundraising. For committee rosters [click here](#).

Rookie Course

On October 23, the "Rookie Course" will be held in conjunction with the NDAR Fall Meetings and REALTOR® Summit. It is open to any new REALTOR® members since 2005 and is approved for three hours of CE by the ND Real Estate Commission. The course is free to these members and will cover agency, professionalism (to include liability issues, appearance, proper notifications and safety) and what it means to be a REALTOR®. All Rookie's are also encouraged to participate in the REALTOR® Summit to be held in the afternoon and following morning. For more info, please [click here](#).

REALTOR® Summit

Please plan to join NDAR at the REALTOR® Summit on October 23-24. The program will start off with lunch and a speaker on "team work" to be followed by a session on parliamentary procedures and how to run a meeting. A Panel of Past Presidents will then speak on their leadership experiences and the day will end with two technology sessions focusing on website design, Search Engine Optimism (SEO), posting photos and videos and technology tips. Wednesday you will hear from three NAR Leaders, EVP Dale Stanton, Senior Vice President of Human Resources, Doug Hinderer and Senior Vice President of Communications, Frank Sibley. The trio will give updates on NAR's Strategic Plan, Second Century Initiatives, Volunteer/Staff Working Relations and the Public Awareness Campaign. NDAR Legal Council will give a summary of the most often asked questions from the Legal Hotline followed up by a working lunch with a panel of Real Estate Commissioners. The Summit has been submitted to the ND Real Estate Commission for 4 hours of Continuing Education Credit. Please note that early registration deadline is October 15. Please [click here](#) for registration information.

December Education

Eleven hours of Education will be available on December 12-13 in Bismarck. On December 12 the two topics will be Risk Reduction and Contract Law and both courses meet the mandatory topic requirement. December 13 will be a two hour session on identity theft and Code of Ethics Course. Flyers will be ready in the next few weeks – watch your email or contact NDAR for further information.

Re-up Needed for Do Not Call List

Phone numbers will begin to drop off the national Do Not Call List. The Federal Trade Commission, which oversees the lists, says there is a simple fix. But some lawmakers think it is a hassle to expect people to re-register.

Expiration Date: Numbers placed on the registry, begun in June 2003, are valid for five years. For the millions of people who signed onto the list in its early days, their numbers will automatically drop off beginning in June if they do not enroll again.

Click or call to Re-enlist: People can register their home and cell phone numbers or file complaints at www.donotcall.gov or by calling 1-888-382-1222. The registry prohibits telemarketers from calling phone numbers on the list.

The Exceptions: Organizations engaged in charitable, political or survey work are exempt. Companies that have an established business relationship with a customer also may call for up to 18 months after the last purchase, payment or delivery.

REALTOR® Convention of the Dakotas Update:

September 12-14 marked the 35th anniversary of a joint convention between the two Dakotas.

Highlights of the Convention: [click here](#)

Election of Officers: President – **Tate Cymbaluk**, Basin Brokers, Williston

President Elect – **Dave Lanpher**, Park Co. REALTORS®, Fargo

Vice President – **Rita Schuster**, Greenberg Realty, Grand Forks

State REALTOR® of the Year: **Shirley Dukart**, Home and Land Co., Dickinson

CRS of the Year for the Dakota CRS Chapter: **Diana Zietz**, Continental RE, Dickinson

Superior Service Award from Dakota CRS Chapter: **Muriel Hurt**, American West RE, Dickinson

Omega Tau Rho Awards: CRS Chapter President, **Diana Zietz**, Continental RE, Dickinson and REALTOR®

Emeritus: **Jim Fay**, Amerland Co., Inc.; **Chuck Helmstetter**, PRG Home Sale; **Dick Hentges**, Hentges

Company; **Bob Kiefert**, Amerland Co., Inc.; **Laurice Loberg**, Loberg Realty Inc. and **Dennis Olson**, CB/1st Realty Encore all from Fargo.

The Minot BOR also did an entertaining promotion for the Sept. 17-19, 2008 Convention (note that it is a week later than normal) and had 145 pre-registrations. Winning the I-pod was **Ninetta Wandler**, Everett RE, Dickinson. Congratulations to the Minot BOR on a great number for pre-registrations and to Ninetta. For pre-registration form and info please [click here](#).

Many enjoyed the ROTY lunch speaker, Don Meyer, Northern State University Head Coach and attached are some of his notes from that speech. He focused on leadership and being a team and fit it in to many facets of life. [click here](#)

e-Pro Certification Course

Reach the affluent and rapidly growing consumer group who will appreciate your interest and ability in using the Internet. These consumers will recognize that a REALTOR® who is e-PRO certified will provide them with the latest techniques and services for their home buying and selling needs. Join this elite community of tech savvy real estate professionals by [clicking here](#). This course is approved for 20 hours of Continuing Education credit for ND licensees.

GRI 1 & 2 (Prosource) Scheduled

This course is scheduled for March 3-6, 2008 in Fargo at O'Kellys. Watch this newsletter or www.ndrealtors.com for more info.

Submit Your Photo for NAR's Centennial Celebration

REALTORS® are invited to become part of history by submitting a photo of themselves for a new campaign, "The Face of Real Estate for 100 Years," in recognition of NAR's upcoming centennial year in 2008. The campaign will include a mosaic of REALTOR® faces arranged to represent the REALTOR® "R" membership mark. All members and association staff are encouraged to contribute their photos. To participate, [submit your photo online](#). Guidelines and photo requirements are provided on the Web site. Photos also will be taken at the NAR booth (#2633) during the [2007 REALTORS® Conference & Expo in Las Vegas](#).

Call The Free Technology Helpline

Your North Dakota Association of REALTORS® wants to help you solve your technology problems with our FREE Technology Helpline. Instant and live help is available to you Monday through Friday from 9 a.m. to 5 p.m. by calling the North Dakota Association of REALTORS® Technology Helpline Toll-free at 1-866-432-3029. Whether you need it once a month, or once an hour, call our friendly experts when you experience technical difficulties.

Technology Tip

How To Add a Contact to Your Address Book in Outlook 2000

Outlook 2000 does not automatically add addresses to your contact list. When you receive an e-mail from someone who you want to add to your Contact List, do the following:

1. Open the e-mail message
2. Right-click on the e-mail address that you want to add to your Contact List
3. Select **Add to Contacts**

Outlook Express can be set up to automatically put an address in your Contact List when you Reply to a mail message.

1. Under the **Tools** menu, click **Options**
2. Click **Send**

Mark Your Calendar for...

- ❖ October 23-24 - REALTOR® Summit & Rookie Course, Seven Seas Inn, Mandan [click here](#)
- ❖ November 13-16 - NAR Convention, Las Vegas [click here](#)
- ❖ December 12-13 - Year-End CE Seminar, Ramkota, Bismarck
- ❖ Check www.ndrealtors.com for more events and updates!