



North Dakota Association of REALTORS®

318 West Apollo Avenue – Bismarck, ND 58503-1404
Phone: 701-355-1010 or 800-279-2361 – Fax: 866-665-1011

www.ndrealtors.com info@ndrealtors.com

2011

BOARD OF DIRECTORS

PRESIDENT

Daryl Braham, CRB, GRI

PRESIDENT ELECT

Diana Zietz, ABR, CRS, GRI, SFR

VICE PRESIDENT

Scott Breidenbach, GRI

DIRECTOR AT LARGE

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PAST PRESIDENT

Rita Schuster, ABR, CRS, GRI, SFR

NATIONAL DIRECTORS

Dewey Uhlir, ABR, CRS, GRI

Dave Lanpher, ABR, CRS, ePRO, GRI

REGIONAL VICE PRESIDENT

Lynn Leegard, GRI

LOCAL BOARD REPS

Badlands:

Susie Lefor, GRI

Bismarck-Mandan:

Lynnell Strothman, CRS, GRI

Dennis Kaiser, GRI

Doug Schonert, GRI

Fargo-Moorhead:

LuAnn White, ABR, CRS

Todd Anhorn

Peggy Isakson, ABR, CRS

Bob Lee, ePRO, GRI, SFR

Steve Lunde, CRS

Vivian Thingelstad

Grand Forks:

Jim Dunavan, CRS, GRI

Laurel Haake

Jamestown:

Mike Swartz

Minot:

Marsha Mugaas, ABR, CRS, ePRO, GRI, SFR

Cindy Harvey, ABR, ePRO

Wahpeton-Breckenridge:

Steve Diederick, CRS, GRI

Williston:

Kim Visser, SFR

EXECUTIVE VICE PRESIDENT

Jill Beck

Jill@ndrealtors.com

EXECUTIVE ASSISTANT

Moni Krantz

Moni@ndrealtors.com

GOVERNMENT AFFAIRS DIRECTOR

Claus Lembke

Claus@ndrealtors.com

ADMINISTRATIVE ASSISTANT

Suzanne Wetz

Suzanne@ndrealtors.com



Minutes

RPAC Fundraising

February 8, 2011

Present: Sally McCravey, Scott Breidenbach, Cindy Harvey, Shirley Dukart, Suzy Shook, Ron Volk, Kevin Fisher, Valerie Fiske, Peggy Isakson, Bob Lee, Connie Osowski, Larry Louser, Shelly Zach (for Steve Diederick), Tate Cymbaluk

Absent: Greg Larson, DeAnne Mason, Mavis Winkels, Jerry Youngberg

Guests: Guy Miller, Jared Miller, Daryl Braham, Dave Branson, Nancy Deichert, Marsha Mugaas, Mike Gergen, John Colter, Rita Schuster, Dewey Uhlir, Christ Polychron, Steve Lunde, Dennis Kaiser, Amy Hullet

Staff: Jill Beck, Moni Krantz

Chair Sally McCravey called the meeting to order and introductions were made.

Minutes from October 6, 2010 were approved as presented. (M/S/C)

2010 and 2011 Stats were reviewed.

State Awards for 2010 for Per Capita and Percent of Participation were presented.

Highest Percentage of Participation

- | | |
|---------------------------------------|-----|
| 1. Bismarck Mandan Board of REALTORS® | 76% |
| 2. Badlands Board of REALTORS® | 73% |
| 3. Minot Board of REALTORS® | 72% |

Per Capita

- | | |
|---------------------------------|---------|
| 1. Minot Board of REALTORS® | \$90.77 |
| 2. Badlands Board of REALTORS® | \$83.87 |
| 3. Jamestown Board of REALTORS® | \$68.18 |

President Daryl Braham addressed the RPAC national goals. (19 Major Donors, 4 President's Circle, 37% participation)

Christ Polychron, 2015 NAR President, thanked group for wonderful RPAC and REALTORS® Political Involvement Committee (RPIC) participation and spoke to the group about the importance of these programs.

Larry Louser, NAR Major Donor Council Rep for ND, made a challenge to other states that ND will make 400% of national goal.

Local success stories were shared.

Our focus in 2011 is **"It's All About YOU"**, the member. Our goals are to:

- improve communication to and from the Association to you
- develop innovative services and support in technology for you
- increase the efficiency of the business of the Association and for your business

Ron Volk, RPIC & Broker Involvement Council Rep for ND, reported on the meetings held in Washington, DC. The biggest issues were focused on being on top of calls for action and that this will be an important congressional session.

Larry Louser promoted Jane Saunders' webinars and noted that Montana has placed a challenge to beat ND in the race for the 2011 President's Cup.

Staff will add all committee members' names to the list to receive the webinar announcements.

Discussion was held to make all members aware of federal regulations for investment reporting.

- In the form of a check drawn on a personal (as opposed to corporate) account;
- In the form of a check drawn on a partnership account (providing the partnership does not hold contracts with the federal government);
- In the form of cash, but not exceeding \$100;
- In the form of a credit card contribution (providing the state RPAC is set up to collect and administer a procedure for processing credit card contributions).

Staff and leadership will work on the reporting format to keep all information the same for locals and state.

Discussion was held regarding President's Circle. Major Donors give an additional \$2,000 to direct to federal candidates of their choice.

A motion was made to recommend to Board of Directors start a \$500 recognition level for donations – President's Club. (M/S/C)

Discussion was started regarding the payment/installment plan for Major Donors. This will be added to the next agenda (including major donor pages).

NDAR Leadership has issued a challenge to all committees for 100% participation in RPAC. The focus is that ALL members of every committee give at least the \$30 per member goal. Leaders in the Association need to set the example and that will in turn help achieve the state goal of 75% participation overall.

The meeting was adjourned.

Respectfully submitted,

Moni Krantz, Executive Assistant