



North Dakota Association of REALTORS®

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Minutes
Professional Development
February 4, 2013
Seven Seas, Mandan

Present: Linda Hixson Maixner, Jodi Danzl, Patsy Dombovy, Mary Goroski, Amy Hullet, Cindy Harvey, Sue Heth, Judy Hoskin, Ninetta Wandler, Vicky Matson, Vicki Roller, Lynnell Strothman, Kathy Hammer

Absent: Linda Bunde, Diane Duchscher, Dennis Kaiser, Theresa Halvorson, Lorrie Nantt, Rita Schuster, Dawn Lahlum,

Guests: Kassie Gorder, Barb Lupo, Bob Lee, Kevin Fisher, Dewey Uhler, Pat Jergenson, Nancy Deichert, Scott Breidenbach, Gail Flom, Laurel Haake, John Colter, Al Havig, LuAnn White, Todd Randall, Judy Gehrke, Connie Osowski, David Blumkin, Jeff Shipley

Staff: Jill Beck, Suzanne Wetz

Chair Lynnell called the meeting to order and introductions were done.

Minutes from the November 28, 2012 meeting were approved. **M/S/C**

December Education Update – Suzanne reported that there were a total of 331 people that attended the December education classes. It's More Than Words had 150 attendees, Code of Ethics had 76, and Closing Killers had 105.

2013 Course Discussion

- CRS – Badlands

The proposal from the Badlands board was reviewed. They are proposing to have a one-day CRS course on October 17th. Ninetta will work on getting a block of rooms for the meeting. Split would be 80% state/20% local.

- REBAC/RPR Task Force Update

Linda Bunde was not present for the meeting. Suzanne read the email she sent to the committee.

Discussion was had about bringing a CRB course to North Dakota. **M/S/C** to bring a CRB course and Patsy Dombovy will work with a taskforce to look into the details.

- Broker Course

The course would be open to everyone and it would be more driven to the broker.

- Spring Caravan

A tentative schedule was attached for the committee to review.

December Education – Suzanne announced that the 2013 December education will be on December 4 and 5 at the Ramkota in Bismarck.

GRI Program Update – We are still working with MN to see what they come up with. We are not the only state that is looking for the program. We will keep the committee informed.



Discuss Recommendation for Mandatory topic to ND RE Commission – The commission has a meeting in March and staff will forward on any suggestions to them. Suggestions were:

- Filling out forms
- Communication
- Agency disclosure forms
- General class on state law
- Do a Chapter 2 to “It’s More Than Words”
- Advertising rules and Social Media
- REALTOR/Appraiser/Lender combined course
- Safety

The committee also discussed having an option of choosing between several topics for required courses.

Other Business

Possible Appraisal course – A flyer was attached from the Appraisal class that was held back in December. The committee discussed possibly doing it around the state.

Safety Education – The committee also discussed bringing a safety course to the local boards. An idea was brought up to maybe do it in partnership with the ND Safety Counsel. NAR also has a Safety Awareness week, so maybe tie into that week. Dewey Uhlir has volunteered to help with this.

Nancy Deichert, AE from the Bismarck Mandan Board of REALTORS® reminded everyone about their 3-day course of Technology CE in March.

The meeting was adjourned.

Respectfully submitted,

Suzanne R. Wetz