



# North Dakota Association of REALTORS®

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## Professional Development

October 6, 2010

**Present:** Amy Hullet, Wade Williamson, Diane Duchscher, Linda Hixson-Maixner, Mary Splichal, Arlene Volk, Dave Branson, DeAnne Mason, Cat Yokom, Mavis Winkels, Denise Messmer, Marsha Mugaas, Donna Keogh

**Absent:** Chery Bourdeau, Daryl Braham, Linda Bunde, Karen Burau, Patsy Dombovy, Doris Hill, Cindi Kouba, Diann Loper, Michael McAllister, Lorrie Nantt, Paula Polasky, Suzy Shook, Ninetta Wandler

**Staff:** Moni Krantz

Chair Elect Amy Hullet called the meeting to order and members were introduced.

Minutes from June 8, 2010 were approved as presented. (M/S/C)

Staff gave an update on the following courses:

- CRS 201: Listing Strategies – October 18-19, 2010 in Bismarck. There are currently about 20 people registered. This is co-sponsored with the Bismarck Mandan Board.
- Local Co-ops – Fargo is hosting Agency in the 21<sup>st</sup> Century on October 12 and Grand Forks is hosting it in November
- Social Media with Doug Devitre – November 15 in Fargo and November 16 in Mandan. Flyers are being sent to local boards for distribution to all members.
- December 1-2 – Flyers will be coming out soon. Three classes will be offered including the mandatory Agency class with Casey Chapman.
- GRI 3 & 4 – Spring 2011 – Staff is waiting to hear back from Kaplan to finalize the dates but they will be split with two weeks between each 2-day course.

Discussion was held about whether or not to hold the ABR courses in a rotation or just have the state hold the courses. Questions regarding hosting the electives and the core courses came up and also other designation courses.

A motion was made to send out a survey to members to find out their interest in ABR and other designation courses (possibly CRS, SRS). The estimated costs for the courses should be included. Staff and committee leadership will make the determination if and which course(s) will be held. (M/S/C)

Discussion was held regarding the possibility of mandatory broker education. A Task Force was created to investigate options and report back at the February meeting. Members are: Dave Branson (Chair), Lyn Dwyer, Chery Bourdeau,



Diane Duchscher, and Pat Jergenson from the Real Estate Commission offered to be a resource for the group.

The challenge for 100% RPAC participation from all committees is very close to being complete.

Pat Jergenson, Executive Director for the Real Estate Commission, noted that the mandatory education topic for 2011 license renewal will be decided at the next Commission meeting. It could possibly be set with several topics to choose from similarly to how it was done previously (example: 3 hours from any of 3 or 4 topics) rather than one specific course.

The meeting was adjourned.

Respectfully submitted,

Moni Krantz, Executive Assistant