



# North Dakota Association of REALTORS®

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**2007-2008**

## BOARD OF DIRECTORS

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Tate Cymbaluk

*PRESIDENT ELECT*

Dave Lanpher, ABR, ePRO, GRI, QSC

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Diana Zietz, ABR, CRS, GRI

*Bismarck-Mandan:*

Doug Schonert, GRI

Mary Splichal, CRS, GRI

Vicki Roller, CRS, GRI

John VanMiddlesworth, GRI

*Fargo-Moorhead:*

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Scott Breidenbach, GRI

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Mark Mason, ABR, CRS, GRI

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Patsy Dombovy-Vasquez

Cindi Kouba, CRS, GRI

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Diann Loper

*Minot:*

Carrie Montoya

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*Wahpeton-Breckenridge:*

Kathy Hammer, CRS, GRI

*Williston:*

Craig McIvor

*EXECUTIVE VICE PRESIDENT*

Jill Beck

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Minutes

07-08 Board of Directors Meeting

September 13, 2007

State Convention

Ramada Inn, Aberdeen, SD

**Present:** Tate Cymbaluk, Dave Lanpher, Rita Schuster, Joe Frenzel, Scott Louser, Perry Weekes, Diane Duchscher, Doug Schonert, Vicki Roller, Mary Splichal, John VanMiddlesworth, Brenda Martinson, Scott Breidenbach, Daryl Braham, Lyn Dwyer, Mark Mason, Stephanie Sarabakhsh, Patsy Dombovy-Vasquez, Cindi Kouba, Diann Loper, Carrie Montoya, Judy Hoskin (for Flint Forsberg), Kathy Hammer, Craig McIvor

**Absent:** (none)

**Guests:** Dewey Uhlir, Mike McEown, John Colter, Judy Gehrke, Nancy Deichert, Simone Sandberg, Jerry Ahlvers, Dave Flohr, Mike Anderson, Sharon Lunski, Carol Simenson, Dennis Kaiser, Arnie Kosobud, Jim Isaak, Candace Christianson, Pat Gagnon, Jerry Schlosser, Sally Abernethy, Doris Hoff, Eugene Weekes, Ed Knuth, Shirley Dukart, Rebecca Thorpe, Duane Schwab, Ninetta Wandler, Scot Nething, Marla Seiler, Naomi Rossow, Diane Duchscher, Shawn Horn, Linda Bunde, Bill Schlosser, Kay Schlosser, Kari Myhre, Muriel Hurt, Dallas Kuntz, Greg Duchscher, Jim Dunavan, Laurel Haake, Sandi Frenzel, Jim Vagneur, Bob Freeberg, Steve Diederick, Kris Sheridan, Betty Wieland, Kim Visser, Randy Schwartz, Amy Burkel, Amy Hanson, DJ Greenberg, Shirley Anderson, Danny Weigand, Betty Weigand, Sharon Langehaug, Weezie Potter, Connie Osowski, DeAnne Mason, Daniel Wagner, Clair Watne, Donna Keogh, Steve Schwab, Dave Hoerner, Al Jaeger, Shirley Moen, Vicky Matson, Steve Lunde, Candice Dempsey, Burnetta Fagerland

**Staff:** Jill Beck, Moni Krantz, Claus Lembke

President Tate Cymbaluk called the meeting to order. Introductions of new Presidents and Board Reps were made.

- Goals from the May 2-3, 2007 Leadership Retreat were reviewed and adopted as presented. (M/S/C)

Education:

- Submit more clear direction to Real Estate Commission for CE requirements
- Include Agency, Risk Reduction
- Contract Law (focus on addendums, purchase agreements) and Offer Shopping
- Rookie Course
- Offer free CE to members as part of dues (one of mandated classes)

- Same instructors, same topics – fresh voices
- CMAs, different topics (Judy Scully on E & O Insurance in FMAAR & GFBOR), How Technology Affects Your Business (possibly CRS course, Saul Klein, Mike Barnett, ProSource instructor)
- GRI program – new program, online
- MN reciprocity (ongoing)
- Change Committee name to Professional Development

#### Membership:

- 1<sup>st</sup> committee meeting, have committee members understand what needs to be done to get info out to members
- ROTY, Nominating, Pro Standards as stand-alone committees not report to Membership (Pro Standards with Grievance)
- Technology Task Force staying with Membership
- Get Tech TF active and revamp purpose
- Set 3 measurable goals for 07-08
- Provide information pushed to locals (not them coming to get it) How to push and what to push (NAR good model)
- Local membership committee visit local offices
- Blog
- Send out minutes following meetings to get info to locals

#### Nominating:

- Redevelop role of committee to possibly include state staff; look at group of candidates, decide who would be best to serve & recommend one person for one position with others qualified to run
- Follow NAR's concept
- President Elect to Chair so no conflict of running for an office?

#### Political Affairs:

- Better member involvement, more participation (GetActive)
  - RPAC Fundraising connect (make members aware of where the dollars go, how they make a difference)
  - Get to know local Legislators, City & County elected officials, and issues that affect REALTORS<sup>®</sup>
  - Interaction with brokers for RPAC Fundraising
  - Letter/newsletter article/info to each member for awareness, issues, what's been accomplished
  - Encourage 4 major boards to set up with GetActive program (staff to follow up)
  - Government Affairs Director (GAD) proposal
  - Friday conference calls during session continue
  - For those that testify, each person speak on only one topic
  - Monitor Maine issue of Open MLS
2. The proposed Budget for 2007-08 was reviewed by Jill Beck. After review it was moved for approval as presented. (M/S/C)
  3. Andy Mahowald, Watertown, SD, requested NDAR's support for his Regional Vice President candidacy for 2010. (M/S/C)
  4. Discussion was held regarding the REALTOR<sup>®</sup> Building mortgage pay-off. It was moved to pay of NDAR's portion of the mortgage in November, 2007. (M/S/C)

5. The 2007-08 Committee Chairs were introduced. Daryl Braham, Membership Chair, requested a change to the structure of committees, as discussed at the Leadership Retreat, where Nominating, Professional Standards, and REALTOR<sup>®</sup> of the Year Committees will report directly to the Board of Directors instead of to the Membership Committee. (M/S/C)
6. President Tate Cymbaluk requested a re-appointment of John VanMiddlesworth to the Executive Committee as the Director At Large. (M/S/C)
7. An announcement of the REALTOR<sup>®</sup> Summit was made. It will be held October 23-24, at the Seven Seas in Mandan. A Rookie Course will be held for new members since 2005.
8. The leadership calendar was reviewed.
9. The Nominating Committee requested a Task Force to revamp the process and make up of the Committee. (M/S/C)
10. Roger Cymbaluk extended an invitation to the Real Estate Commission's next meeting October 24 in Bismarck.
11. The handouts from the ROTY Lunch speaker, Coach Don Meyer, will be available through NDAR.

Being no further business the meeting was adjourned.

Respectfully submitted,

Moni Krantz