



# North Dakota Association of REALTORS®

318 West Apollo Avenue – Bismarck, ND 58503-1412  
Phone: 701-355-1010 or 800-279-2361 – Fax: 701-258-7211

[www.ndrealtors.com](http://www.ndrealtors.com)  
[info@ndrealtors.com](mailto:info@ndrealtors.com)

**2005-2006**

## BOARD OF DIRECTORS

### PRESIDENT

Dewey Uhlir, ABR, CRS, GRI, RMM

### PRESIDENT ELECT

Joe Frenzel, CCIM, GRI

### VICE PRESIDENT

Tate Cymbaluk, GRI

### PAST PRESIDENT

Scott Louser, ABR, ABRM, CRB, CRS, GRI

### NATIONAL DIRECTORS

Scott Louser, ABR, ABRM, CRB, CRS, GRI  
Perry Weekes, GRI

### LOCAL BOARD REPRESENTATIVES

#### Badlands:

Diane Duchscher, ABR, CRS, GRI

#### Bismarck/Mandan:

Jerry Janz, GRI  
John VanMiddlesworth, GRI  
Doug Schonert, GRI

#### Bois de Sioux:

Shelly Zach, GRI

#### Fargo/Moorhead:

Steve Lunde, CRS, GRI  
Daryl Braham, GRI  
Lyn Dwyer, GRI, RMM  
Dave Lanpher, ABR, CRS, GRI, RMM, QSC  
Mark Mason, ABR, CRS, GRI

#### Grand Forks:

Shawn Horn, CRS, GRI  
Rita Schuster, ABR, CRS

#### Jamestown:

Candice Dempsey, GRI

#### Minot:

DeLynn Weishaar  
Judy Hoskin, GRI

#### Williston:

Nancy Hoffelt, CRS

### EXECUTIVE VICE PRESIDENT

Claus Lembke, CAE  
[Claus@ndrealtors.com](mailto:Claus@ndrealtors.com)

### ASSISTANT AE/OFFICE MANAGER

Jill Beck  
[Jill@ndrealtors.com](mailto:Jill@ndrealtors.com)

### ADMINISTRATIVE ASSISTANT

Moni Krantz  
[Moni@ndrealtors.com](mailto:Moni@ndrealtors.com)

## Minutes

### Board of Directors Meeting

April 13, 2006

Holiday Inn, Fargo ND

### Present:

Dewey Uhlir, Joe Frenzel, Tate Cymbaluk, Scott Louser, Perry Weekes, Diane Duchscher, Jerry Janz, John VanMiddlesworth, Doug Schonert, Shelly Zach, Steve Lunde, Daryl Braham, Lyn Dwyer, Dave Lanpher, Mark Mason, Shawn Horn, Rita Schuster, Diann Loper (for Candice Dempsey), Denise Vormestrand (for DeLynn Weishaar), Larry Louser (for Judy Hoskin)

### Absent:

Nancy Hoffelt

### Guests:

Rachelle Christensen, Nancy Deichert, Judy Gehrke, John Colter, Mike McEown, Pat Jergenson, Shirley Moen, Terri Folk, Mary Splichal, Don Kilander

### Staff:

Claus Lembke and Jill Beck

President Dewey Uhlir called the meeting to order.

Those in attendance introduced themselves.

Rita Schuster led in the Pledge of Allegiance and gave the invocation.

Minutes were reviewed and approved as presented. (M/S/C)

Dewey introduced NAR Political Field Representative, Terri Folk who was in attendance.

Financial Statement – Claus Lembke reviewed the financial statement and explained that everything seems on target – dues are above where we expected to be at year-end. Also expenses are higher than expected due to paying down more on the building to become equal partners with the Bismarck Mandan Board of REALTORS® and also contributing \$10,000 to the NAR Relief Fund for Katrina victims.

Staff was asked to send out packets prior to meeting for review of information.

ND Real Estate Commission Report – Pat Jergenson

License Law Books are in the mail; Jerry Youngberg, Roger Cymbaluk and Pat were recently at ARELLO meeting where business etiquette of real estate



licensees was discussed and other states commended North Dakota for requiring precicensing hours on this subject. They also discussed the banks in real estate issue and ARELLO will be submitting letter to NAR in support of their efforts. Minimum services were also a major topic discussed.

Dakota CRS Chapter: No Report

CCIM Chapter: No Report

RPIC: No Report

REALTOR® Foundation Report: Claus Lembke

Moved to go forward with the ND REALTOR® Foundation through the ND Community Foundation. (M/S) Moved to amend motion that subject to having \$10,000 to start up for the fund. After further discussion it was moved to table until after May Retreat. (M/S/C)

Local Board Reports:

Local board Presidents or their representatives gave reports on activities going on within their local board.

Committee Reports:

**Executive Committee:** Claus Lembke – committee did staff evaluations with Claus Lembke and Jill Beck; reviewed investment fund and moved to authorize President to reinvest the current John Hancock funds. (M/S/C)

Also discussed meeting held with Home Inspectors on Tuesday. Several brokers were also in attendance. Consensus was that the new law is working and nothing needs to be changed at this time.

**Education Committee:** – Mary Splichal, Vice Chair – committee reviewed upcoming caravan, staff is working with CompuTaught on doing GRI and pre-licensing classes on line. Also upcoming is the RS 202 course in Bismarck along with the December education and fair housing courses.

**Membership Services Committee:** – Denise Vormestrand, Chair

Reminded everyone about the NAR Call to Action in regards to the Small Business Health Care Plan. Convention logo and contest was discussed and moved that NDAR send a letter to SDAR stating there is not enough interest in ND in having a convention logo. (M/S/C) Newsletter Taskforce was authorized to go forward with their changes for the newsletter. (M/S/C). Life Membership application for Gene Weekes, Bismarck, was reviewed and moved for approval (M/S/C). Motion was made that NDAR purchase Realtor “R” folders for sale at cost to local boards. (M/S/C) Moved to amend motion that the cost to come out of the 2005-06 budget (M/S/C)

**Nominating Task Force:** – Scott Louser, Chair

Interviewed two qualified candidates who will be forwarded for election in September: Tate Cybaluk for Vice President and Dave Lanpher for Vice President.

**RPAC Fundraising Task Force:** – Sharon Lunski – reviewed RPAC stats report and many local boards are just starting their fundraising efforts.

**RPAC Trustees** – Larry Louser – interviewed both Senate candidates (Senator Conrad and Dwight Grotberg) for money for the Primary and voted to request for whatever money is left for Senator Conrad.

Terri Folk, NAR Field Rep also shared what NAR's 4 priorities issues are at this point: Small Business Health Care Plan, Tax Reform, Banks in Real Estate and Eminent Domain.

Larry Louser presented the Claus Lembke Political Involvement Award to Don Kilander, Fargo Moorhead Area Association of Realtors®.

Claus discussed the joint ownership of the REALTOR® Building with the Bismarck Mandan Board of REALTORS® and it was moved to sign the Deed and Common Use Agreement with the Board. (M/S/C)

Claus reviewed the NAR E & O insurance program.

Convention Bid for 2012. Joe Frenzel presented packet for the 2012 convention whereby the Badlands Board of REALTORS® would host the convention in Bismarck. Moved to approve (M/S/C)

Leadership Retreat and upcoming Leadership Calendar was discussed.

It was moved to ratify Jerry Youngberg to fill the unexpired term of Don Dietrich on the RPAC Trustees. (M/S/C).

Respectfully submitted,

Jill Beck