



North Dakota Association of REALTORS®

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www.ndrealtors.com

2005-2006

BOARD OF DIRECTORS

PRESIDENT

Dewey Uhler, ABR, CRS, GRI, RMM

PRESIDENT ELECT

Joe Frenzel, CCIM, GRI

VICE PRESIDENT

Tate Cymbaluk, GRI

PAST PRESIDENT

Scott Louser, ABR, ABRM, CRB, CRS, GRI

NATIONAL DIRECTORS

Larry Louser, ABR, ABRM, CRB, CRS, GRI
Perry Weekes, GRI

LOCAL BOARD REPRESENTATIVES

Badlands:

Diane Duchscher, ABR, CRS, GRI

Bismarck/Mandan:

Jerry Janz, GRI
John VanMiddlesworth, GRI
Doug Schonert, GRI

Bois de Sioux:

Shelly Zach, GRI

Fargo/Moorhead:

Steve Lunde, CRS, GRI
Daryl Braham, GRI
Lyn Dwyer, GRI, RMM
Dave Lanpher, ABR, CRS, GRI, RMM, QSC
Mark Mason, ABR, CRS, GRI

Grand Forks:

Shawn Horn, CRS, GRI
Rita Schuster, ABR, CRS

Jamestown:

Candice Dempsey, GRI

Minot:

Gary Olson, GRI
DeLynn Weishaar

Williston:

Nancy Hoffelt, CRS

EXECUTIVE VICE PRESIDENT

Claus Lembke, CAE
claus@ndrealtors.com

ASSISTANT AE/OFFICE MANAGER

Jill Beck
jill@ndrealtors.com

ADMINISTRATIVE ASSISTANT

Moni Krantz
moni@ndrealtors.com

Minutes

Board of Directors Meeting

October 13, 2005

Seven Seas Inn, Mandan ND

Present: Dewey Uhler, Tate Cymbaluk, Scott Louser, Larry Louser, Perry Weekes, Diane Duchscher, Jerry Janz, John VanMiddlesworth, Doug Schonert, Steve Lunde, Dave Lanpher, Daryl Braham, Lyn Dwyer, Mark Mason, Shawn Horn, Rita Schuster, Candice Dempsey, Denise Vormestrand (for Gary Olson), DeLynn Weishaar

Absent: Joe Frenzel, Shelly Zach and Nancy Hoffelt

Guests: Nancy Deichert, Judy Gehrke, John Colter, Donna Keogh, Doris Hoff, Shirley Moen, Vicki Roller, Kari Myhre, Carol Raney, Sharon Lunski, Linda Bunde, Nikki Johnson, DeAnne Mason, Pat Gagnon, Ninetta Wandler, Arnie Kosobud, Arlene Volk, Ron Volk, Ann Cichy and Pat Jergenson

Staff: Jill Beck

President Dewey Uhler called the meeting to order.

Dave Lanpher led in the Pledge of Allegiance and gave the invocation.

President Dewey explained that President Elect Joe Frenzel and Claus Lembke had taken the NAR President Elect Tom Stevens and NAR Executive Vice President Terry McDermott hunting for the day.

Minutes of September 15th Old Board of Directors Meeting and the New Board of Directors were reviewed and approved as presented. (M/S/C).

Accountants Year End Review Report as of August 31, 2005 was briefly reviewed. Net assets at \$36,876. Staff is in the process of changing the bookkeeping systems so no report was available for the month of September.

ND Real Estate Commission Report – Pat Jergenson, Secretary/Treasurer reported that the salesperson licensure changes are in place for 2006. New applicants, as of January 1, 2006, will need to have the following 15 hours before the issuance of their license: 6 hours on contracts and presenting offers, 3 hours on agency, 3 hours on Risk Reduction and 3 hours on Professional Courtesy and Ethical Practices.



Required topic(s) for 2006 -07 education cycle will be that 6 hours need to be taken on any of the following topics: agency law, fair housing, contracts and presenting offers and risk reduction.

CRS Report – No report

CCIM Report – Judy Gehrke reported that the CCIM Chapter will be sponsoring a one day seminar on November 21 – more info will be coming out soon.

RPIC – Ron Volk reported on the new Call to Action program that NAR is doing where all members are registered unless they opt out.

Local Board Reports:

Badlands Board of REALTORS® - Diane Duchscher – market is strong with average salesprice at \$103,640. Annual Local Leadership Training will be done in November and the general membership has done a Katrina Fundraiser.

Bismarck-Mandan Board of REALTORS® - in the process of negotiating with new MLS vendor with the conversion to be next summer. Planning Retreat will be held next week and they have also conducted a Katrina fundraiser with the board donating \$1,000. They will be trying dues billing by e-commerce for the first time this year. Have 2 courses coming up with Oliver Frasca.

Bois deSioux Board of REALTORS® – Donna Keogh – very busy market and they held their annual tree planting again this spring which is always successful.

Fargo Moorhead Area Association of REALTORS® – Steve Lunde – have raised \$26,000 for Katrina/Rita Relief fund and will be participating in the Hurricane Relief Party at the Civic Center. They recently started a print media of all their listings and hope for success with that and are also working on a new website. Holiday Party is November 28 with a RPAC Silent Auction. To boost attendance at the Membership Meetings they have been giving away money. Are busy with planning of the 2006 convention “Hoist Your Sales” with over 250 registered. Market is 23% up over last year.

Grand Forks Board of REALTORS® - Shawn Horn – Sponsoring CRS Course on November 2-3. Board is matching contributions up to \$5000 for the Katrina/Rita Relief fund. Ahead of last year in stats with average sales price at \$133,000. At their General Membership meetings they are doing more educational info for the members.

Jamestown Board of REALTORS® - Candice Dempsey – Market is good and they have hired a new AE – Rod Monson who was formerly a REALTOR® member.

Minot Board of REALTORS® - DeLynn Weishaar – market has been good is starting to slow a little now. They have 152 members and have some upcoming education and Leadership Breakfast scheduled for November 9.

Williston Board of REALTORS® - Tate Cymbaluk – economy is great and the oil boom is still strong and expected to get stronger. New staff and slate of officers to get the new year going.

Committee Reports:

Education – Doris Hoff – On the schedule for upcoming education is CRS course, December education. Discussed required topics and assigned taskforce to investigate delivery of courses.

Also formed Taskforce to address 15 hours pre-licensing and post licensing education. Reviewed leadership goals and Idaho Rookie Class and will be asking for funding for up to 4 people at \$500 each. Discussed the SRES (Seniors Real Estate Specialist) and consensus was that due to the expense of the course that no action be taken on it.

Equal Opportunity Task Force – Donna Keogh – reviewed job description and reviewed list of words that should not be used in advertising and will be sending those to the local board MLS's.

Membership Services – Denise Vormestrand – approved several Life Members, requesting that e-Pro be added as a certification to the Star Achiever Application and established Task Force to review the Grievance Committee Policy.

At this point President Dewey introduced Doreen Reidman, Association Executive with the ND Homebuilders Association who discussed details of the Home Warranty Bill that went into effect August 1, 2005.

RPAC Fundraising – Shirley Moen – main objective of meeting was to set goals for 2006 which they set the same as 2005.

RPAC Trustees – Ron Volk – reviewed financial statement and voted to support Representative Pomeroy for \$3,500 for the primary. Also want to add Issues and Mobilization chair as ex-officio to the committee job description.

Board Certification Task Force – Scott Louser – have 4 boards that are fully certified and 4 that need to get finalized.

Political Affairs Committee – Vicki Roller – reviewed the NAR's GetActive System and possibly replacing the Voter Voice system that is used during legislative session.

New Business:

Moved to switch from the Voter Voice System for legislative contacts to NAR's GetActive program with a cap of \$1,000 for start up costs. (M/S/C).

Board Certification Task Force – Moved to give local boards showing deficiencies until the end of the year to come into compliance (M/S/C). Note to explain the ramifications of not being certified to go to these local boards.

RPAC Trustees – Moved to add the Issues and Mobilization Chair as an ex-officio member of the RPAC Trustees committee. (M/S/C).

Membership Services – Life Member applications for Don Haberman, Daniel Feist, Earl Allen, Ken Gorze, James Olson, Frank "Red" Miller, Richard Hentges and Bill Tyrell were approved (M/S/C). Motion made to add the e-pro certification to the Star Achiever application (M/S/C). Task force had been assigned to address the Grievance Committee procedures and it was moved to reassign this task to the Professional Standards Committee. (M/S/C)

Education –Moved to approve 4 people to attend the Idaho Rookie Class for up to \$500 each. Motion amended to add to approve \$500 to purchase the Rookie course upon positive reviews from those attending. (Amendment and original motion approved).

RPAC Trustees – Moved to add the Issues and Mobilization Chair as an ex-officio member to the job description. (M/S/C)

Moved to ratify appointments to the RETA Committee of Gene Eggen and Gail Hove (M/S/C).

Doug Schonert asked for support in the Federal Endangered Species Act.

Larry Louser moved to adjourn the meeting (M/S/C).

Respectfully Submitted

Jill Beck