



2009

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EXECUTIVE VICE PRESIDENT

Jill Beck

Jill@ndrealtors.com*EXECUTIVE ASSISTANT*

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Moni@ndrealtors.com*GOVERNMENT AFFAIRS DIRECTOR*

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Minutes Board of Directors

September 17, 2009

Watertown Convention Center, Watertown, SD

Present: Dave Lanpher, Rita Schuster, Daryl Braham, Diana Zietz, Tate Cymbaluk, Dewey Uhlir, Becky Thorpe, Arnie Kosobud (for Mary Splichal), Greg Larson, Vicki Roller, Doug Schonert, Scott Breidenbach, Peggy Isakson, Brenda Martinson, Lyn Dwyer, Mark Mason, Stephanie Sarabakhsh, Cindi Kouba, Mavis Winkels, Diann Loper, Flint Forsberg, Wade Williamson, Craig McIvor, Donna Keogh, Scott Louser

Staff: Jill Beck, Moni Krantz

Guests: Dave Flohr, Steve Lunde, Amy Hullet, Jerry Schlosser, Al Jaeger, Mike Anderson, Bob Timm, Richard Johnson, Sandi Frenzel, Joe Frenzel, Jerry Youngberg, Larry Louser, Janice Stein, DeAnne Mason, Steve Diederick, Burnetta Fagerland, Dave Branson, Cheri Formanek, Laurel Haake, Lisbeth Fandrich, Doris Hill, Kim Visser, Lorrie Nantt

Chair Dave Lanpher called the meeting to order at 2:20 pm.

Cindi Kouba gave the invocation and led the group in the Pledge of Allegiance and the REALTOR® Pledge.

The minutes from the previous meeting, June 4, 2009, were approved as presented. (M/S/C)

Jill Beck gave a financial report. A motion was made to accept the report as presented. (M/S/C)

A resolution regarding the REALTOR® Convention of the Dakotas was read and accepted. (M/S/C) A delegation from the Grand Forks Board also gave a short presentation inviting all members to attend the 2010 convention in Grand Forks.

Members who attended the NAR Mid Year meetings and who also received travel grant money from NDAR submitted a written report of their meetings. The reports were included in the meeting packet for review.

Casey Chapman gave a Legal Update. He recently attended the Legal Seminar in Chicago put on by NAR.

Pat Jergenson gave an update from the ND Real Estate Commission. Their fiscal year ended June 30 and the license renewals for 2009 were up about 6% but the new applicants were down about 25% of what was projected. The year end expenses

came in about 16% less than what was budgeted. They are in the process of developing amendments to the Administrative Rules to set the continuing education hours required for licensees. The Commission decided to set the CE requirements to 9 hours annually. The mandatory hours for 2010 will be 3 hours on Appointed Agency. The mandatory topic(s) will be determined each year. They will send notification to course providers with the change. Course approvals will still be valid for two years. The Appointed Agency Task Force recommended an education campaign to inform licensees of how to do Appointed Agency. This will include white papers and articles. Online license renewals should be ready for 2010 renewals. The goal is to have it up and running by October 15. This year, both online and paper renewals will be accepted. The broker of the firm must choose either online or sending in for the entire office. The broker will need to renew the office and broker license before agents will be allowed to complete the process. The broker is still responsible for verifying CE and E & O insurance. Complaints for 2009 were on par with previous years (14). Notification of the CE change will be in upcoming newsletters, on the website, and a letter will be sent to course providers.

Written reports were reviewed for the Dakotas CRS Chapter and the CCIM chapter.

Diana Zietz gave an update from the Marketing Task Force. A list of monies available, requested, and approved was reviewed. Discussion was held regarding some commercials that were submitted for approval but were not approved.

A motion was made to amend the restriction of the Advertising Matching Fund approval criteria to delete the lines, "Cannot be used to promote an individual member or company." and "Cannot use one individual REALTOR[®] as a spokesperson." (M/S/F)

A motion was made for the Board to reconsider the request from the Grand Forks Board for Advertising Matching Funds and approve as long as it follows the other criteria. (M/S/F)

Mary Splichal took her seat for the meeting at 2:50 pm, removing her proxy, Arnie Kosobud.

A proposal for the 2010 Budget was presented and reviewed. An adjustment will be made to the Dakotas CRS Chapter income item. The CRS Chapter approved an increase of \$500. The budget was approved with that one change. (M/S/C)

A motion was made to approve the RETA appointments for 3-year terms of DeAnne Mason, Prudential Premier Real Estate and Jessica Thomasson, Lutheran Social Services. (M/S/C)

A reminder was made for members to participate in the Call for Action regarding the \$8,000 tax credit extension.

Daryl Braham reported that the Fargo Moorhead Association did receive \$10,000 from NAR that they requested and interviewed with NAR in June.

NAR will be sending out recommendations to all MLS systems regarding IDX policies indexing and scraping.

The meeting was adjourned.

Respectfully submitted,

Moni Krantz