



North Dakota Association of REALTORS®

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2011

BOARD OF DIRECTORS

PRESIDENT

Daryl Braham, CRB, GRI

PRESIDENT ELECT

Diana Zietz, ABR, CRS, GRI, SFR

VICE PRESIDENT

Scott Breidenbach, GRI

DIRECTOR AT LARGE

Vicki Roller, CRS, GRI

PAST PRESIDENT

Rita Schuster, ABR, CRS, GRI, SFR

NATIONAL DIRECTORS

Dewey Uhlir, ABR, CRS, GRI

Dave Lanpher, ABR, CRS, ePRO, GRI

REGIONAL VICE PRESIDENT

Lynn Leegard, GRI

LOCAL BOARD REPS

Badlands:

Susie Lefor, GRI

Bismarck-Mandan:

Lynnell Strothman, CRS, GRI

Dennis Kaiser, GRI

Doug Schonert, GRI

Fargo-Moorhead:

LuAnn White, ABR, CRS

Todd Anhorn

Peggy Isakson, ABR, CRS

Bob Lee, ePRO, GRI, SFR

Steve Lunde, CRS

Vivian Thingelstad

Grand Forks:

Jim Dunavan, CRS, GRI

Laurel Haake, GRI

Jamestown:

Mike Swartz

Minot:

Marsha Mugaas, ABR, CRS, ePRO, GRI, SFR

Cindy Harvey, ABR, ePRO

Wahpeton-Breckenridge:

Jared Miller

Williston:

Kim Visser, SFR

EXECUTIVE VICE PRESIDENT

Jill Beck

Jill@ndrealtors.com

EXECUTIVE ASSISTANT

Moni Krantz

Moni@ndrealtors.com

GOVERNMENT AFFAIRS DIRECTOR

Claus Lembke

Claus@ndrealtors.com

ADMINISTRATIVE ASSISTANT

Suzanne Wetz

Suzanne@ndrealtors.com

Board of Directors

Wednesday, July 27, 2011

Best Western Doublewood
Bismarck ND

Present: Daryl Braham, Diana Zietz, Scott Breidenbach, Vicki Roller, Rita Schuster, Dewey Uhlir, Dave Lanpher, Susie Lefor, Lynnell Strothman, Dennis Kaiser, Doug Schonert, Kevin Fisher (for LuAnn White), Sharon Lunski (for Jim Dunavan), Laurel Haake, Marsha Mugaas, Cindy Harvey, Kim Visser

Absent: Mike Swartz, Jared Miller

Staff: Jill Beck, Moni Krantz

Guests: Nancy Deichert, Judy Gehrke, Mike McEown, Casey Chapman, Sally McCravey, Sandi Frenzel, Ron Volk, Arlene Volk, Ninetta Wandler, Arnie Kosobud, Denise Messmer, Suzy Shook

President Daryl Braham called the meeting to order.

Daryl introduced Sandi Frenzel, 1983 NDAR President, who gave the invocation, lead the group in the Pledge of Allegiance, and addressed the group regarding changes in the industry since her Presidency.

The consent agenda was approved as presented, containing the following items:
(M/S/C)

- a. Minutes from April 27, 2011
- b. Minutes from June 30, 2011 (electronic votes)
- c. Local Board Reports
- d. National Travel Reports from Midyear Meetings
- e. Calendar of Upcoming Events

Casey Chapman, NDAR Legal Counsel, gave an update from the Legal Hotline. Topics he has been hearing a lot of lately include short sales and contract language in light of the current flooding situations.

Jill Beck gave a staff report. She included a review of the financial statement that shows everything is on track as it should be. She is working with Leadership to bring a Budget proposal to the September Board meeting. The stats program is being used – thank you to the local boards for supplying up-to-date information. NAR is hosting the Leadership Summit in August in Chicago for incoming Presidents and AEs. The REALTOR® Convention of the Dakotas is still set for Pierre, SD in September. REALTOR® Ring Day is scheduled for December 9, 2011. Five other states will be joining this year. NDAR is sponsoring the CRB course in Fargo August 29-30. Organizational Standards (previously called Board Certification) has had some delays on NAR's end. Badlands and Bismarck Mandan are up for review this year and they have already submitted their information. As soon as NAR

Our focus in 2011 is "***It's All About YOU***", the member. Our goals are to:

- improve communication to and from the Association to you
- develop innovative services and support in technology for you
- increase the efficiency of the business of the Association and for your business



has the glitches fixed, NDAR will be able to complete our portion of the process. She gave a reminder for the Calls for Action. DelRae Zimmerman from Minot was honored as one of NAR's 30 Under 30. The CIVIX lawsuit affected NDAR with the 13-member MLS at Large and the amount was paid to NAR for that. Several complaints have come in recently to NDAR.

At this point, President Daryl turned the meeting over to President Elect Diana Zietz.

Sally McCravey, RPAC Fundraising Chair, gave a report from that meeting. They are working on a new RPAC website, they are requesting \$2,000 for the 2012 budget. They are working on recognition for the \$500 President's Club level, an RPAC column in the quarterly print newsletter, and trying to get more brokers signed up for the Broker Involvement program.

Vicki Roller, Director in Charge for Membership Services, gave a report from that meeting. A motion was made to approve up to \$400 for the purchase of REALTOR® buttons for REALTOR® Ring Day. (M/S/C)

A motion was made to approve three Life Membership applications: Del Scholler(Grand Forks), Jerry Nelson (Fargo Moorhead) and Gerald Eid (Fargo Moorhead). (M/S/C)

A motion was made to allow the Minot Board to use the Marketing funds without a matching amount due to the flooding situation. (M/S/C)

Rita Schuster, Nominating Chair, gave a report from the Nominating Committee. A motion was made to forward Scott Breidenbach for President Elect and Vicki Roller for Vice President to the general election in September. (M/S/C)

A motion was made to nominate Daryl Braham for the position of NAR Director. (M/S) An amendment was made to also nominate Dave Lanpher for the same position. (M/S/C) The original motion, as amended, was carried.

Nomination applications for Daryl Braham and Dave Lanpher were reviewed by the committee and ballots were cast. Daryl Braham and Dave Lanpher addressed the group. Daryl Braham was elected to serve as NAR Director for ND.

Jill announced a challenge from SDAR for the September convention in Pierre, SD. SDAR is challenging NDAR for a Tuesday evening (September 13) fundraiser event, "REALTORS® Got Talent... Or Not."

Marsha Mugaas, Vice Chair for Professional Development Committee, reported from that committee. There were no action items.

Vicki Roller, Director in Charge for Technology Committee, reported that there is now a bi-monthly technology e-newsletter going out to members called "Bytes & Bits." They are looking at using GoToMeeting software for communicating with the committee.

President Daryl updated the committee on his progress on Presidential Advisory Groups he was looking at creating. He would like investment strategies reviewed for the NDAR assets and recently learned of an Investment Strategies Program that NAR has that is open to REALTOR® associations and boards. The Association Investment Program is currently reviewing NDAR financial statements of the last few years and will be contacting him on recommendations for NDAR investments. NDAR determines the risk and how much to invest. The Executive Committee will review the recommendations and make a recommendation to the Board of Directors.

Mike McEown, AE for the Minot Board, gave an update on the flooding situations in Minot.

Grant applications for the REALTOR® Relief Foundation funds will be sent to the local boards for distribution to those who need the assistance.

The Executive Committee has decided to not hold regular committee and Board meetings in October as previously scheduled. Committees needing to meet can do so electronically. The Board of Directors will still meet at the convention in Pierre and the next set of full meetings will likely be in December.

Currently, there are still two active Calls for Action. ND's response rates are lower than average for these calls and a request was made for Board members to remind agents in their offices to take action.

The meeting was adjourned.

Submitted by: Moni Krantz