



North Dakota Association of REALTORS®

318 West Apollo Avenue – Bismarck, ND 58503-1404
Phone: 701-355-1010 or 800-279-2361 – Fax: 866-665-1011

www.ndrealtors.com info@ndrealtors.com

2012 BOARD OF DIRECTORS

PRESIDENT

Diana Zietz, ABR, CRS, GRI, SFR

PRESIDENT ELECT

Scott Breidenbach, GRI

VICE PRESIDENT

Vicki Roller, CRS, GRI

DIRECTOR AT LARGE

Cindi Kouba, ABR, CRS, GRI

PAST PRESIDENT

Daryl Braham, CRB, GRI

NATIONAL DIRECTORS

Daryl Braham, CRB, GRI
Dewey Uhler, ABR, CRS, GRI

REGIONAL VICE PRESIDENT

Jo Jenkins, CRB, CRS

LOCAL BOARD REPS

Badlands:

Susie Lefor, GRI

Bismarck-Mandan:

Dennis Kaiser, GRI
Kristi Bohl, GRI
Doug Schonert, GRI
Lynnell Strothman, CRS, GRI

Fargo-Moorhead:

Todd Anhorn
Kevin Fisher, CRS, GRI
Peggy Isakson, ABR, CRS
LuAnn White, ABR, CRS
Bob Lee, ePRO, GRI, SFR
Vivian Thingelstad

Grand Forks:

Laurel Haake, GRI
David Blumkin, ABR, CRS, GRI
Jim Dunavan, CRS, GRI

Jamestown:

Donna Higginbotham

Minot:

Todd Fettig
Ashleigh Collins

Wahpeton-Breckenridge:

Jared Miller

Williston:

Linda Novak, SFR

STAFF:

Jill Beck, *Chief Executive Officer*
Jill@ndrealtors.com

Suzanne Wetz, *Executive Assistant*
suzanne@ndrealtors.com

Claus Lembke, *Gov't Affairs Director*
Claus@ndrealtors.com

Julie Schirado, *Admin Assistant*
julie@ndrealtors.com

Minutes

Board of Directors

October 11, 2012

Best Western Doublewood Inn, Bismarck

Present: Diana Zietz, Scott Breidenbach, Daryl Braham (via conference call), Vicki Roller, Todd Anhorn, Connie Osowski (for David Blumkin), Kristi Bohl, Todd Fettig, Keving Fisher, Laurel Haake, Peggy Isakson, Greg Larson (for Dennis Kaiser), Bob Lee, Susie Lefor, Shelly Zach (for Jared Miller), Doug Schonert, Mary Shelkey Miller (for Lynnell Strothman), Vivian Thingelstad (via conference call), Dewey Uhler, LuAnne White

Absent: Cindi Kouba, Jim Dunavan, Kassie Gorder, Donna Meidinger

Guests: Casey Chapman, John Colter, Nancy Deichert, Pat Jergenson, Ron Volk, Judy Gehrke, Barb Lupo, Mike McEown, Mary Splichal

Staff: Jill Beck, Suzanne Wetz

President Diana Zietz called the meeting to order.

Greg Larson gave the invocation, led the Pledge of Allegiance and REALTOR® Pledge.

Jeff Nelson, candidate for Region 8 Vice President for 2015, gave a presentation to the board via conference call.

A motion was made to move Item D, Legal Hotline Update, outside of the consent agenda for further discussion. **(M/S/C)**

The following items on the consent agenda were approved **(M/S/C)**:

- Minutes from the September 13 meeting
- Local Board Reports
- Calendar of Upcoming Events
- Dakota CRS Chapter Report
- Convention Update

Ron Volk gave a report from the past RPAC Trustees meeting. The committee supported the following candidates:

Insurance Commissioner: Adam Hamm

Governor: Jack Dalrymple

Auditor: Bob Peterson

Public Service Commissioner: Randy Christmann

State Treasurer: Kelly Schmidt

US House: Kevin Cramer

US Senate: Rick Berg



Diana Zietz gave the presidents report including: encouraging directors to attend the ND Housing Finance Agency's stakeholders meeting. A recommendation from the Executive Committee was made to put the Equal Opportunities committee under the Membership Committee. **(M/S/C)**

Rob Mehta, candidate for Region 8 Vice President for 2015, gave a presentation to the board via conference call.

A motion was made to support Jeff Nelson for Region 8 Vice President. **(M/S/C)**

At this point Scott Louser joined the meeting via conference call.

Scott Louser, VP Government Liason for NAR, gave an update via conference call, including RPAC concerns, how Congressman Rick Berg is doing in the election, polling the members about the transfer tax issue, and that he is going to be investigating running for NAR president.

President Diana finished the presidents report. She mentioned the following items:

- REALTOR® Ring Day is December 7th
- Buy a t-shirt for REALTOR® Spirit day in Orlando
- Remember to vote on November 6
- Upcoming education in Fargo on November 1 and 2 (CRS) and in Bismarck on December 5 and 6
- Legislative roundtables in Bismarck, Fargo Moorhead, and Grand Forks are set and others are in the works
- A Call to Action came out from NAR – make sure to go out and respond
- We will be receiving the Presidents Cup in Orlando

Item D from the Consent Agenda, Legal Hotline Update, was added at this time. Casey Chapman gave an update on appraisal issues across the state.

Jill Beck gave the staff report. She reported on the following items:

- Legislative roundtables in Bismarck, Fargo Moorhead, and Grand Forks are set and others are in the works
- A Call to Action came out from NAR – make sure to go out and respond
- Code of Ethics Quadrennial requirement deadline is December 31
- She is still attending meeting coalition meetings and keeping on top of issues arising
- She is participating on an Appraisal Coalition with independent banks, banks, and the Governor's office
- The transfer tax poll will be sent out soon. Local boards will be made aware when it goes out
- Financials (Jill touched on various line items)
 - The Edward Jones account was moved into Morgan Stanley - \$251,000 in reserves
 - \$453,000 in checking and savings
 - Dues are ahead on budget
 - Management fees were transferred out
 - Working on finalizing the financials for the education courses
 - Income is on target
 - Committee budget is low but will increase
 - Region 8 Meeting – still a work in progress with Iowa to fix budget
 - Per accountants suggestion, temporary help expense is put into the Legal and Accounting item – of that \$5,400 has been spent on legal and accountant and \$7,500 on temporary staff

Jill Beck went over the proposed 2013 budget. She pointed out the following differences from the 2012 budget to the 2013:

- REALTOR® membership numbers were increased by 50
- Decreased the number of affiliate membership by 10
- Others are staying the same
- Increased the political budget line from \$3,000 to \$8,000 due to the legislative year
- Committees are staying the same
- Marketing Funds – the program was not budgeted for 2013
- Member Technology was decreased by \$1,500

- Travel will stay the same
- National Travel – NAR budgets for \$1,000/FPC so that was decreased by \$3,000
- RVP line item will be lower because of the NAR director slot (since Daryl Braham will be serving as both NDAR NAR Director and RVP)
- Increased in-state president's budget up to \$500
- Travel Funds – increased to \$15,000
- State Convention line item was increased
- Staffing budget was increased to hire another full-time position
- Set-aside was decreased by \$1,200
- Carry forward roughly \$2,900

The 2013 budget was approved. **(M/S/C)**

The 2012 goals were reviewed. They are on task.

Scott Breidenbach gave a Non-Dues Income report. The idea of the State Association and a local board going in together to purchase a commercial building was proposed. Boards to discuss if they would like to participate and bring back for further discussion.

The meeting was adjourned. **(M/S/C)**

Submitted by: Suzanne Wetz, Executive Assistant