



North Dakota Association of REALTORS®

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2007-2008

BOARD OF DIRECTORS

PRESIDENT

Tate Cymbaluk

PRESIDENT ELECT

Dave Lanpher, ePRO, GRI, QSC

VICE PRESIDENT

Rita Schuster, ABR, CRS, GRI

PAST PRESIDENT

Joe Frenzel, CCIM, GRI

NATIONAL DIRECTORS

Scott Louser, ABR/M, CRB, CRS, ePRO, GRI

Dewey Uhlir, ABR, CRS, GRI

LOCAL BOARD REPS

Badlands:

Diana Zietz, ABR, CRS, GRI

Bismarck-Mandan:

Doug Schonert, GRI

Mary Splichal, CRS, GRI

Vicki Roller, CRS, GRI

John VanMiddlesworth, GRI

Fargo-Moorhead:

Brenda Martinson, ABRM, GRI

Scott Breidenbach, GRI

Daryl Braham, CRB, GRI

Lyn Dwyer, GRI

Mark Mason, ABR, CRS, GRI

Stephanie Sarabakhsh, ABR, GRI

Grand Forks:

Patsy Dombovy-Vasquez

Cindi Kouba, CRS, GRI

Jamestown:

Diann Loper

Minot:

Carrie Montoya

Flint Forsberg, CRS, GRI

Wahpeton-Breckenridge:

Kathy Hammer, CRS, GRI

Williston:

Craig McIvor

EXECUTIVE VICE PRESIDENT

Jill Beck

Jill@ndrealtors.com

EXECUTIVE ASSISTANT

Moni Krantz

Moni@ndrealtors.com

GOVERNMENT AFFAIRS DIRECTOR

Claus Lembke

Claus@ndrealtors.com

ADMINISTRATIVE ASSISTANT

Brenda Helm

Brenda@ndrealtors.com

Minutes

Board of Directors

September 18, 2008

Grand International, Minot

Members Present:

Tate Cymbaluk, Dave Lanpher, Rita Schuster, Joe Frenzel, Dewey Uhlir, Scott Louser, Cindi Kouba, Mark Mason, Mary Splichal, Lyn Dwyer, Flint Forsberg, Scott Breidenbach, John VanMiddlesworth, Vicki Roller, Daryl Braham, Patsy Dombovy-Vasquez, Brenda Martinson, Carrie Montoya, Diann Loper, Kathy Hammer, Diana Zietz, Craig McIvor, Doug Schonert

Staff Present:

Jill Beck, Claus Lembke, Moni Krantz

Guests Present:

Arnie Kosobud, Steve Lunde, Shirley Dukart, Judy Gehrke, Pat Jergenson, John Colter, Mike McEown, Eugene Weekes, Al Jaeger, Andra Miller, Amy Burkel, Mavis Winkels, Chris Letvin, Jim Isaak, Rae Ann Seibel, Pam Oase, Lona Anderson, Dave Branson, Denise Messmer, Gene Eggen, Melody Sundbakken, Norma Opperude, Pat Gagnon, Ninetta Wandler, David Hoerner, Lorrie Nantt, Dave Flohr, Mike Anderson, Dennis Kaiser, Jerry Schlosser, Joel Maixner, Linda Hixson-Maixner, Ron Volk, Arlene Volk, Kay Schlosser, Bill Schlosser, Doris Hill, Donna Keogh, Roger Cymbaluk, Dale Lawson, Diane Nordhougen, Kerry Carpenter, Terry Stevahn, Amy Splichal, Cheryl Sanderhill, Larry Louser, Wade Williamson, Adam Cogdill, Joyce Kuntz, Cheryl Croonquist, DelRae Zimmerman, Audrey Frisinger, Linda Novak, Judy Hoskin, Larry Sundbakken, Phillip Vanyo, Clair Watne, Mark Richman, Candace Christianson, Jodi Danzl, Linda Bunde, Linda Pierce, Randy Schwartz, DeAnne Mason, Muriel Hurt, Rebecca Thorpe, Doris Hoff, Vicky Matson, LuAnn White, Peggy Isakson, Dave Weiler, Greg Larson, Dave Branson

The meeting was called to order by President Tate Cymbaluk.

The invocation and Pledge of Allegiance was led by REALTOR® and Secretary of State Al Jaeger.

The REALTOR® Pledge was led by President Tate.

Minutes from the April 17, 2008 meeting were reviewed and approved as presented. (M/S/C)

Jill Beck gave the Year End Financial Report. It was approved as distributed. (M/S/C)

NAR Mid-Year Meeting reports were reviewed. They are also posted on the ndrealtors.com website.



Pat Jergenson, Executive Director, gave a report from the Real Estate Commission. Requests for proposals went out to three companies for Errors & Omissions insurance. The decision was made to go with Rice Insurance Services Company. Dues renewals will be sent out by early November for 2009 licenses. The Commission is in discussion with the Public Service Commission for legislation regarding auctioneers selling real property. Audits for continuing education have started around the state.

Diana Zietz, Past President, gave a report for the Dakota CRS Chapter. The Chapter sponsored two courses at this convention. About 170 people attended the morning class and 99 attended the afternoon course. \$500 was raised at the afternoon class. That money will go to the Community Action Housing Program in Minot. The Chapter has decided to host a charity drive in conjunction with the convention courses they sponsor with the proceeds going to a local charity. Sandy Meyer, Grand Forks, was elected as the 2009 Chapter President. The Chapter has decided to raise their dues from \$20 to \$30 for 2009. This is the first dues increase since 1993. Bruce Curington, Rapid City, was chosen as the CRS of the Year winner.

Mark Richman gave a report for the Minnesota-Dakotas CCIM Chapter. They hold ten monthly meetings each year plus a social event. There are about 90 members attending those meetings. They are working with FBS out of Fargo to form a template for commercial listings in an MLS. A CCIM course is being offered in Fargo on October 6 – Legal Issues Facing Commercial Brokers. The Chapter is able to offer scholarships to members for attending CCIM courses.

Vicki Cox Golder, NAR's 2009 President Elect, gave updates from NAR. This is an historic political year in the US and will be a focus for NAR as well. She congratulated ND on the increase in Calls For Action (CFA) responses. It was up from 4% response to 11%. She encourage members to take advantage of NAR tools: 1) REALTOR® Party Initiative – encouraged all boards to get signed up with the CFA program. Fargo Moorhead and Bismarck Mandan are currently enrolled. 2) Voter Party tool – has the availability to target specific groups to get out the vote. 3) Broker Involvement Program – brokers have more influence to get agents to respond for CFAs and for investing in RPAC. She congratulated ND for RPAC investments reaching more than 300% of goal. She recognized Shirley Dukart, Golden "R" (\$5,000); Daryl Braham, Crystal "R" (\$2,500); Larry Louser, Crystal "R"; and Sharon Lunski, Crystal "R". She urged members to do three things: 1) Vote. 2) Work on political campaigns. And 3) Give to RPAC.

Moe Veissi, NAR RPAC Fundraising Chair, addressed the Board and guests. He thanked everyone for making him feel at home. He congratulated ND for being at over 350% of goal before convention. He uses ND as an example when going to other states. He said an investment in the local, state and national associations and RPAC is like buying insurance for your own business. As of August 31, 2008, NAR RPAC was at \$7.9 million. NAR President Dick Gaylord's goal for 2008 is \$10 million.

A delegation from Watertown, SD presented a resolution from the South Dakota Association's Board of Directors inviting all members to attend the REALTOR® Convention of the Dakotas in Watertown in 2009, "the Year to Shine." Convention will be held September 16-18, 2009.

Claus Lembke, NDAR Government Affairs Director (GAD), gave an update on preliminary issues for the 2009 Legislative Session. 2009 President Elect Rita Schuster has asked Jerry Schlosser to serve as Chair Elect for the Political Affairs Committee for 2009. Claus will host broker roundtables at each local board this fall to gather ideas to bring back to the Political Affairs Committee. NDAR has been in contact with the Real Estate Commission regarding possible legislation for the Real Estate Commission to have the authority to set continuing education requirements, regarding auctioneers selling real property, and setting a statute of limitations for filing complaints.

<info for three handouts>

A motion was made to approve Gene Eggen, Minot, and Ann Marie Morrow, Grand Forks, to serve on the Real Estate Trust Account (RETA) Committee for a three-year term. (M/S/C)

Dave Lanpher, 2009 President, made a motion to approve Diana Zietz for the Director At Large position on the NDAR Executive Committee. (M/S/C)

Discussion was held regarding a change in policy of local Board director appointments. Currently bylaws state that each local board shall be entitled to one director for each fraction of 100 members. Policy states that local board membership counts will be taken on May 30 for director seats for the next leadership year which was September 1 until this year. Now that the leadership year has been changed to a December 1 start date the BOD discussed changing the May 30 date to August 31.

A motion was made to change the date local board membership counts will be taken from May 30 to August 31 each year. (M/S/C)

A motion was made to make this change retroactive for the 2009 Board of Directors. (M/S/C)

The budget for September – December 2008 was presented by Jill Beck and reviewed by the Board members. A motion was made to approved the budget as presented. (M/S/C)

There being no further business, the meeting was adjourned.

Respectfully submitted,

Moni Krantz