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> > *Jamestown:* Tish Johnson

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> <u>Wahpeton-Breckenridge:</u> Donna Keogh, CRS

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North Dakota Association of REALTORS®

318 West Apollo Avenue – Bismarck, ND 58503-1404 Phone: 701-355-1010 or 800-279-2361 – Fax: 866-665-1011 <u>www.ndrealtors.com</u> info@ndrealtors.com

Board of Directors Minutes September 16, 2010

Present: Rita Schuster, Daryl Braham, Diana Zietz, Vicki Roller, Dave Lanpher, Tate Cymbaluk, Dewey Uhlir, Becky Thorpe, Greg Larson, Doug Schonert, Lynnell Strothman, Peggy Isakson, LuAnn White, Lyn Dwyer, Scott Breidenbach, Stephanie Sarabakhsh, Bob Lee, Mavis Winkels, Jim Dunavan, Tish Johnson, Cindy Harvey (for Wade Williamson), Marsha Mugaas, Donna Keogh, Kim Visser

Staff: Jill Beck, Moni Krantz

Connie Osowski, Susie Lefor, Paul Fladland, Mary Splichal, Amy Guests: Splichal, Dave Branson, Jerry Schlosser, Dennis Kaiser, Amy Burkel, Linda Bunde, David Blumkin, Sharon Lunski, Steve Lunde, Clair Watne, Brenda Martinson, Al Jaeger, Craig McIvor, Denise Pippin, Sally McCravey, Jayne Bertsch, Lori Walters, Pat DeVine, Mark Mason, DeAnne Mason, Cindi Kouba, Dawn Lahlum, Kim Keller, Brenda Richert, Denise Messmer, Ninetta Wandler, Kathy Hammer, Diann Loper, Scott Louser, Joyce Kuntz, Mark Vanvo, Patsy Dombovy, Karin Haskell, Amy Hullet, Kay Schloser, Bill Schlosser, Dave Flohr, Mike Anderson, Robert Coons, Gwen Skjold, Michael Swartz, Mary Freeman, Terry Ellingson, Ron Dittus, Mary Goroski, Ed Knuth, Shirley Anderson, Shirley Dukart, Jason Hanson, Muriel Hurt, Diane Duchscher, Gloria Palm, Jim McCreary, Randy Schwartz, Gena Syvertson, Linda Jalbert, Gene Eggen, Valerie Fiske, Jenny Schuster, Judy Hoskin, Polly Benshoof, Matthew Williamson, Chervl Tupa, Sharon Langehaug, Weezie Potter, Jeff Botnen, Betty Wieland, Kris Sheridan, Bob Karn, Mary Adams, Bette Vandersteen, Casey Chapman, Nancy Deichert, Judy Gehrke, Phil Vanyo, Tammie Braun, Simone Sandberg

The meeting was called to order by President Rita Schuster.

Tate Cymbaluk gave the invocation and led the group in the Pledge of Allegiance and the REALTORS[®] Pledge.

Minutes from June 9, 2010 were approved as presented. (M/S/C)

Jill Beck gave a report on the current financial status as of August 31, 2010. She suggested NDAR set a policy to keep 12 months in reserves instead of the current 6 months.

A motion was made to accept the report. (M/S/C)

A motion was made to set a policy to keep 12 months in reserves. (M/S/C) This will be worked towards and met as soon as possible.

A delegation from the Central South Dakota Board of REALTORS[®] extended an invitation to the 2011 REALTOR[®] Convention of the Dakotas in Pierre, SD. It will be held September 14 – 16, 2011. The theme is "Come Fly With Us."

Casey Chapman, Legal Counsel for NDAR, gave an update from the Legal Hotline and calls he gets in his office.

The reports from the ND Real Estate Commission and Dakotas CRS Chapter were reviewed in the packets.

Jerry Schlosser, Chair of the Political Affairs Committee, gave an update on the 2011 Legislative Session. The committee is working on a policy statement. This will be emailed before the October 7 meeting. He also informed the group that the Land Title Association may have legislative ideas coming forth and they are hoping for NDAR's support.

Written reports from Local Presidents were reviewed in the packets.

Statistics regarding listing activity, sold price and days on market were reviewed. The stats were taken from a program developed by the Iowa Association which pulls directly from each local MLS. These types of statistics are made available to government agencies asking for ND information. They will be available soon on NDAR's website.

ND needs 13 more brokers to join the Broker Involvement Program to meet the national goal. Members were asked to help promote this program to their broker so we can reach the goal.

President Rita gave her report. NDAR has 33 people who have applied to be on National committees. The assignments will be finalized from NAR soon. December 10th is the Salvation Army bell ringing day for the REALTOR[®] family statewide. The National convention and expo is being held in New Orleans in November. Rita is organizing a state night out during the event.

A suggestion was made to keep an eye on the appraisal issues that continue to be troublesome. This will be added to the next agenda.

Respectfully submitted,

Moni Krantz