



North Dakota Association of REALTORS®

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2010 BOARD OF DIRECTORS

PRESIDENT

Rita Schuster, ABR, CRS, GRI

PRESIDENT ELECT

Daryl Braham, CRB, GRI

VICE PRESIDENT

Diana Zietz, ABR, CRS, GRI

DIRECTOR AT LARGE

Vicki Roller, CRS, GRI

PAST PRESIDENT

Dave Lanpher, ABR, CRS, ePRO, GRI

NATIONAL DIRECTORS

Tate Cymbaluk

Dewey Uhlir, ABR, CRS, GRI

REGIONAL VICE PRESIDENT

Andy Mahowald, CRS, GRI

LOCAL BOARD REPS

Badlands:

Becky Thorpe, GRI

Bismarck-Mandan:

Greg Larson, GRI

Lynnell Strothman, CRS, GRI

Doug Schonert, GRI

Fargo-Moorhead:

Peggy Isakson, ABR, CRS

LuAnn White, ABR, CRS

Scott Breidenbach, GRI

Lyn Dwyer, GRI

Bob Lee, GRI

Stephanie Sarabakhsh, ABR, GRI

Grand Forks:

Mavis Winkels, CRS, GRI

Jim Dunavan, CRS, GRI

Jamestown:

Tish Johnson

Minot:

Wade Williamson, ABR

Marsha Mugaas, ABR, CRS, GRI

Wahpeton-Breckenridge:

Donna Keogh, CRS

Williston:

Kim Visser

EXECUTIVE VICE PRESIDENT

Jill Beck

Jill@ndrealtors.com

EXECUTIVE ASSISTANT

Moni Krantz

Moni@ndrealtors.com

GOVERNMENT AFFAIRS DIRECTOR

Claus Lembke

Claus@ndrealtors.com

ADMINISTRATIVE ASSISTANT

Brenda Helm

Brenda@ndrealtors.com



Board of Directors Committee

June 9, 2010

Grand International Inn, Minot

Present: Rita Schuster, Daryl Braham, Diana Zietz, Dave Lanpher, Vicki Roller, Tate Cymbaluk, Dewey Uhlir, Becky Thorpe, Greg Larson, Lynnell Strothman, Doug Schonert, Peggy Isakson, Scott Breidenbach, Lyn Dwyer, Bob Lee, Mavis Winkels, Jim Dunavan, Tish Johnson, Wade Williamson, Marsha Mugaas, Donna Keogh, Kim Visser

Absent: LuAnn White

Staff: Jill Beck, Moni Krantz

President Rita called the meeting to order and thanked everyone for taking the time to be at these meetings.

Scott Breidenbach, Park Co REALTORS®, led the group in the invocation and Pledge of Allegiance. The REALTOR® Pledge was also recited.

Minutes from March 25, 2010 were approved as presented. (M/S/C)

Jill Beck gave an overview of the financial statement to date. A motion was made to accept this report. (M/S/C) She reported that it is expected that the transfer from savings to balance the budget at year end should only be between \$15,000 to \$20,000 and not the \$49,000 that was budgeted.

Written and filed reports were reviewed from Pat Jergenson, ND Real Estate Commission; Casey Chapman, Legal Counsel; Carol Lawhun, Dakotas CRS Chapter; Ron Volk, ND REALTOR® Political Involvement Coordinator (RPIC); and Local Board Presidents.

Presidents Report: President Rita reported that her Local Board visits have been good and she is looking forward to getting the rest of the board visits scheduled.

A recommendation from the Executive Committee was made to use October 31 as the date for board counts on which to base the number of representatives to the Board of Directors. (M/S/C) This is a change from August 31 as set previously.

She reminded everyone to register for the convention in September if they haven't already done so and to encourage others to attend as well. There is an RPAC Fundraising Casino Night scheduled for the Tuesday before convention that everyone is welcome to attend as well.

President Rita called on Scott Louser. He withdrew his name from the running for NAR Director and encouraged the Board to cast a unanimous ballot for Dewey Uhlir for the position.

Staff Report: Jill Beck reported that part-time Administrative Assistant Brenda Helm turned in her resignation and a new person was hired to fill this position. Suzanne Wetz started in the office on June 7.

Jill has been traveling this spring: Association Executive Institute (AEI) in Quebec City, Region 8 Retreat in Sioux Falls, Mid Year Meetings in Washington DC, State AE meetings in New York in June, and Moni will be attending REBAC marketing training in Chicago at the end of June.

In April, NDAR presented PAC checks to Governor Hoeven for US Senate and to Representative Pomeroy for US House. RPAC Trustees will be holding candidate interviews on July 24 in Minot. REALTOR[®] candidates did well in the Primary election, held the day before this meeting. NAR may be using ND as an example for an upcoming political project since we have so many politically active members.

Ads are being placed to promote the extension of the tax credit for military personnel. Jill has been meeting with the Department of Commerce regarding people relocating to ND. A template of resources is being put together to give out to people looking at moving to the state.

Jill also reported that Daryl Braham will be serving on the CRB board starting in November and Ninetta Wandler will serve on the CRS board also. Moni is working on the new database system (NetForum) and hopes to have it up and running soon with more updates to the members as it goes forward. NDAR had 15 people apply for NAR committees for 2011.

Committee Reports: Dave Lanpher, Chair of Nominating Task Force, explained the process that the Nominating Task Force goes through in bringing forward names for positions.

A motion was made to forward for nomination Diana Zietz for the position of President Elect. (M/S/C)

A motion was made to forward for nomination Scott Breidenbach and Vicki Roller for the position of Vice President. (M/S/C)

These three names will be on the ballot with the election to take place during the General Membership meeting at the state convention in Grand Forks.

A motion was made to recommend Dewey Uhlir for the NAR Director position. Dewey's name will be forwarded to NAR for appointment. (M/S/C)

Greg Larson, RPAC Fundraising Chair, gave a reminder that the deadline for fundraising this year is July 1, 2010, so the Trustees have funds available to give to candidates. He pointed out that only one board has reached the 75% participation goal statewide so far. Two boards have met the 99 Club goal, one board has met the Capital Club goal, and three boards have met the major donor goal.

Vicki Roller, Director in Charge for Professional Standards & Grievance, brought two recommendations from that group:

A motion was made to remove the last line of #5 in the Professional Standards Policy stating, "Any respondent of a Grievance complaint or request for arbitration has the right to provide a response to the Grievance committee before the committee acts on the request for arbitration or ethics complaint." (M/S/C) This is to follow NAR in the procedures for Grievances.

A motion was made to set three-year staggered terms for the Professional Standards Task Force with no term limits. (M/S/C) Staff and Leadership to work out details.

Greg Larson, Chair Elect of Political Affairs Committee, reported on that meeting and brought a recommendation:

A motion was made that NDAR ask NAR to initiate drafting of sample legislation that prohibits private transfer fees in ND and that this committee supports and asks the Board to support legislation that prohibits the use of private property transfer fees. (M/S/C)

Denise Messmer, Technology Chair, reported that the survey conducted by the Technology Committee brought in an 18% response. Based on the results, they will be offering a Facebook training session at the next state meetings.

Peg Isakson, Chair of Equal Opportunity Committee, reported that the committee is hoping to have Fred Underwood from NAR come to the October meeting for brainstorming of what grants and programs NAR has available. The committee will be looking for members to serve on the committee and also maintain active in their community Equal Opportunity/Fair Housing boards. The poster contest for Fair Housing month will continue for 2011.

Tate Cymbaluk, RPAC Trustees Chair, noted that Jerry Youngberg from Grand Forks resigned from his position and Sharon Lunski was forwarded from the Grand Forks Board of Realtors to fill the seat.

A motion was made to accept the ratification of Sharon Lunski, Prudential Crary Homes, Grand Forks, to the Trustees. (M/S/C)

Daryl Braham, Director in Charge for Professional Development Committee, brought two recommendations from that committee:

A motion was made to pursue mandatory broker and broker associate education (in addition to current requirements) (M/S/C)

A motion was made to suggest to the Real Estate Commission that Fair Housing/Diversity Training be considered as a potential mandatory topic for 2011. (M/S/C)

Peggy Isakson, Past Chair of Membership Services Committee, brought a request from that committee:

A motion was made to approve the request for up to \$5,000 to purchase REALTOR[®] logo items for resale during the Convention in Grand Forks. (M/S/C)

A motion was made to approve the request for up to \$100 to cover the costs for the booth at convention to sell the logo items. (M/S/C)

Vicki Roller, Director in Charge for REALTOR[®] of the Year Committee, reviewed the proposed changes that the committee made at the March 24 meeting to the criteria for candidates. The changes were as follows: categories broken out into State Activities, Local Activities, National Activities, REALTOR[®] Spirit, Civic Activities, and Business Accomplishments; up to 2 pages per category are allowed in the packet; and the judging criteria is limited to the last 7 years of activities. It was noted that the candidate submitted to the state does not necessarily have to be the local board ROTY. The changes in categories reflect the Task Force's intent to recognize those that are actively involved on the state level but may not be on a local level. Local boards may also choose a local ROTY to give recognition to those members

who are actively involved locally but may not have the desire to do so on a state level. The Fargo Moorhead Area Association has been doing this for several years.

A motion was made to accept the changes proposed for the REALTOR[®] of the Year criteria. (M/S/C)

A motion was made to accept the ratification of John VanMiddlesworth, Keller Williams Roers Realty, Bismarck, for the RETA Committee. (M/S/C)

President Elect Daryl Braham gave a detailed overview of the process that is happening for changes in the reporting of financials. He is working with staff and Executive Committee to make the financial reports more understandable to the Board members. A presentation will be given to the Board at the convention meeting with final approval at the October meeting.

Greg Larson, RPAC Fundraising Chair, reminded everyone of the 100% participation in RPAC challenge from Leadership.

President Rita, also Chair of the 2010 Convention, invited everyone to the Casino Night RPAC Fundraiser on Tuesday, September 14 in Grand Forks. Attendees will need to pay \$30 to get in, but that will give them play money for the casino games and chances to win prizes.

As of this meeting, there are about 220 people registered for the convention.

A group of members has started to form a Young Professionals Network. A motion was made to approve the North Dakota Chapter of NAR's Young Professional Network. (M/S/C)

A motion was made to approve the name of the chapter as the ND REALTORS[®] YPN. (M/S/C)

The Broker Involvement program has about 40 companies currently registered. A few of those companies have not finalized the sign up process and staff will follow up with them to get their logos sent in to NAR.

So far in 2010, there have been three Calls for Action. The first on Critical Housing, ND was #1 in responses (24%). The second, on stopping new Tax Burdens, ND ended up in 2nd place nationwide behind SD. The third call, regarding to National Flood Insurance, ND was at 20% response as of this meeting.

Governor Hoeven has proclaimed June as homeownership month. The proclamation was reviewed.

The calendar of events was reviewed. One item was added – December 10 for Salvation Army bell ringing. This is a day where REALTOR[®] members will work at all Salvation Army kettles in ND. Volunteers will be asked to ring in 2-hour shifts with 2 people at each station. Sign up sheets will start going out in August.

President Rita thanked all of the busy Committees for their work, the Executive Committee for taking extra time, and all Board members for their leadership to serve on the Board and Committees.

Respectfully Submitted,

Moni Krantz
Executive Assistant