



# North Dakota Association of REALTORS®

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## 2012 BOARD OF DIRECTORS

### *PRESIDENT*

Diana Zietz, ABR, CRS, GRI, SFR

### *PRESIDENT ELECT*

Scott Breidenbach, GRI

### *VICE PRESIDENT*

Vicki Roller, CRS, GRI

### *DIRECTOR AT LARGE*

Cindi Kouba, ABR, CRS, GRI

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### *NATIONAL DIRECTORS*

Daryl Braham, CRB, GRI  
Dewey Uhlir, ABR, CRS, GRI

### *REGIONAL VICE PRESIDENT*

Jo Jenkins, CRB, CRS

### *LOCAL BOARD REPS*

#### Badlands:

Susie Lefor, GRI

#### Bismarck-Mandan:

Dennis Kaiser, GRI

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Doug Schonert, GRI

Lynnell Strothman, CRS, GRI

#### Fargo-Moorhead:

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Vivian Thingelstad

#### Grand Forks:

Laurel Haake, GRI

David Blumkin, ABR, CRS, GRI

Jim Dunavan, CRS, GRI

#### Jamestown:

Donna Higginbotham

#### Minot:

Todd Fettig

Ashleigh Collins

#### Wahpeton-Breckenridge:

Jared Miller

#### Williston:

Linda Novak, SFR

### *STAFF:*

Jill Beck, *Chief Executive Officer*

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Moni Krantz, *Executive Assistant*

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Suzanne Wetz, *Administrative Assistant*

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Board of Directors

February 22, 2012

Doublewood Inn, Bismarck

Present: Diana Zietz, Daryl Braham, Scott Breidenbach, Vicki Roller, Cindi Kouba, Dewey Uhlir, Susie Lefor, Dennis Kaiser, Greg Larson (for Kristi Bohl), Lynnell Strothman, Sally McCravey (for Bob Lee), Todd Randall (for Vivian Thingelstad), Laurel Haake, Donna Higginbotham, Todd Fettig, Judy Hoskin (for Ashleigh Collins), Jared Miller, Linda Novak, Scott Louser

Absent: Todd Anhorn, Kevin Fisher, LuAnn White, Peggy Isakson, David Blumkin, Jim Dunavan

Guests: Dave Lanpher, Pat Jergenson, Bob Karn, Casey Chapman, Mike McEown, John Colter, Nancy Deichert, Amy Hullet, Suzy Shook, Al Havig, Rochelle Eick, Ron Volk, Mary Goroski, Patsy Dombovy, Tim Seiler, Perry Weekes

Staff: Jill Beck, Moni Krantz, Suzanne Wetz

President Diana Zietz called the meeting to order.

Dave Lanpher, 2008 NDAR President, gave the invocation and led the Pledge of Allegiance.

The consent agenda items were approved as presented. (M/S/C) Items included the following:

- Minutes from December 1, 2011 meeting
- Financial Update as of 1-31-12
- Ratification of Committee Replacements for Norm Aldinger, Jamestown
  - Issues Mobilization – Mike Swartz
  - RPAC Trustees – Diann Loper
- Local Board Reports
- REALTOR® Relief Foundation Update
- Calendar of Upcoming Events
- CRS 204 co-op class with Fargo Moorhead Association

Lynnell Ussatis, Mahlum Goodhart PC, reviewed the financial statement for 2011. Net proceeds for the year are showing at \$53,989.

A motion was made to allocate \$50,000 to the Smith Barney investment funds. (M/S/C)

Casey Chapman reported on the Legal Hotline. Several calls come in to the hotline regarding earnest money. A new disclosure form will be coming to the local boards. He worked with the Fargo Moorhead Association's forms committee to create a starting point.

NDAR's goals and objectives for 2012 were reviewed.

Jill gave a staff report including: Badlands Board has hired a new AE; REALTOR® Relief Foundation thanked ND for starting the dues billing donations; Six boards are up for recertification; Region 8 Retreat will be in Iowa in April; Several complaints are coming in – urge locals to push the Code of Ethics quadrennial requirement; Bill Malkasian will be in ND to talk to local boards about My REALTOR® Party; President's visit to local boards will be scheduled and Williston is already



done; NDAR is approved to receive a \$100,000 grant from NAR to oppose Measure 2.

Bob Karn, Membership Services Chair, reported from that committee meeting. A motion was made to continue the Marketing funding matching funds, but to allow Minot to use the funds without matching. (M/S/C) The task force will review the criteria for 2012.

Greg Larson, Political Affairs Chair, reported from the meeting. Consensus was reached to allow Claus Lembke, Government Affairs Director, to monitor the Farm Bureau and Rent Control legislation and to keep the committee informed.

A motion was made to support Scott Louser's development of a bill to begin the process for a constitutional amendment to ban transfer tax. (M/S/C)

The RPAC Fundraising Committee had no action items to bring before the Board.

Jill reported from the RPAC Trustees meeting that the split with Local Boards was set at 75/25 (Local/State) for 2012 funds. They also added a policy to encourage all NDAR Trustees sit on their local allocation and distribution committees.

The option for additional E & O insurance from NAR was reviewed. It was consensus that this additional insurance is not needed.

Scott Louser, NAR VP & Liaison to Government Affairs, gave an update from NAR. NAR has purchased the adjacent building. President Moe Viessi is trying to get 15,000 REALTORS® to attend the rally at the Midyear meetings on May 17. A challenge has been made to SD that ND will have 75 members attend the meetings in May. NAR will provide a bus to get people to the rally.

A motion was made to challenge SD to fill a bus for the REALTOR® Rally in DC on May 17. Possibilities & logistics of a bus trip will be investigated and reported at the next Executive meeting. (M/S/C)

Daryl Braham, NAR Director, reported on the NAR Treasurer race.

A motion was made to endorse Mike McGrew for 2014 NAR Treasurer.

Dewey Uhler, NAR Director, reported on several issues NAR currently has on the table – Mortgage Interest Deduction (MID), Flood Insurance Program, etc.

Pat Jergenson, Executive Director for ND Real Estate Commission, gave a report from the Commission:

- Administrative Rules are waiting for the Administrative Rule Committee. When finalized, they will go into effect April 1, 2012.
- For the 2012 continuing education cycle, any 9 hours are needed for renewal. There is no mandatory topic or course.
- There has been an increase in non-resident licensees. Everyone is urged to check if an agent is licensed before giving a commission or referral fee.
- Complaints are coming in over the phone. Please make sure you are doing your job.
- License renewals for 2012 are almost finished. Renewals made online are faster and cleaner.
- Thank you for the donation for the ARELLO conference in Rapid City in June.

The meeting was adjourned.

Submitted by: Moni Krantz, Executive Assistant